

## Step 7: New Consultant 9 Steps to Success Program



# The 20 by 20 Challenge

In your first 20 days as a consultant, use the samples in your Starter Kit to have 20 different people try our fabulous products! He/she needs to sign their name under the product he/she chose to sample and then evaluate his/her experience as “Like It,” “Love It,” or “Gotta Have It.”



ULTIMATE MASCARA	Like It	Love It	Gotta Have It
<i>Name</i>			
1			
2			
3			
4			
5			

**BOGO:**  
 This week only,  
 buy one, get one  
 25% OFF!!



SATIN HANDS	Like It	Love It	Gotta Have It
<i>Name</i>			
1			
2			
3			
4			
5			

**\$29 THIS WEEK ONLY**  
 (reg. \$36)



MICRODERMABRASION	Like It	Love It	Gotta Have It
<i>Name</i>			
1			
2			
3			
4			
5			

**\$45 THIS WEEK ONLY**  
 (reg. \$55)



LIP GLOSS	Like It	Love It	Gotta Have It
<i>Name</i>			
1			
2			
3			
4			
5			

**BOGO:**  
 This week only,  
 buy one, get one  
 25% OFF!!