January 2016 County Sales and Price Activity (Regional and condo sales data not seasonally adjusted)

January-16	Median Solo	Price of Exist	ting Single-Far	m	ily Homes		Sales	
State/Region/County	Jan-16	Dec-15	Jan-15		MTM% Chg	YTY% Chg	MTM% Chg	YTY% Chg
CA SFH (SAAR)	\$468,330	\$489,310	\$428,980	_	-4.3%	9.2%	-5.4%	8.8%
CA Condo/Townhomes	\$380,710		r\$351,790	r	-3.4%	8.2%	-32.5%	1.4%
Los Angeles Metro Area	\$432,080	\$446,660	\$395,200	_	-3.3%	9.3%	-28.1%	7.3%
Inland Empire	\$291,920	\$300,130	\$267,070	T	-2.7%	9.3%	-23.1%	6.9%
S.F. Bay Area	\$703,150	\$728,950	\$610,180	r	-3.5%	15.2%	-39.0%	6.8%
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S.F. Bay Area								
Alameda	\$711,900	\$738,790	\$610,130	r	-3.6%	16.7%	-41.6%	2.1%
Contra-Costa	\$499,550	\$507,180	\$442,440	r	-1.5%	12.9%	-38.2%	-2.2%
Marin	\$955,360	\$1,120,690	\$982,140	l	-14.8%	-2.7%	-44.4%	5.9%
Napa	\$610,000	\$628,120	\$500,000	r	-2.9%	22.0%	-22.8%	18.2%
San Francisco	\$1,173,610	\$1,215,620	\$986,610	T	-3.5%	19.0%	-48.7%	6.3%
San Mateo	\$1,077,500	\$1,194,000	\$1,012,500	T	-9.8%	6.4%	-37.9%	25.0%
Santa Clara	\$895,000	\$920,000	\$815,000	t	-2.7%	9.8%	-39.6%	9.5%
Solano	\$361,670	\$356,640	\$326,510	T	1.4%	10.8%	-36.7%	6.0%
Sonoma	\$593,750	\$563,320	\$468,180	_	5.4%	26.8%	-34.5%	17.8%
Southern California								
Los Angeles	\$480,950	\$502,750	\$441,610		-4.3%	8.9%	-33.0%	5.2%
Orange	\$704,950	\$710,940	\$674,340	T	-0.8%	4.5%	-24.6%	15.2%
Riverside	\$333,370	\$348,020	\$306,060		-4.2%	8.9%	-23.8%	7.7%
San Bernardino	\$234,460	\$234,080	\$206,660	T	0.2%	13.5%	-21.9%	5.7%
San Diego	\$542,150	\$548,080	\$496,380	l	-1.1%	9.2%	-32.1%	2.9%
Ventura	\$638,590	\$601,910	\$582,630	T	6.1%	9.6%	-32.0%	3.7%
Central Coast								
Monterey	\$500,000	\$520,000	r \$420,000		-3.8%	19.0%	-19.0%	-3.6%
San Luis Obispo	\$525,000	\$548,440	\$478,720	l	-4.3%	9.7%	-31.0%	-2.6%
Santa Barbara	\$712,960	\$555,000	\$690,220	l	28.5%	3.3%	-20.9%	20.3%
Santa Cruz	\$694,500	\$703,940	\$665,000	T	-1.3%	4.4%	-38.5%	1.1%
Central Valley								
Fresno	\$213,510	\$223,370	\$211,470	T	-4.4%	1.0%	-24.5%	19.6%
Glenn	\$160,000	\$180,000	\$162,500		-11.1%	-1.5%	28.6%	-14.3%
Kern (Bakersfield)	\$215,000	\$215,000	\$195,000	T	0.0%	10.3%	-17.0%	10.8%
Kings	\$194,280	\$202,000	\$172,500	T	-3.8%	12.6%	-53.2%	0.0%
Madera	\$222,730	\$223,330	\$245,000	l	-0.3%	-9.1%	-4.2%	24.3%
Merced	\$192,000	\$208,930	\$168,750	t	-8.1%	13.8%	-23.4%	30.2%
Placer	\$410,000	\$391,960	\$375,980		4.6%	9.0%	-32.8%	11.8%
Sacramento	\$282,280	\$297,600	\$256,670	T	-5.1%	10.0%	-39.2%	4.6%
San Benito	\$480,000	\$452,500	\$435,000	T	6.1%	10.3%	14.3%	37.1%
San Joaquin	\$293,840	\$287,250	\$263,360	T	2.3%	11.6%	-21.5%	32.0%
Stanislaus	\$244,550	\$249,440	\$230,790	T	-2.0%	6.0%	-34.1%	0.6%
Tulare	\$193,750	\$196,210	\$173,330	T	-1.3%	11.8%	-42.9%	6.5%
Other Counties in California								
Amador	\$225,000	\$275,000	\$210,710		-18.2%	6.8%	-25.0%	30.4%
Butte	\$260,580	\$261,670	\$231,730	T	-0.4%	12.4%	-26.5%	7.2%
Calaveras	\$255,560	\$272,060	\$228,120	r	-6.1%	12.0%	-47.4%	-9.1%
Del Norte	\$156,670	\$194,000	\$160,000	r	-19.2%	-2.1%	-9.5%	5.6%
El Dorado	\$408,330	\$409,800	\$375,000	П	-0.4%	8.9%	-25.4%	14.0%
Humboldt	\$248,080	\$289,580	\$263,890	Ħ	-14.3%	-6.0%	-38.8%	10.9%
Lake	\$236,760	\$217,650	\$163,330	Ħ	8.8%	45.0%	-46.9%	6.3%
Mariposa	\$287,500	\$233,330	\$268,750	Ħ	23.2%	7.0%	50.0%	66.7%
Mendocino	\$354,170	\$352,500	\$258,330	Ħ	0.5%	37.1%	-52.5%	0.0%
Nevada	\$350,000	\$355,360	\$339,290	+	-1.5%	3.2%	-38.6%	-24.4%
Plumas	\$337,500	\$283,330	\$275,000	-	19.1%	22.7%	-5.0%	90.0%
Shasta	\$229,310	\$235,000	\$216,130	Ħ	-2.4%	6.1%	-37.8%	2.9%
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Siskiyou	\$197,500	\$140,000	\$195,000	41.1%	1.3%	-3.1%	24.0%
Sutter	\$217,860	\$241,070	\$227,080	-9.6%	-4.1%	-14.8%	-1.9%
Tehama	\$190,000	\$186,000	\$164,290	r 2.2%	15.6%	-61.2%	-38.7%
Tuolumne	\$211,670	\$236,760	\$236,360	-10.6%	-10.4%	-24.0%	23.9%
Yolo	\$360,420	\$361,220	\$307,500	-0.2%	17.2%	-35.8%	33.8%
Yuba	\$207,350	\$226,560	\$204,170	-8.5%	1.6%	-13.7%	43.2%

r = revised

January 2016 County Unsold Inventory and Time on Market (Regional and condo sales data not seasonally adjusted)

January-16	Unsold Inventory Index				Median Time on Market			
State/Region/County	Jan-16	Dec-15	Jan-15		lan-16	Dec-15	Jan-15	
CA SFH (SAAR)	4.3	2.8	4.9	r	44.5	39.5	49.5	
CA Condo/Townhomes	3.8	2.3	4.1		40.7	37.2	49.1	
Los Angeles Metro Area	4.8	3.3	5.5		57.3	54.6	63.0	
Inland Empire	5.7	4.1	6.4		61.9	57.3	67.5	
S.F. Bay Area	2.4	1.4	2.6	r	28.1	25.9	29.5	
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S.F. Bay Area								
Alameda	2.0	1.1	2.3	r	22.5	20.2	23.3	
Contra-Costa	2.5	1.5	1.4	r	24.3	22.9	27.7	
Marin	2.8	1.4	4.0		45.5	40.8	51.9	
Napa	4.1	3.2	5.4		65.1	55.4	73.1	
San Francisco	2.3	0.9	2.6		33.9	27.2	29.1	
San Mateo	1.9	1.1	2.5	-	22.1	20.9	22.5	
Santa Clara	1.9	1.0	2.3		23.6	23.2	25.4	
Solano	3.4	2.1	4.2	-	50.0	44.8	50.5	
Sonoma	3.2	2.1	3.9	-	65.6	55.0	63.8	
Southern California	0.2					55.0	55.5	
Los Angeles	4.3	2.8	4.9		51.2	48.5	54.8	
Orange	4.1	2.8	5.1		64.2	66.0	71.9	
Riverside	6.3	4.4	7.1		64.5	61.0	70.0	
San Bernardino	4.8	3.5	5.4		57.0	51.9	63.5	
San Diego	4.3	2.7	5.0		27.0	25.6	35.0	
Ventura	4.8	3.0	5.2		72.2	61.1	72.6	
Central Coast		5.0				02.2	, =.0	
Monterey	4.7	3.7	4.7		51.5	44.3	42.0	
San Luis Obispo	5.1	3.3	5.0		43.4	42.3	37.9	
Santa Barbara	4.9	3.8	5.4		51.4	54.1	54.9	
Santa Cruz	2.8	1.8	3.9	_	38.6	32.0	46.0	
Central Valley	2.0	1.0	3.3	•	30.0	52.0	10.0	
Fresno	5.1	3.9	6.1		32.0	33.1	42.4	
Glenn	3.1	4.7	2.7	_	24.7	31.0	82.8	
Kern (Bakersfield)	4.7	3.5	r 4.8		41.0	37.0	42.0	
Kings	6.1	2.6	6.6		31.0	27.7	50.3	
Madera	7.8	7.8	9.5	-	78.4	56.8	58.2	
Merced	4.7	3.5	6.6		55.5	38.6	48.6	
Placer	3.5	2.1	4.7		27.5	28.9	42.7	
Sacramento	3.0	1.7	3.9	-	26.6	24.8	34.2	
San Benito	2.4	3.3	3.8		35.5	28.7	52.2	
San Joaquin	3.1	2.3	4.6		28.9	26.2	39.3	
Stanislaus	3.7	2.4	4.1	-	31.5	27.4	32.9	
Tulare	6.4	3.3	6.3		43.3	37.8	49.7	
Other Counties in California	0.4	5.5	0.3		TJ.J	57.0	HJ./	
Amador	6.3	4.4	7.4		91.0	56.4	115.2	
Amadoi	0.5	4.4	7.4		J I.U	PU. 4	113.4	

Butte	3.9	2.9	4.7	55.7	42.0	50.5	
Calaveras	8.1	4.4	8.9	r 86.8	74.1	48.1	
Del Norte	6.7	6.1	8.6	r 122.5	122.3	126.3	
El Dorado	4.7	3.6	6.0	53.8	55.0	79.9	
Humboldt	4.9	2.9	7.5	41.2	39.5	56.8	
Lake	6.8	3.4	6.9	82.3	95.1	103.4	
Mariposa	6.1	9.3	12.0	98.3	125.8	68.3	
Mendocino	10.2	4.6	10.2	112.8	77.3	123.7	
Nevada	6.0	3.7	6.0	61.0	46.4	62.7	
Plumas	10.0	10.4	25.8	r 132.8	130.7	131.9	
Shasta	7.7	4.6	7.4	51.9	50.2	71.2	r
Siskiyou	7.3	7.0	12.8	78.4	75.5	122.1	
Sutter	4.1	3.3	4.4	27.9	41.0	78.7	
Tehama	9.0	3.1	5.5	r 82.8	53.2	54.6	r
Tuolumne	5.1	4.2	7.2	98.3	82.8	50.3	
Yolo	3.0	1.9	4.3	31.5	25.1	45.5	
Yuba	3.2	2.6	4.9	29.5	28.1	37.2	

r = revised