

Oklahoma Brangus Association Sales Rules and Guidelines

General Sale Rules

1. Sale Expenses:

- A. Bull Sale- sales expenses will be paid by seller on a percentage basis. (rev.3/08)
- B. Female Sale- sales expenses will be paid by seller on a percentage basis.
- C. Bull and Female Sale- sale expenses will be allocated between bull and female sales on a percentage basis and paid per 1A and IB above.
- D. When a commercial female sale is held in conjunction with any OBA Sale, a 5% sale expense will be paid by the seller. Breakdown as follows:
 1. 1% to sale barn
 2. ½ of 1% to general sale expenses
 3. 1% to advertising
 4. 2% to 2 ½ % OBA

"Percentage Basis" is the percent of applicable sale expenses to be paid, with the expense percent equal to the total gross sale. Sale price will be considered the highest bid offered, even if ownership was not transferred.

2. One percent of all registered sales shall be set aside for promotion of Oklahoma Brangus Association (OBA) cattle.
3. The OBA is solely responsible for selecting the sale facility and the selected date. The OBA is responsible for negotiating the facility cost on behalf of the OBA.
4. Registration papers MUST be in the possession of the sales vice president at the time of the sale. No sale proceeds will be released until all necessary IBBA (International Brangus Breeders Association) paperwork is submitted to the sales ~~manager~~ vice president.
5. Ear tags with lot numbers are to be used for identification of registered cattle at the sale.
6. All registered animals are guaranteed by the seller in accordance with the terms and conditions stated in the sale catalog. All registered and commercial females sold are guaranteed in accordance to the health papers submitted by the seller and signed by an accredited veterinarian.
7. The seller of an animal must furnish current health papers dated and signed by an accredited veterinarian within 30 days of the sale. Health tests on each animal shall be no less than the minimum required by the State of Oklahoma at the time of the sale. Bulls shall also pass a reproductive soundness and fertility exam. "Used" Bulls shall also be tested negative for Trichinosis. Females being sold a breeding stock shall be pregnancy checked by a D.V.M. to verify breeding information. The pregnancy status shall take precedence over catalog information and shall be announced by the sale manager on the sale day. Pregnancy exams must be performed within 90 days of the sale.
8. In order to participate in any OBA sales, the cosigner must pay dues to the OBA. Dues must be paid by March 1st, and must be paid to the OBA prior to the sale date and will apply to the current year dues. If a first time member pays in October prior to the fall sale, the dues will

include the current and upcoming year.

9. Children living at home or in college of OBA members in good standing will be allowed to sell their cattle in OBA sales without being required to pay yearly dues.
10. The advertising budget will be set by the membership present at the annual meeting.
11. Consignment information concerning OBA sales will be mailed to all OBA members.
12. Cattle with button scurs may be sold. Cattle with horn formations shall not be sold.
13. A floor price for registered animals will be determined by the consignors at the OBA Sales meeting held the Friday evening prior to the sale.
14. Any animals that are eligible for whole herd reporting must be active with the IBBA.
15. All registered animals must be nominated to be placed in the sales catalog. Rate at \$100 per head.

General Guidelines to be used by the sales vice president &/or sale representative(s).

1. Before dispersion of a herd can be included in the OBA Sale, all OBA members must be polled and a majority must approve.
2. All cattle offered for sale shall be of good flesh (BCS=5 or greater) and shall be structurally sound.
3. Cattle receiving minor injuries during pre-sale processing may be offered for sale but will be guaranteed by the seller

Bull Sale Rules (Registered Black Brangus, Registered Red Brangus, Registered Ultrablacks). Bulls to be sold shall meet these requirements:

1. The age of a bull should be a minimum of 12 months. (rev.12/09)
2. There should be a minimum of 45 registered bulls with a maximum of 60 catalogued lots, (revised 6-99) subject to annual revision at the annual OBA meeting.(rev.12/09)

Bull Sale Guidelines to be used by the sales vice president &/or sales representative(s).

1. Bulls 12-20 months of age should have Weight per Day of Age (WDA) of 2.25 or greater.
2. Bulls 21-30 months of age should have a WDA 2.0 or greater
3. No one consignor will sell more than 20% of the total bull sale number. Exceptions shall be approved by the OBA officers. (rev.12/09)

Female Sale Rules (Registered Black Brangus, Registered Red Brangus, Registered Ultrablacks)

1. Open heifers must be guaranteed open.
2. Bred Heifers must be guaranteed safe in calf to registered bulls in accordance with

- breeding dates indicated in the catalog or as announced by the auctioneer.
3. Pairs must be bred back if the calf by side is 6 months old or older.
 4. Any female previously registered that does not meet the color standard on sale date will be disqualified.
 5. A calf being sold by Dam's side must be registered by the seller.
 6. A goal of 85-100 registered females will be allowed to sell. (revised 6-99)

Female Sale Guidelines to be used by the sales vice president &/or sale representative(s).

1. Any female over 24 months of age will have to guarantee safe in calf if she has no calf by side.
2. No one consignor will sell more than 20% of the total registered female sale. Exceptions are to be approved by the OBA officers. (12/09)
3. All substitutions should be of like animals: Pairs substituted by pairs, bred females substituted by bred females, heifers by heifers, etc.

Commercial Females at Bull Sales

1. Commercial females shall reflect significant Brangus breeding influence.
2. Females must have complete soundness of body and good health.
3. Commercial females will sell as announced from the auction block.

Proposed changes at annual OBA meeting 12-13-2014

Approved: _____ *Danny Wells*, OBA

PRESIDENT _____