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April 15, 2014

To: Dam Fans, LLC  
Barry Robinson

From: Douglas County Farmers Co-op  
Melvin Burke

Re: Air movers, fans.

Barry, Dam Fans;

I just want you to know how pleased we are at Douglas County Farmers Co-op with our new Dam Fans Air Mover System. Initially we were a bit skeptical and apprehensive about the results we would obtain with your air mover system and your claims of vast cost savings. Not only did your system improve the internal comfort of our store, but at the same time reduced our natural gas usage substantially. I am happy to say that installing your air mover system in 2008 has been a good investment and positive for our customers.

The Dam Fans Air Mover System improved our store environment, thus enhancing our customers' shopping experience and increased employee comfort and productivity. We have reduced our natural gas usage by 70%, thus saving considerable dollars each month. The cost savings have been positive, our air mover system paid for itself in 18 months; in turn we now enjoy greater bottom line results each month. In addition, reduced energy use relieves our environment in the long term and your system contributes to this cause.

In today's' economic climate we are striving to reduce expenses without sacrificing customer service or providing low quality goods, our Dam Fans system has helped us in this pursuit.

Best regards,

Melvin Burke  
General Manager  
Douglas County Farmers Co-op