

## INSITE – WHO WE ARE!

InSite offers more than four decades of “industry location-based” services experience to leading companies and corporations throughout the world. We execute economic development services to organizations throughout the globe. We offer comprehensive real estate development and investment services.

Our team has performed hundreds of projects for some of the world's most prestigious companies including Horsehead Corporation, Shell Oil, Nanolife Technologies, Caterpillar, and Mercedes-Benz. Our Principals have sited **billions** of dollars' worth of facilities for top, global companies. The InSite team has assisted and consulted for a variety of local, regional, and state economic development organizations throughout the country including: Tennessee Valley Authority; Alabama Power; North Alabama Industrial Development Association; Palmetto Economic Development Corporation, SC; Duke Energy – to name a few.

Our team has unsurpassed experience in executing both site location studies and economic development / marketing services throughout the world. These two complementary services function cohesively because each requires a full understanding of the economic impacts that capital investment projects have for both the community and the company. As economic development experts, we fully realize the needs of countries, states, regions, and local municipalities working daily to procure new and expanding businesses in their areas. As site location professionals with worldwide experience, we know the key variables that enter into location decisions and how the two can best work together. Our company and its owners have also been in the trenches of economic development, which serves to further differentiate us from our competitors.

Our team's combined public and private experience complements our site selection and economic development experience in providing a knowledgeable and resourceful partner for organizations and clients. With our broad-based background of challenging experiences and our solid record of success, InSite offers much more than traditional firms. As our clients will attest, we help them meet their objectives with our "hands-on" services to achieve serious results.

The InSite team has executed projects in over 35 states and multiple countries (some of which are listed below) across the world within the last ten years which gives us unparalleled access to an extensive knowledge base of domestic and international economic activities:

- Alabama
- Arkansas
- California
- Canada
- China
- Colorado
- Dominican Republic
- Florida
- Georgia
- Germany
- Haiti
- Iceland
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Libya
- Louisiana
- Maryland
- Mexico
- Michigan
- Minnesota
- Mississippi
- Missouri
- Nebraska
- Nevada
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Russia
- Scotland
- South Africa
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Virginia
- Washington
- Wyoming



## THE BEST DESCRIPTION OF OUR COMPANY'S QUALIFICATIONS AND EXPERIENCE – OUR CLIENTS

- Abbeville County, SC
- **AGFA**
- Allen County, KY
- American Electric Power
- American Electric Power Texas
- **American-Saint Gobain**
- Anderson County, SC
- **AT&T**
- Atlanta, TX
- Barnwell County, SC
- **Bausch and Lomb**
- Berkeley County, SC
- **BIC**
- Birmingham, AL
- **Black & Decker**
- Bledsoe County, TN
- **BorgWarner**
- Bremen, Germany
- Butler County, KY
- Caddo Parish, LA
- Caldwell County, NC
- Camden, AR
- Campbell County, TN
- Carroll County, TN
- Catawba County, NC
- **Caterpillar, Inc.**
- **CertainTeed Products Corp.**
- Cherokee County, SC
- Champaign, IL
- Chesterfield County, SC
- **Chicago Pneumatic Tool Co.**
- Christian County, KY
- City of Greensburg, KY
- Clarendon County, SC
- Clay County, MS
- Cleveland County, NC
- Cocke County, TN
- **Colgate-Palmolive**
- Crockett County, TN
- Davie County, NC
- DeKalb County, AL
- **Delphi Automotive**
- Denton, TX
- Duke Energy
- **DuPont**
- East Kentucky Power
- **Eastman Kodak**
- Economic Development Partnership, SC
- Edmonson County, KY
- El Dorado, AR
- Ellis, TX
- Ennis, TX
- Fairfield, OH
- Fargo, ND
- **Federal Mogul**
- Floyd County, KY
- **Fluor Global Location Strategies**
- **Fluor Telecom**
- Fort Worth, TX
- Franklin County, AL
- **Freightliner**
- **Fuji Heavy Industries**
- **GE Plastics**
- **Genentech**
- **General Dynamics**
- **General Motors**
- Georgetown County, SC
- Georgia Power
- **Gerber Products Co.**
- **Glaxo Holdings PLC**
- Grainger County, TN
- Graves County, KY
- Greensburg, KY
- Greenville-Pitt, NC Chamber of Commerce and Area Partners
- Greenville, TX
- Greenwood County, SC
- Hancock County, TN
- Hawkins County, TN
- **Heartland Quality Foods**
- Henderson, KY
- Hickman County, TN
- **Hitachi**
- **Honda**
- **Horsehead Corporation**
- Humphreys County, TN
- **IAMS Food**
- **IBM**
- Indy Partnership, IN
- **J.P. Stevens & Company**
- **James River Corporation**
- Johnson County, KY
- Kentucky Association for Economic Development
- Kentucky Power
- Kershaw County, SC
- Knott County, KY
- **Krebs Engineering**
- Lancaster County, SC
- Lauderdale County, TN

- Laurinburg / Scotland County COC, NC
- Lawrence County, KY
- Lawrence County, TN
- Lawrenceburg, TN
- **LDK**
- Lee County, VA
- Letcher County, KY
- **Levi Strauss & Company**
- **Lockheed Martin**
- Louisiana Department of Economic Development
- Lowcountry Council of Government, SC
- Lowndes County, MS
- Lyon, NV
- Magoffin County, KY
- MAPI (Manufacturers Alliance for Productivity and Innovation)
- Marlboro County, SC
- Marshall County, MS
- Martin County, KY
- Maury County, TN
- Memphis, TN
- **Mercedes-Benz**
- **Mercedes-Benz, Germany**
- **Met Life**
- **Michelin**
- Mississippi Manufacturer's Association
- Missouri Partnership
- Moberly, MO
- Monroe County, KY
- Monroe County, MS
- Montgomery, AL
- Myrtle Beach Regional Economic Development Corporation
- **Nanolife Technologies**
- **Navistar**
- Newport, KY
- Newport, TN
- **Nitol**
- North Carolina's Southeast
- Northern Alabama Industrial Development Association
- Northwest Kentucky Forward
- **Oppermann**
- Orangeburg County, SC
- Overton County, TN
- Palmetto Economic Development Corporation, SC
- Pekin, IL
- **Philip Morris**
- **PPG Industries, Inc.**
- Prentiss County, MS
- **Procter & Gamble**
- Public Service Company of Oklahoma
- Quincy, IL
- Randolph County, NC
- **Republic Paperboard**
- Rio Grande Valley, TX
- **Riverwood International**
- **RJR Nabisco Brands, Inc.**
- Roane, TN
- Rocky Mount, NC
- Rutherford County, NC
- Sacramento, CA
- **Saint-Gobain**
- San Joaquin, CA
- Scott County, VA
- **Sergeant Controls**
- **Shell Oil**
- Sherman, TX
- Shreveport, LA
- Solano, CA
- Southern Carolina Regional Development Alliance
- Stanislaus, CA
- State of South Carolina
- Stokes County, NC
- Storey, NV
- **Sumitomo Sitix**
- Surry County, NC
- Tarrant County, TX
- **Taiwan Semiconductor Manufacturing Corp.**
- Tennessee Valley Authority
- Terra Haute, IN
- Transylvania, NC
- Tucson, AZ
- Tulsa, OK
- **Union Carbide**
- Union County, GA
- Union County, SC
- Union County, TN
- **Verizon**
- **Volkswagen**
- Warren County, TN
- Washoe, NV
- Watertown, NY
- Webster Parish, LA
- **Wellman**
- Winston County, MS
- Yolo, CA

