



Why Use a Consultant

- Reduce the management burden of cumbersome application process
- Ensure compliance with constantly changing rules & regulations
- Routers and Controllers
- Support in the event of audit or appeal
- Ensure that all eligible goods and services are in application
- Discount rate maximization
- Related services such as consortia purchasing



CAS Reduces Application Burden

- Files all E-Rate forms including 470, 471, 486, 500, BEAR, others as deemed necessary
- Answers all PIA questions
- Manages audits and reviews
- Files RALs and appeals
- Designates reimbursement methods with vendors
- Creates RFPs



CAS Ensures Legal Compliance

- All consultants attend yearly USAC training
- Consultants regularly participate in conference calls and webinars with USAC, vendors, and state officials
- CAS participates in many professional associations to gain a better understanding of the issues facing applicants and how the may be incorporated into E-Rate planning & strategy



CAS Manages Audits

- CAS will be physically present for any on-site audit
- As part of engagement will manage audits of all past applications
- Guaranteed support for the lifetime of any application filed
- Represents clients with USAC, the FCC and outside auditors
- Writes and files appeals with both USAC and the FCC



CAS Ensure All Eligible Services are Included

- Regularly discuss needs with technology staff
- Attend trainings & conference calls to be up to date on eligibility services list
- Review contracts for compliance
- Review RFPs for compliance
- Work with vendors and consortia to better understand new technologies and how they apply to E-Rate



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CAS Maximizes Discount Rate

- Review Free and Reduced Eligibility numbers with Child Nutrition Staff
- Experts in alternative methods of discount calculation including;
- Surveys
- Sibling-Matching
- CEP
- Financial Aid Forms
- Combining Methods



CAS' Purchasing Expertise

- Work closely with the USETPA (www.usetpa.org) to ensure lowest possible prices
- USETPA Form 470 available to all clients to potentially streamline bidding process
- Works with state and other regional consortia as dictated by applicant needs



CAS Overview

- National full service consultancy with clients in 23 states
- All inclusive fee which is fully contingent upon successful funding
- Represents public school districts, charter school, private schools, Head Start, libraries, special education cooperatives, & consortia
- Consultants backgrounds include technology, education, & finance
- Offices in Southport, NC & Northbrook, IL



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