Should I have an attorney represent me?

While Fisher Advisors guides and directs the sales negotiation process on your behalf, we do not give legal advice. We can however, incorporate your terms and conditions into an attorney reviewed "purchase agreement template" that we use in-house for smaller, less complex transactions that can then be reviewed by your counsel —a cost-effective alternative to drafting a purchase agreement in its entirety. In any event, we always recommend that your counsel reviews all transaction documents and represents your interest as a member of the transaction team. We have many unaffiliated attorneys that are experienced with and specialize in business sales, mergers and acquisitions that we are happy to refer.