

Long Branch Swim and Racquet Club Inc.
Income Statement
As of December 31, 2021

Income			
	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Actual</u>	<u>2022</u> <u>Budget</u>
Membership			
Single	4,050.00	5,618.87	5,850.00
Two Person	9,425.00	12,040.43	16,380.00
Household	39,880.00	54,583.30	57,645.00
Pro-rated Summer	6,130.00	8,026.96	3,626.00
Service Fee	6,400.00	9,180.00	8,100.00
Service Fee Refund	(45.00)	(360.00)	(810.00)
(Early Bird Discount)*	(1,650.00)	(3,275.00)	(3,500.00)
(Senior Discount)	(2,150.00)	(2,550.00)	(4,050.00)
Membership Total	<u>62,040.00</u>	<u>83,264.56</u>	<u>83,241.00</u>
Other Income			
Guest Passes	1,420.00	2,540.00	1,500.00
Pool Rental	8,080.00	6,470.00	5,000.00
Miscellaneous	144.76	119.00	9.00
Donations	5,602.64	5,123.00	2,500.00
Lap Swim	1,900.00	1,400.00	1,000.00
FFX Grant	10,000.00	-	-
Sponsorship	-	1,812.00	1,250.00
Other Income Total	<u>27,147.40</u>	<u>17,464.00</u>	<u>11,259.00</u>
Total Income	<u>89,187.40</u>	<u>100,728.56</u>	<u>94,500.00</u>
Expenses			
	<u>2020</u>	<u>2021</u>	<u>2022</u>
Adult Pool Party Expense		-	
Insurance Expense	5,495.00	6,608.25	6,000.00
Lifeguard Payroll	28,960.85	44,689.92	51,000.00
Office Supplies	386.80	432.94	500.00
Permits Expense	1,309.96	705.75	1,000.00
Pool Chemicals Expense	5,565.58	5,684.78	6,000.00
Dolphin Maintenance	7,849.49	11,792.79	7,000.00
Pool Supplies Expense	434.49	933.20	1,000.00
Pool Upgrades Reserve	15,000.00		10,000.00
Referral Refund	235.00	1,800.00	1,800.00
Telephone/Internet Expense	736.92	504.41	700.00
Utilities	7,149.13	11,955.83	9,500.00
Total Expenses	<u>73,123.22</u>	<u>85,107.87</u>	<u>94,500.00</u>
Net Income	<u>16,064.18</u>	<u>15,620.69</u>	<u>-</u>