



Passionate Protector of Printers' Profits!

Profit margins in our industry have never been leaner. As a result, it has never been more important to collect **every dollar** you earn!

The Printing Industry Credit Bureau (PICB) will help you succeed in this challenging economy. We are an established, licensed and bonded credit and collection agency that will help remove the stress and hassle from your credit and collection efforts! Here's what sets us apart:

- **We Know Print** – PICB focuses exclusively on the graphic arts industry and has done so for over 30 years. It is endorsed by many regional affiliates of Printing Industries of America, including PAF.
- **High Rate of Return** – Our recovery ratios average 35-45%, which is above industry standards even in a tough economy... added bucks in printers' pockets!
- **Recovered Money** – In the first three quarters of 2013, PICB recovered over 1.2 million dollars for PIA member companies! We have served over 1,500 printing firms.
- **Low Contingency Fees** – 18% for PAF member firms (33% if referral to an attorney is needed).
- **Custom Approach to Your Accounts** – No cookie-cutter approach here. We evaluate each claim and determine the optimal strategy for best results.
- **And More!** – Our unique value-added services help you prevent bad debt losses by enabling you to make better and more informed credit decisions.
 - **Riskee Business/KreditKarma** – Search our extensive databases for FREE to see if PICB knows your customer or if we have an uncollected judgment against them.
 - **Resources** – PICB's unique web portal to government-sponsored websites that enable you to quickly conduct your own due diligence.
 - **Due Diligence Reports** – Short on time? We'll do this work for you and provide a comprehensive, accurate report with quick turnaround.

Want to Learn More?

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