# Hayfield Farm Swim Club

ANNUAL GENERAL MEMBERSHIP MEETING OCTOBER 20, 2016

# Hayfield Road Stormwater Remediation Project

Fairfax County is seeking the following land rights to pool property:

- > Storm drainage easement
- > Temporary construction access easement
- > Temporary construction easement

Impact of project on pool operations

#### Financial Report

Total Income = \$318,068

Total Expenses = \$304,502

#### Cash on Hand (Oct. 1)

- ➤ BB&T Checking Account = \$51,624
- Investment Fund = \$40,583

(Blackrock Multi-Asset Income Fund)

#### Closer Look at 2016 Income

Dues, leases (11% Paypal)	\$193,549		
Transfer from investment fund	\$45,000		
Swim & dive	\$28,441		
Guest passes	\$12,311		
Late summer passes	\$8,550		
Snack bar	\$8,370		
Share sales	\$7,100		
Swim lessons	\$6,428		
Social events	\$4,233		
Refunds & other	\$4,085		
TOTAL	\$318,068		

## Closer Look at 2016 Expenses

Payroll	\$118,220			
Upgrades & maintenance	\$77,021			
Utilities	\$21,828			
Insurance & Permits	\$19,912			
Lawn & landscaping	\$12,330			
Swim & dive	\$12,320			
Pool chemicals & supplies	\$8,361			
Snack bar	\$6,843			
Social events	\$6,620			
Transfer to investment fund	\$6,000			
Share refunds	\$5,500			
Legal fees & other	\$4,881			
Operations	\$4,665			
TOTAL	\$304,502			

Past five seasons (2012-2016)

Main pool white coat	Underwater lights		
Baby pool	Diving boards		
Roof & gutters	Fridge & freezer		
Toilets	Guard chairs		
Bathroom floors, partitions	Basketball hoop		
Pump, chemical delivery system	Storage shed		
Computers, keytags	Grills		
Security	Outdoor lights		

Total expenditures = \$262,303





















#### Looking ahead to 2017

- > Renovate snack bar
- ➤ New doors

# Membership

	2011	2012	2013	2014	2015	2016
Dues						
Paid early	204	222	227	214	205	215
Paid on time	55	38	42	54	67	57
Paid late	36	50	45	41	21	14
Leases	130	115	111	116	132	139
Late summer passes	19	34	33	33	22	27
Share transfer/sale	N/A	38	12	16	9	24
Waiting to buy	99	60	59	51	54	65

#### Social Events

May 21 – Mother of all BBQs

May 28 – Family game night

June 14 & Aug. 8 – Guy's night

June 18 – Adult-only luau

June 22 & July 27 – Girl's night

July 4 – Independence Day

July 9 – Adult-only fiesta

Aug. 20 – Family movie night

Sept. 2 – Ice cream social

Sept. 6 – Home brew-off

Sept. 10 – Adult-only crab feast

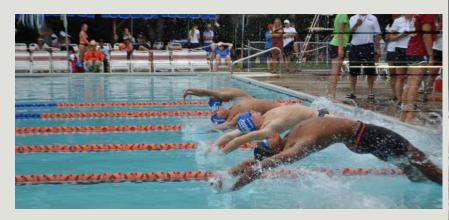




#### Swim and Dive

140 swimmers60 minihawks

42 divers





### Swim and Dive (cont'd)

3 new pool records

3 All-Star swimmers

2 All-Star divers

Seahawk swim-a-thon to benefit the Leukemia and Lymphoma Society raised \$6,200

