

# Hayfield Farm Swim Club

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ANNUAL GENERAL MEMBERSHIP MEETING

OCTOBER 20, 2016

# Hayfield Road Stormwater Remediation Project

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Fairfax County is seeking the following land rights to pool property:

- Storm drainage easement
- Temporary construction access easement
- Temporary construction easement

Impact of project on pool operations

# Financial Report

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Total Income = \$318,068

Total Expenses = \$304,502

Cash on Hand (Oct. 1)

➤ BB&T Checking Account = \$51,624

➤ Investment Fund = \$40,583

(Blackrock Multi-Asset Income Fund)

# Closer Look at 2016 Income

|                               |                  |
|-------------------------------|------------------|
| Dues, leases (11% Paypal)     | \$193,549        |
| Transfer from investment fund | \$45,000         |
| Swim & dive                   | \$28,441         |
| Guest passes                  | \$12,311         |
| Late summer passes            | \$8,550          |
| Snack bar                     | \$8,370          |
| Share sales                   | \$7,100          |
| Swim lessons                  | \$6,428          |
| Social events                 | \$4,233          |
| Refunds & other               | \$4,085          |
| <b>TOTAL</b>                  | <b>\$318,068</b> |

# Closer Look at 2016 Expenses

|                             |                  |
|-----------------------------|------------------|
| Payroll                     | \$118,220        |
| Upgrades & maintenance      | \$77,021         |
| Utilities                   | \$21,828         |
| Insurance & Permits         | \$19,912         |
| Lawn & landscaping          | \$12,330         |
| Swim & dive                 | \$12,320         |
| Pool chemicals & supplies   | \$8,361          |
| Snack bar                   | \$6,843          |
| Social events               | \$6,620          |
| Transfer to investment fund | \$6,000          |
| Share refunds               | \$5,500          |
| Legal fees & other          | \$4,881          |
| Operations                  | \$4,665          |
| <b>TOTAL</b>                | <b>\$304,502</b> |

# Upgrades & Maintenance

## Past five seasons (2012-2016)

|                                |                   |
|--------------------------------|-------------------|
| Main pool white coat           | Underwater lights |
| Baby pool                      | Diving boards     |
| Roof & gutters                 | Fridge & freezer  |
| Toilets                        | Guard chairs      |
| Bathroom floors, partitions    | Basketball hoop   |
| Pump, chemical delivery system | Storage shed      |
| Computers, keytags             | Grills            |
| Security                       | Outdoor lights    |

Total expenditures = \$262,303

# Upgrades & Maintenance 2016



# Upgrades & Maintenance 2016

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# Upgrades & Maintenance 2016

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# Upgrades & Maintenance 2016

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# Upgrades & Maintenance 2016

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# Upgrades & Maintenance

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## Looking ahead to 2017

- Renovate snack bar
- New doors

# Membership

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|                     | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---------------------|------|------|------|------|------|------|
| Dues                |      |      |      |      |      |      |
| Paid early          | 204  | 222  | 227  | 214  | 205  | 215  |
| Paid on time        | 55   | 38   | 42   | 54   | 67   | 57   |
| Paid late           | 36   | 50   | 45   | 41   | 21   | 14   |
| Leases              | 130  | 115  | 111  | 116  | 132  | 139  |
| Late summer passes  | 19   | 34   | 33   | 33   | 22   | 27   |
| Share transfer/sale | N/A  | 38   | 12   | 16   | 9    | 24   |
| Waiting to buy      | 99   | 60   | 59   | 51   | 54   | 65   |

# Social Events

- May 21 – Mother of all BBQs
- May 28 – Family game night
- June 14 & Aug. 8 – Guy's night
- June 18 – Adult-only luau
- June 22 & July 27 – Girl's night
- July 4 – Independence Day
- July 9 – Adult-only fiesta
- Aug. 20 – Family movie night
- Sept. 2 – Ice cream social
- Sept. 6 – Home brew-off
- Sept. 10 – Adult-only crab feast



# Swim and Dive

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140 swimmers  
60 minihawks

42 divers



# Swim and Dive (cont'd)

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3 new pool records

3 All-Star swimmers

2 All-Star divers

Seahawk swim-a-thon to  
benefit the Leukemia  
and Lymphoma Society  
raised \$6,200

