

# 2021 Ayr Soccer Club Virtual AGM Meeting Minutes

Monday December 6, 2021

## Table of Contents

- ❖ Welcome, introductions and roll call
- ❖ Motion to approve the agenda of the AGM 2021
- ❖ Motion to approve minutes of the AGM 2020
- ❖ Motion for approval of ASC Financial Report 2020
- ❖ **President's Report**.....Error! Bookmark not defined.
- ❖ **Treasurer's Report** .....Error! Bookmark not defined.
- ❖ **Registrar's Report** .....Error! Bookmark not defined.
- ❖ **Director of Coaches Report** .....Error! Bookmark not defined.
- ❖ **Director of Equipment Report** .....Error! Bookmark not defined.
- ❖ **Director of Sponsorships Report** .....Error! Bookmark not defined.
- ❖ Unfinished business
- ❖ Amendments to the constitution or by-laws
- ❖ Election of Board of Directors
  - a) President - one year term
  - b) Vice President - two year term
  - c) Secretary - one year term
  - d) Registrar - one year term
- ❖ New Business
- ❖ Set date for first board meeting for 2022 season planning
- ❖ Adjournment

## **AYR SOCCER CLUB VIRTUAL ANNUAL GENERAL MEETING 2021**

**MONDAY DECEMBER 6, 2021 7:00PM**

**Attendance:** David Aitchison, Lisa Walsh, Jean Aoun, Paula Ross, David Pley, Rob Leone, Susan DeSousa, Ryan DaSilva, Andrea Dust, Luis Baumann

**Approval of Agenda:** Moved by David Aitchison, seconded by Lisa Walsh. Adopted unanimously.

**Minutes of 2020 AGM:** Reviewed minutes. Bank reconciliation that was not completed has since been completed and the 2018 Audit has been finalized. Rob Leone motion to approve. Seconded by David Aitchison. Adopted.

**2020 Financial Report:** Reviewed report. Motion to approve 2020 financial report Rob Leone, seconded by David Aitchison.

### **President's Report (Lisa Walsh)**

1. We need to plan for COVID-19 being a part of the 2021 season.

### **Treasurer's Report (Jean Aoun)**

1. Overall, a strong financial year. Revenue was a little lower because Sponsorships were not used. There was \$16.23 in profit per player and other years we saw losses per player.
2. Revenue was down about \$6000 from the previous year and continues to drop each year. Would be advisable to look at alternative revenue sources or increase in fees for the next season.
3. Saved money on trophies and photos this year because there were no year-end tournaments.
4. Uniforms and equipment costs have been steadily decreasing each season.
5. Referee fees were lower than past seasons, but we did add the addition of Field Marshalls.
6. Insurance fees have been steadily increasing. Our insurance was adjusted this year to include an increase in coverage. This should be reviewed and revisited for future seasons.
7. Promotions and advertising expenses decreased this season with the elimination of printed flyers and mailout costs.
8. Next year sponsorship revenue will again be limited as we are still sitting on stock from the cancelled 2020 season.
9. Plans should be made to continue with hiring covid staff for the 2021 season.
10. There was a loss of \$28,984 for the 2020 season when it was cancelled and large amount of that was from issuing full refunds for registrations.
11. The review of 2019 Financials was completed in 2020 and the financials for 2020 will be reviewed by our Accountant at the beginning of 2020.
12. Current bank balance is \$66,149.00.

### **Registrar Report (Susan DeSousa)**

1. Numbers weren't too bad. Adding the U2/3 helped balance out the loss of some of our older divisions.
2. U2/3 was a huge success, and we can count on that continuing to grow as Ayr grows.
3. We did not print and distribute flyers this year which didn't seem to affect registrations numbers.

### **Director of Coaches (Jean Aoun)**

1. Need to start over with trying to balance out coaches in the younger divisions especially so that moving forward into 2023 we have enough coaches to carry both boys' and girls' teams.
2. Will need to do some coach training at the start of 2021 and go over some of the rule changes.

### **Director of Equipment (Ryan DaSilva)**

1. Although we had uniforms in stock from 2020, we opted not to use those sponsored uniforms due to the shortened season. T-shirts were ordered for everyone but the Timbits who did receive their sponsored jerseys.
2. Every player received an Avanti ball this year.
3. The 2020 Timbits
4. In 2021 the in-stock uniforms from 2020 will be used with the exception of U2/3 which was not in place when those uniforms were issued. There will be some stock in place with Soccer Fanatics in case we need more.
5. We have some balls in stock, but we may need to order some more for next season.
6. Suppliers have indicated that we will need to sort out what we want to do for uniforms for 2023 sometime in the next 5 or 6 months.

### **Referee Administrator (Anne Costabile)**

1. The season ran well with the number of officials we brought on board this season. I provided each referee with a good experience and a decent number of games.
2. Many of the officials from this season will be returning for next season.
3. Would like to revisit the pay scale for referees because it has been a few years.

### **Director of Sponsorships (Andrea Dust)**

1. Most of the uniforms from 2020 were arranged and paid for in 2020.
2. A couple of Sponsors who committed in 2020 and uniforms were printed but they had not paid did submit payment in 2021. There are still a couple unpaid, and Andrea will be following up.
3. Andrea will begin to actively recruit new sponsors for 2021 early in the year.
4. Some of the printed uniforms from 2020 might need to be reprinted with the movement of sponsored children to an older age group.
5. We will investigate the possibility of having the new U2/3 division sponsored by Tim Hortons.

### **Unfinished Business**

There is no unfinished business to discuss.

### **Amendments to the Constitution or By-Laws**

No amendments to propose.

### **Election of Board of Directors**

**President** – Ryan DaSilva was nominated for a 1-year term and accepted; election was approved unanimously.

**Vice President** – Rob Leone was nominated for a 2-year term and accepted; election was approved unanimously.

**Secretary** – Jean Aoun was nominated for a 1-year term and declined; election was approved unanimously.

**Registrar** – Lisa Walsh was nominated for a 1-year term and accepted; election was approved unanimously.

### **Appointment of Directors**

**Directors at Large** – Luis Baumann

**Director of Sponsorships** – Andrea Dust

**Director of Player Development** – Vacant

***Director of Equipment*** – Vacant  
***Referee Administrator*** – Anne Costabile  
***Director of Coaches*** – Jean Aoun  
***Director of Tournaments*** – Vacant

**New Business**

No new business to discuss.

**Set Date for first Board Meeting of the 2022 Season**

Tuesday December 14, 2021, at 7:00pm - Virtual

**Adjournment 8:10 pm**