

FORE  
THOUGHT®  
*Thinking Ahead*™

Forethought Life Insurance Company

# Income 150+<sup>SM</sup>

Fixed Index Annuity





## *Your morning routine can last all day.*

Retirement is a special time when the daily grind can finally grind to a halt. It's your time for doing what you want, when you want — even if it's just enjoying your morning coffee all afternoon. But this freedom comes at a price that only a robust income strategy can help you afford.

Like most Americans nearing retirement, you've worked hard for decades and achieved a standard of living that you want to maintain through your golden years. But perhaps you find yourself concerned that you may not have saved enough to sustain the predictable income stream you'll need.

*So what can you do?*

# *Perk up your retirement with **Income 150+** fixed index annuity.*

## **A choice blend of protection and potential**

A fixed index annuity (FIA) may be the savings strategy you seek, if you are looking for:

- > Protection for your money without the erratic ups and downs of the stock market
- > Potential for greater interest crediting than traditional interest accounts offer

Among people who share these sentiments, FIAs offer a well balanced blend of protection and potential. FIAs are long-term insurance products for retirement. Purchasing an FIA offers some potential advantages over equity investing and traditional interest-bearing accounts.

FIAs provide:

- > Interest crediting that can be fixed or linked to the performance of an equity index
- > Protection against losses from poor investment performance
- > Tax-deferred accrual of interest earnings
- > Death benefit proceeds that transfer directly to beneficiaries

By offering the ability to link interest crediting to an equity index, such as the S&P 500®, FIAs provide greater interest crediting potential than traditional interest-based products.

FIAs are for long-term saving purposes, not for short-term needs. Withdrawals during the early years may incur charges assessed as a percentage of the withdrawal, known as surrender charges, unless they are received through an income benefit feature. These charges vary by product. FIAs are insurance contracts, not securities, and do not directly participate in any stock, bond or equity investment. Contract owners are not purchasing shares of any stock or index, even though index performance may indirectly affect contract values. Index-based crediting methods may experience years with 0% crediting and the S&P 500® methods are subject to a cap. A fixed crediting method is also available. **Income 150+** is a single-premium product.





**Income 150+ may be ideal for clients who:**

- > Plan to retire within five years
- > Want a guaranteed lifetime income stream
- > Are looking for greater interest crediting potential, without market risk<sup>1</sup>
- > Believe in the potential of equity index-based performance
- > Are comfortable knowing interest crediting may not be guaranteed

*The income benefit is provided at a cost of 0.95% of the income base, deducted from the contract value annually.*

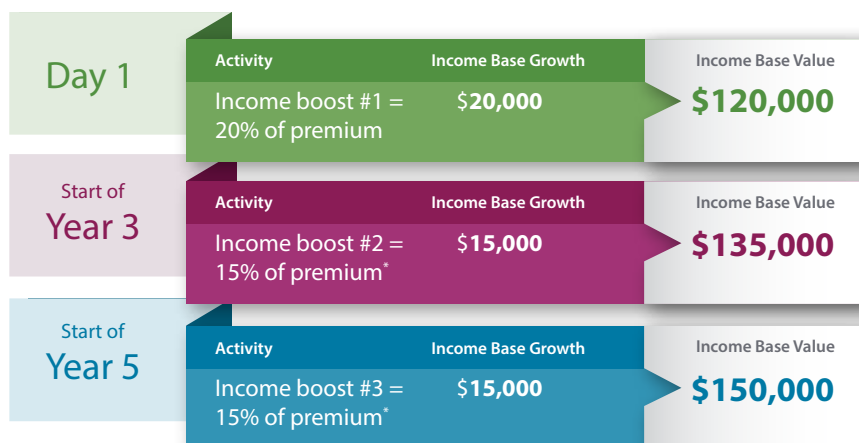
**A robust income solution**

**Income 150+** offers all of the interest crediting potential and savings protection of a typical FIA. What sets **Income 150+** apart is its ability to help provide a robust income solution for your retirement needs.

**The bold benefits of Income 150+**

**Income 150+** works for your retirement, so your income savings percolate to perfection. Income is driven by a unique value within the contract that is separate from the contract value, known as the Income Base. The Income Base receives guaranteed growth before income starts, so that your income can grow more predictably. This guaranteed growth applies only to the Income Base. Contract value is not guaranteed to grow.

**Here's an example of how the income bonus crediting works based on a premium deposit of \$100,000, assuming no withdrawals.**



\* Premium value assumes income has not started and withdrawals have not been made. The income base and income boosts are not available on cash surrender or as death benefits.

If held until the beginning of the fifth year without starting income, the Income Base will be equal to 150% of your premium amount as a basis to determine the annual income, assuming no prior withdrawals. The Income Base is used for the calculation of the guaranteed lifetime income amount. It may not be surrendered, like the contract value.<sup>2</sup> If your contract value, multiplied by the Income Benefit Factor, is greater than the guaranteed lifetime income amount at any anniversary after you start receiving income benefit payments, the guaranteed lifetime income amount automatically increases to that amount.

<sup>1</sup> Market value adjustments may apply.

<sup>2</sup> Withdrawals taken prior to beginning income benefits and those greater than the guaranteed lifetime income amount will reduce the Income Base and guaranteed lifetime income amount. The reduction will be proportionate to the resulting reduction in the contract value, which may reduce the Income Base more than the amount withdrawn.

**Guarantees are based on the claims-paying ability of Forethought Life Insurance Company and subject to compliance with benefit rules.**

# “+” sweetener?

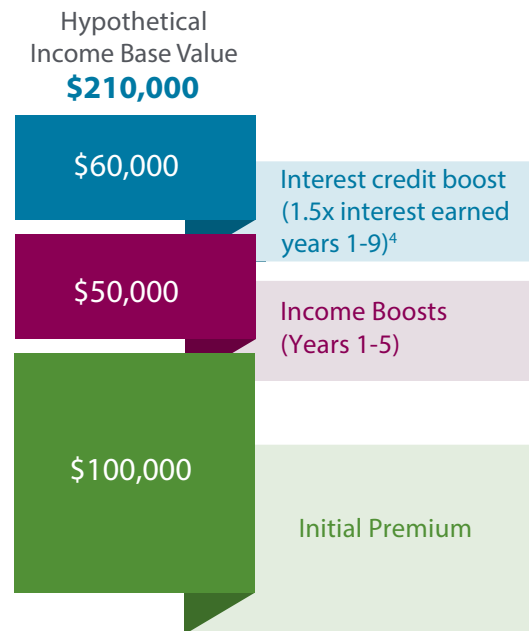
The plus comes into play to help sweeten your income benefits even further if you find you don't need to start them within five years. Maybe you are in good shape for your initial retirement years, or maybe you have decided to put retirement off a bit.

At the start of the tenth contract year, if the oldest owner is not yet age 85, the Income Base may be increased to as much as 250% of the initial premium (adjusted for withdrawals). The Income Base Growth at the beginning of year 10, if eligible<sup>3</sup>, is calculated by multiplying the interest earned on the contract value over the first nine years (adjusted for withdrawals) by 150%, and adding the result to the Income Base, subject to a total Income Base Cap of 250% of premium paid, adjusted for withdrawals.

## Selected Income Benefit Factors

Age upon start	Single-life Income	Joint-life Income <sup>3</sup>
55	4.00%	3.50%
56-57	4.10%	3.60%
58-59	4.20%	3.70%
60	4.30%	3.80%
<i>Income Benefit Factors increase by 0.10% for each attained age between 60 and 85.</i>		
65	4.80%	4.30%
75	5.80%	5.30%
85	6.80%	6.30%
<i>Income Benefit Factors increase by 0.20% for each attained age between 85 and 90.</i>		
90+	7.80%	7.30%

Once benefits begin, the Income Benefit Factor is locked. Income benefit payments are not subject to surrender charges or market value adjustment.



Assumes no prior income activation or withdrawals.

## Your income outcome

Once you retire and need access to income, you can count on **Income 150+**. Your annual guaranteed income benefit amount will equal a percentage, known as the Income Benefit Factor, of your Income Base. The Income Benefit Factor varies based on age at the time you start receiving guaranteed income benefit payments. Using these sample factors and the rules to the left, you can determine the Income Benefit factor for any age.

<sup>3</sup> If the oldest owner is age 77 or older at issue, the contract will not receive the Income Base Growth at the beginning of year 10.

<sup>4</sup> Not to exceed a total Income Base cap equal to 250% of premium.

# Income 150+ facts

**Issue ages:** 55-80

**Minimum premium amount:** \$25,000

**Maximum premium amount:** \$1,000,000, approval required for amounts greater

**Surrender charge schedule:**<sup>5</sup> Surrender charges apply to amounts withdrawn in excess of 10% of the beginning of the year contract value during years two through ten, except in year of full surrender (state variations apply).

Year	1	2	3	4	5	6	7	8	9	10	11+
Charge	10%	10%	9%	9%	8%	7%	6%	5%	4%	2%	0%

**Market Value Adjustment (MVA):** Applies during the surrender charge period on withdrawals in excess of the free partial withdrawal amount. MVAs are not applicable in all states.

## Available interest crediting methods

Index caps are guaranteed for one year and reset at the beginning of each contract year. Index credit will never be less than 0% and never more than the annually declared cap.

### 1. Annual Point-to-Point with Cap (S&P 500® Index)

Interest is credited annually based on a comparison of the S&P 500® index value at the start of the period to the index value after one year to determine a percentage change. No crediting or calculations are done during the year. Through the Annual Point-to-Point crediting method, your interest credit based on index performance:

- > Mirrors positive index returns up to a maximum, or cap
- > Equals the cap if the index outperforms the cap
- > Equals 0% if the index performance is zero or negative

### 2. Monthly Point-to-Point with Cap (S&P 500® Index)

Performance of the S&P 500® is tracked monthly. Interest is credited annually based upon the sum of positive monthly index returns (subject to a cap) and negative monthly index returns over a 12-month period to determine a percentage change.

- > If the resulting 12-month sum is positive, you receive that rate of interest crediting based on index performance
- > If the resulting sum is negative, you will receive 0% crediting for the year

### 3. Fixed Rate

The Fixed Rate method credits interest in much the same way as familiar deposit products. Interest is not linked in any way to an equity index. Crediting is daily and accumulation earnings over time results in the steady, gradual growth of your contract value. Fixed rates are declared in advance and guaranteed for the entire contract year. They will never be less than the minimum guaranteed interest rate in the contract.

Premium can be divided among multiple crediting methods. There is a minimum of \$10,000 per crediting method elected.

**Guarantees are based on the claims-paying ability of Forethought Life Insurance Company and subject to compliance with benefit rules.**

<sup>5</sup> A free withdrawal followed by a complete surrender in the same contract year will result in the charge being applied to the amount previously taken as "free" and the remaining contract value withdrawn. State variations apply. Taxable distributions (including certain deemed distributions) are subject to ordinary income taxes, and if made prior to age 59½, may also be subject to a 10% federal income tax penalty. Payments from IRAs are taxable in accordance with the normal rules surrounding taxation of payments from an IRA. Early surrender charges may also apply. Withdrawals may reduce any optional guaranteed amounts in an amount more than the actual withdrawal.

# *Awaken your retirement dreams*

When your dreams of retirement need an extra jolt to come to life, let **Income 150+** help. With an enhanced income amount that you can really count on, retirement dreams can come closer to reality. **Income 150+** gives you a compelling tool to help ensure that your retirement is a rewarding chapter of your life.

## About Forethought

Founded in 1985, Forethought Financial Group, Inc. (Forethought) is a privately-held, diversified financial services organization based in Houston, Texas, with insurance operations throughout the United States. We provide life insurance and annuities that help America's senior middle market plan for their pre-retirement, retirement and end-of-life needs through key distribution relationships.

Experienced leadership and financial discipline underlie our strong growth and success in the marketplace. With our targeted strategy and multifaceted product lines, we deliver enduring value to our customers, distribution partners and shareholders.

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Forethought is Forethought Financial Group, Inc. and its subsidiaries, including the issuing company of Forethought Life Insurance Company.

Income 150+ fixed index annuity, issued by Forethought Life Insurance Company is available in most states with Contract FA1201SPDAX-02, FA1201SPDAX-01, ICC11-FA1201SPDAX-01 and FA1201SPDAXL-02 (certificate series GA1201SPDAX-02, as applicable).

**Products and features are subject to state availability and variations. Read the Contract for complete details.**

A fixed index annuity is intended for retirement or other long-term needs. It is intended for a person who has sufficient cash or other liquid assets for living expenses and other unexpected emergencies, such as medical expenses. A fixed index annuity is not a registered security or stock market investment and does not directly participate in any stock or equity investments or index.

This information is written in connection with the promotion or marketing of the matter(s) addressed in this material. The information cannot be used or relied upon for the purpose of avoiding IRS penalties. These materials are not intended to provide tax, accounting or legal advice. As with all matters of a tax or legal nature, you should consult a tax or legal counsel for advice.

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