



BAYSHORE PRODUCE

Weekly Market
Guide
August 30th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Cabbage is EXTREME due to shorter supply. Valencias are still in an ACT OF GOD with higher prices and shortages in supply. Lemons are also in an ACT OF GOD, but Romaine commodities remain good buys.

PRODUCT ALERTS



Cabbage



Cucumber



Citrus



Asparagus

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Southeast: Partly cloudy with a chance of rain, summer temps.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun and clouds cool temps.

Hudsonville: Milder temps sunny days and cool nights, chance of thunderstorms.

Fruits

CROP REPORT



Apples – Most varieties are transitioning to new crop; both look good with no issues.



Avocado - Mexico continues to move forward with good quality, as rains have hampered some harvest. CA continues to wind down and is transitioning to Mexico.



Banana - Quality remains very good. Supply is sufficient, despite school volume ramping up.



Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits

CROP REPORT



Grapes - Quality is very good from CA's Central Valley, with only occasional shatter. Sizing is larger than usual.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Quality is fair to good as temps have been in the 80–90°F range with rain.



Mangoes - Good supply and good availability



Melons Cantaloupe – Quality is good with good sugars for both.

Fruits

CROP REPORT



Melon Honeydew - Quality is good with good sugars for both.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - Good quality with no major issues reported.



Pineapple - Quality is good. We are expecting supplies to ebb naturally through October, and sizing to fluctuate a bit too. Fewer larger sizes than smaller sizes currently.

Fruits

CROP REPORT



Raspberries - Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Strawberries – Plant production declines naturally August–Oct, resulting in more fragility and mixed sizing. Summer days without fog will weaken texture further. Santa Maria has started shipping more product. Demand is increasing for Labor Day retail adds.



Watermelon - Supplies remain very good this week, and are mostly 36ct, some 45ct, and a few 60ct with good quality, color, and sugar levels.

Vegetable

CROP REPORT



Asparagus – Mex supplies continue to lessen; Peruvian supplies are increasing, good quality overall.



Broccoli - Supplies are lighter this week, but steadying. The demand remains good and the market is firming up.



Cauliflower - CA quality is good w/ a nice cream color and minor yellowing. Market is up as yields are down, demand is up too.



Carrots – We are seeing both good quality and volume



Corn – More northern growing regions have started harvesting; quality and volume are good.



Celery - Supplies are normal and the market is steady with very light demand. Quality is good out of Salinas

Vegetable

CROP REPORT



Cucumber – The market is extremely active and supplies are short. Expect product to remain short the next two weeks.



Eggplant - Supplies in the East are light mostly due to rainfall. Quality is fair to good.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Cabbage is in shorter supply and we are seeing prices rise rapidly. This is primarily due to weather-related issues.



Vegetable

CROP REPORT



Green Onion - The market is improving



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies continue to be below budget. Demand has been very good even with lower prices. Quality overall has been very good.



Leaf Green and Red- Red leaf quality is good, supplies are normal, and demand is average. Green leaf supplies are normal with good quality and demand has been average.

Leaf Romaine - Supplies are slightly below normal, demand is strong, and quality is good with occasional light fringe burn.

Leaf Romaine Hearts - Supplies are slightly below normal; however, demand and quality are both good.

Vegetable

CROP REPORT



Onions - The WA/ID/OR harvest is in full swing. Skins on the first lots will be light, but will improve into Sept.



Pepper, Bell – Green and colored bell pepper quality is good. Volume remains steady from NJ, NY, PA, MI, and Canada as rain in NC has affected harvesting. Quality is inconsistent.



Potato – New crop Norkotahs are in full production with good quality and increasing supplies. Burbanks are done until November.



Spinach - Quality and supply have improved and product is available.



Squash – Supply is still very tight with a very active market in the East. Prices are feeling quite a bit of pressure to stay high. Quality is mostly good, with some yellow showing heavy scarring once again.

Vegetable

CROP REPORT



Tomato - Rounds: Tomato supply continues to tighten with light supplies and increased rainfall. Only a handful of growers are harvesting right now, with most being in the middle of transition. More growers will start in Sept, but volume is not expected to be significant. Price is firmly up. Quality has not been impacted too much by the weather.

Romas: Demand and supply both remain light, but steady. FOBs are steady for next week and quality is mostly good.

Grapes: With more supplies available price is down as we move forward. Quality is still a bit of a challenge, with rain and heat being the major factors.

Cherries: Things remain mostly unchanged. Quality is still a little unstable.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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