



Spend Solutions Health Systems Service Offerings Matrix

Service

Client Benefit

Health Systems

Healthcare Revenue Stream Enhancement and Employee Risk Reduction

Creates new revenue stream for system
Positions health system as the "primary provider"
Lowers patient outcome "risk reductions"
Increases hospital market share

PBO Prescription Plan Audit & Optimization

Manage forward
Audits compliance and optimizes discount application of PBO contracted prices

Out of Network Claims Audit & Optimization

Manage forward
Internal Employee claims management
Benchmark and normalize claims to industry standards

105 Benefits Overlay Program

Provides 75% reimbursement of employee contributions and co-pays
Amounts to a 10% pay increase for employees
Provides average \$400 per employee face savings to employers

Interactive Patient Services - Television Portal

Patient satisfaction & HCAHPS improvement
Real-time dashboard for hot spot elimination
Reduced Admin. Expense & Streamlined Workflows: Meals, Housekeeping, Discharge
Cost Free and Revenue Positive for Hospital

Master Service Agreements (aggregate & leverage)

Categories - Software, Hardware, Copiers, Bio-Medical Devices
Audit and Rate Negotiation
Aggregation under single source vendor & leveraged for cost reduction

Data Security

IT Security
Physical- Intrusion, Mobility, Warehousing
Technical- Network Management
Administrative- HIPPA Compliance, Analysis, Policies, Procedures

At Spend Solutions, we focus our skill set and market differentiators where our proven strengths provide innovative cost reduction solutions, creating maximum value for our clients.

Master Lease Agreements (Lease Consolidation)	Capital Equipment Leases Pre-established and accessed upon demand Aggregation under single source credit line & vendor leveraged for cost reduction
Secondary Claims Revenue Capture	Maximizes Reimbursement - Complete capture of payers' implant billing codes Real-time error/omission reduction and complete revenue code inclusion Integrates with AR systems, Provides customizable reporting module
Merchant Card Processing Fees Optimization	Look Back & Manage Forward Requires no change of vendors (merchants, gateways, systems) Proprietary Algorithmic Software Process
Class Action Settlement Participation	Revenue Positive for Hospital System (Hospital is plaintiff.) Billions of dollars in HC specific claims. Agent has deep knowledge of class acceptance process. Relationships with claim administrators providing steam lining of documentation.
Worker Compensation Premiums Audit	Look Back (up to 5 years across multiple carriers) Identify Premium Overcharges
Workers Comp DME Claims Factoring Optimization	Enables reimbursement for previously uncollectable DME items Eliminates admin staff follow-up Non-Recourse payments within 31 days for all approved claims
Landline Telecom Optimization	Audit, Compliance, Contract Negotiation, Manage forward TEM Telecom Expense Management Architecture design-VOIP Optimization - Audit, Managed Service

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