

May 2018

# Even more choice!

## COBS personal security now available

Atus Systems is pleased to announce that the COBS personal security range of products is now available from within our portfolio, introduced to strengthen the range of both personal and staff security solutions we can offer to our customers.

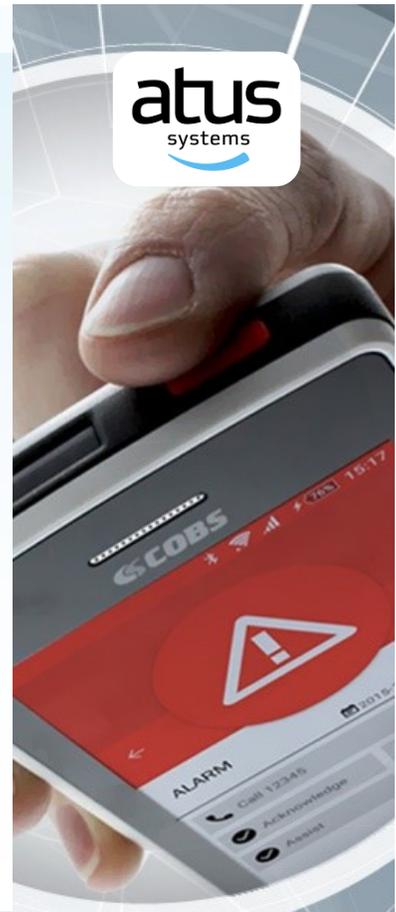
The introduction of the COBS brand allows us to offer multiple choices of device to our customers, so that we can help them find the best possible product for their specific needs. No two sites are the same, so neither should the solution be.

COBS' ambition is to deliver the best solution, the best service and the best support available on the market to their customers.

Atus Systems is already synonymous with high-end personal and staff security systems. By adding diverse and multi-functional devices from COBS to the range of products we already offer to our clientele, we aim to combine the best of both worlds and deliver the ultimate in staff security solutions to our customers.

Whether a client needs a portable panic button, a DECT telephone, an all-in-one smart cordless phone/messaging device, or all of these combined with location detection, then we have a system we can offer them.

We believe there is a bright and positive future together, offering the best solutions to meet our customers needs.



## now represented in UK security sector



**Sören Erlandsson**  
CEO of COBS AB

COBS has been looking at the UK market with interest and we have decided to move this process forward and grow our business within the UK significantly. We knew we needed entry into that market and the best way to achieve that is with a local presence directly in the UK.

COBS is therefore pleased to announce that it has recently made an agreement with the UK company Atus Systems Ltd, to represent COBS in the UK market for bespoke staff protection solutions in the medium and high secure sectors.

By partnering with Atus Systems we think that our range of products will be very well represented in the UK market.

Atus Systems will be acting as a specialised distributor for us in this region as they have been working within that sector for a long period of time. They are well established, have a good reputation and expertise in staff attack systems, as well as lone worker protection and indoor location, which makes them ideal partners for our products.

They will promote, actively sell and maintain our solutions to customers and resellers over the whole of the UK and will be specialising in the medium and high secure sectors.

Atus Systems will be using software integration on important platforms in the UK to introduce potential customers to new and exciting staff protection solutions.

We look forward to a long and mutually prosperous relationship together.

### Product links

- [SMART1 Handset](#)
- [C-31xx DECT Range](#)
- [PAL+ Panic Button](#)



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