



# CROn

Community Run Owned not for profit



**CROn** (Community Run Owned not for profit) replace for profit private owner business model. Profiteering private businesses are replaced without compensation. Furthermore they are asset stripped and prosecuted, **MS R6 !**

**CROn** replace State owned run entities. That are inefficient, clumsy, not based on community needs. These entities either become CROn or are run like a CROn using, **DmC** (Decision making Committee).

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Welcome to Wonderful World of Community Business

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## Directory:

### > Overview

- > **DmC** (Decision making Committee)
- > **CROn Prayer**
- > **Business Performance Indicators**
- > **Revenue Dissection**
- > **Inventory**
- > **Freight**
- > **Economies of scale**
- > **CROn bookkeeping**
- > **CROn Cluster**
- > **CROn Career**
  - > Ideas, Numbers
  - > N-As Measure

**CROn** (Community Run Owned not for profit) a Universe Custodian Guardians business model which replaces State owned entities and Private ownership business models.

Capitalism is immoral, greedy exploitation, predatory, parasitic profiteering, Anti **1 God**, criminal, 'MS R6'. Capitalist's don't qualify to become Angel (**Immortal**). Communism run by uncaring incompetent Technocrats, bureaucrats is unacceptable! Communist's don't qualify to

become Angel! **CRON** replaces and makes obsolete 'Capitalism and Communism' business models !!!

## Establish a CRON

**Shire** sets up a '**CRON**'. State owned entity is converted to operate as a '**CRON**'. Private ownership entity is confiscated without compensation and is converted to operate as a '**CRON**'.

'**C**' community is a '**Shire**'.

'**R**' run by '**DmC**' (Decision making Committee of 7).

'**O**' owned by its paid (**wmw**) workers, unpaid volunteers.

'**n**' not for profit.

**CRON** organization needs to be managed. Single leadership is tyranny. Leadership by Committee is fair.

**CRON DmC** use business performance indicators and feedback from all stake holder for decision making.



'**DmC**' (Decision making Committee) consists of 7 members: Coordinator, Treasurer, Go for, 4 Trustee. A CRON DmC is to use **bpI** (business performance Indicators), **Jic** (Just in case), **Es** (Economies of scale).

## Background:

**Shire** owns all land and buildings, provides all building, utilities (**power, sewerage, water**), maintenance using **CRON**'s. Every CRON has a 'Lease Contract' renegotiated every 7 years by the Shire. Every CRON has a 'Usage Contract' renegotiated every 7 years by the Shire.

**Lease** Contract (**land, buildings**) has a set Fee is paid equally every 4 weeks (**NAtm**). Usage Contract (**maintenance, buildings**) a usage (**variable**) fee is paid every 4 weeks.

**Major** projects or projects services that involves more than 1 **Shire** require a multitude of separate **CRON** to cooperate (**CRON Cluster**). CRON Cluster is a collection of CRON cooperating with each other in customer, supplier relationships. Example: Vitamin Supplement Tablet' (product). CRON involved: Distribution, Manufacturing, Marketing, Packaging, Primary producer, Research Development, Retail.

**CRON** that are part of **CRON Cluster** need their **DmC**'s to liaise. Each DmC empower (**decision making**) 1 person to represent their CRON interest within a CRON Cluster. Any CRON that does not provide a decision making representative is removed from Cluster and replaced by another.

There are only employee owners and volunteers. Employee owner are on '**wmw**', volunteers are unpaid but get fringe benefits. Volunteer and wmw benefits are set by Provincial Government.

## DmC (Decision making Committee)

When a group of people get together they look for leadership. Single leadership is tyranny. Leadership by Committee is fair. A CROn organization is managed: '**DmC**' elected yearly.

**DmC (Decision making Committee)** consists of 7 members:

**Coordinator**, chairs meetings, has 2 votes, chosen to represent management.

**Treasurer**, deputy chair has 1 vote, chosen by bookkeeping to represent them.

**Go-for**, keeps minutes has 1 vote, chosen by office workers to represent them.

**Trustee**, has 1 vote, chosen by non office workers to represent them.

**Trustee**, has 1 vote, chosen by customers to represent them.

**Trustee**, has 1 vote, chosen by suppliers to represent them.

**Trustee**, has 1 vote, hired legal consultant.

**Note!** The **DmC** may invite people from within or outside the entity to supply specialist info to the committee. They have no voting rights.

Every meeting starts with a prayer:

### CROn DmC Prayer

Dear **1 God**, Creator of the most beautiful Universe  
Guide us in our Decision making  
We shall make Decisions that benefit Humankind  
Our Decisions endeavor to Harmonize with the Habitat  
Our Decisions have non polluting outcomes  
We shall be useful to the Community  
For the Glory of **1 God** and the Good of Humankind



The committee is to vote on every decision made before implementation. 5 votes are needed for a motion to be successful. A committee member that cannot attend may give a proxy to any other committee member.

This decision making committee manages by adopting a systematic, logical approach. Using methods that are simple and permit ready

duplication and interchange ability (templates for repetitive objectives). This committee is flexible, responsive to changing circumstances, altering strategies when appropriate, seizing new opportunities as they arise.

After establishing the main objectives of the Organization (reason for existence). Dissecting these objectives will create work objectives (small goals with time lines). These are passed on to work teams who implement these objectives and give feedback to the committee.

Work team members are encouraged to seek new ways of working new solutions to old challenges. The DmC spongelike absorbs feedback from its work teams, customers and suppliers. Using this data in its future decision making process.

Form management **DmC**, then:

**Establish** main objectives: create templates.

**Create** work objectives: small goals with time lines, create templates

**Establish** work teams, to implement work objectives.

**Get feedback:**

Work teams (implementation, problems, improvement ideas). Customers (customer service, warranty, improvement ideas) Suppliers (ordering, cooperative forward planning, improvement ideas).

**Absorb** feedback (evaluate, reply, reward).

**Evaluate** business performance Indicators.

**Audit** previous 6 steps.

**DmC**, use business performance Indicators (bpi):

**Monthly**, work out business performance Indicators (bpi).

**Compare** current month (bpi) with previous month, any difference why? Any action need to be taken? Yes, take it.

**Compare** current month (bpi) with same time previous year. Any change, why?

**Compare** current month (bpi) with quarterly and yearly plans. Evaluate comparisons, if action is needed. Take it.

**Compare** current month (bpi) with industry average, aim to be above average. Above average result praise work teams and management committee. Thank customers and suppliers. Below average result make changes to management committee.

**WCm** Working Capital a measure of short term solvency:

‘Working Capital measure’ (WCm) = **Current assets : Current**

**liabilities** a result greater than 1:1 is desirable. A result lower than 1:1 liabilities need restructuring.

**nWC** net Working Capital a measure of short term solvency:

'net Working Capital' (**nWC**) = **Current assets - Current liabilities** a negative value the business is under capitalized. This is the most common cause of business failure.

**ITm** Inventory Turnover a measure of efficiency:

'Inventory Turnover measure' (**ITm**) = **Total inventory / Average level** of inventory. The result is compared with the industry average. Above industry average is desirable.

**MA** Marketing Analysis work out % and compare with previous month a measure of efficiency:

**Total Marketing costs / sales revenue • 100** result if lower than previous month is good (sales revenue is probably increasing because of marketing campaign).

**Break even** point based on selling price: **Break even point = Fixed cost + Variable cost (Quantity) / Quantity** (result is units).

Break even point based on sales volume (**Revenue**): **Break even point = Fixed cost + Variable cost (Quantity)** result is \$.

Break even point based on quantity (**Production**): **Break even point = Fixed cost / Price Variable cost** (result is \$)

## **Revenue Dissection**

Break even costs  
+ 3% Reserve  
= Basic Unit price  
+ 21% VAT Tax  
= Final Sales Price

**Jic** 'Just in case' Inventory operating system:

Inventory delivery: Ensure delivery complies with order:

**quality** (is unbroken, not deformed or spoiled),

**quantity** (weigh and count ), and

**price** (compare to quote).

Delivery don't comply with order immediately **adjust** invoice. Have Deliverer **initial** it. Maybe return all shipment. **Contact Sender!**

Delivery complies, mark invoice '**Received**'. Label goods and store.

Placing delivery behind old inventory. **Adjust** 'Stock card'. **Pay**

**Storage:** Should enable easy out goings of Inventory '**oS1**' (oldest Stock 1<sup>st</sup> ). Adjust 'Stock card' every '**In**' or '**Out**' going of Inventory. Adjust

'Stock card' after every monthly Stock take (loss, spoilage). Inventory that is in storage for 14 months is moved out (donated ..).

**oS1** Jic inventory out goings entails moving out, 'oldest Stock 1<sup>st</sup>'.

**EsIo** Jic inventory entails, 'Economies of scale Inventory ordering'.

**Jic** Inventory entails keeping monthly stock levels based on, 'last month average out goings (lmao)' and 'last year same month average out goings (lysmao)'.

**Ordering:** Establish size of monthly order by comparing 'lmao' and 'lysmao'. **Get quotes:** use larger quantity discount **EsIo** (Economies of scale Inventory ordering). Enter monthly order.

**Sending** of Inventory: Ensure that your freight is ready at pick up. Is it able to withstand the trip undamaged. Is all the paperwork there complying with good business practice, permits, legal requirements, ...

**Include:** Thank You, Special offers, Test sample, Catalog... Ensure pick up signs documents transferring freight to distributor.

**Freight (Freeway trams..):** Freight is 1 of the biggest business expenses. Your business needs a qualified freight forwarder with intimate knowledge in freight delivery, have good relations with the freight industry. Freight delivered undamaged and on time promotes good customer relationships. Which delivery system to use is an important freight business decision. There is in house or out sourcing.

The delivery system that fulfills the needs of the customer is 1<sup>st</sup> choice. Cost reality may prevent applying the 1<sup>st</sup> choice. A compromise between customer satisfaction and affordability is needed.

When out sourcing Freight take advantage of 'Es' (Economies of scale) discounts and other benefits.

For incoming freight trust the Sender to select method of delivery, wherever possible. Do not pay the Deliverer. When accepting freight use Inventory procedure.

**ITm** Inventory Turnover a measure of efficiency.

'Inventory Turnover measure' (**ITm**) = Total inventory / Average level of inventory the result is compared with the industry average. Above industry average is desirable.

**Es** Economies of scale

A business needs to keep the cost per unit at its lower average. **Es** apply to inventory, manufacturing, compressed services, cluster marketing, cluster management, joint venture, ad mergers.

**Inventory:** Get quotes (a) order using (Es) larger quantity discount. Or (b) cluster order discount (ordering different units with the same order).

**Manufacturing:** In manufacturing fixed cost are worked out creating a constant. (a) This constant may be shared over the production time cycle. The longer the production run the lower the average unit cost (Es). (b) The constant stays unit cost is high at start of production. As production increases (economies of scale kick in) the unit cost decreases.

**Cluster marketing:** Cluster marketing entails multimedia (print, electronic, billboards, demos..) marketing using a repeat (again, again and again..) marketing strategy to bring down unit costs (Es). This brings extra economies of scale 1<sup>st</sup> spreading over various media and 2<sup>nd</sup> from repetition. 1 media may be used but repetition is a must.

**Cluster management:** If departments are sufficiently related in their activities. Merge (work teams, management..) related activities and bring down unit costs (Es).

**Joint venture:** 2 independent entities may join activities to bring down unit costs (Es).

**Merger:** Merging of 2 independent entities should bring down unit costs (Es).

## CROn Bookkeeping

**CROn Asset Register:** Name of asset, its purpose, date acquired, all costs incurred acquiring, getting usage ready, date start using it. Date of service. Date of repair. Date stopped using, reason, date of disposal.

**CROn Liability Register:** Name of liability, its purpose, date acquired, all costs incurred acquiring, getting usage ready, date start using it. Reducing balance (depreciation). Date fully paid.

**CROn Bills Register:** Name of bill, its purpose, date received, is it correct, date due. Date paid. **Note ! Comments on challenged bills.**

**CROn Income Register:** Amount, payment type, date, goods, service, transaction number. Accumulating totals.

**Note!** Comments on refund amounts.

**CROn outstanding income Register:** Name of customer, invoice number, amount due, date due. Date received.

**Note!** Make comments on overdue amounts.

**CROn Income / Expenses Statement: Total Income Register - Total Bills Register = Break even, deficit or surplus.**

**Note !** There may be explanatory Comments.

**CRON Equity Statement: Total Assets - Total Liabilities = CRON Equity. Note !** There may be explanatory Comments.

**Basic !**

Bookkeeping records: past events, presents this data. There may be explanatory Comments.

Copyright, Goodwill, Patent right, are not acceptable.

Accrued, depreciation, prepaid, reversing entries, are not used.

CRON don't make donations. CRON don't sponsor.

Register are updated weekly. Frequency of Statements depends on how busy the CRON is. Annual Statements are mandatory.

**CRON Cluster** a group of CRON's cooperating.

Custodian Guardians call a multitude of separate CRON cooperating to serve a whole Province (tribal): 'CRON Cluster'. CRON Cluster replace greedy, parasitic, predatory, profiteering national or multinational organizations. CRON Cluster replace state owned entities.

**Major projects** or projects, services that involves more than 1 Shire require a multitude of separate CRON to cooperate (Cluster CRON).

CRON Cluster is a collection of CRON cooperating with each other in customer, supplier relationships. Example: 'Vitamin Supplement Tablet' (product). CRON involved: Distribution, manufacturing, marketing, packaging, primary producer, research, development, retail.

CRON that are part of a CRON Cluster need their DmC's to liaise. Each DmC must empower (decision making) 1 person to represent their CRON interest within the CRON Cluster. Any CRON that does not provide a decision making representative is to be removed from the Cluster and replaced by another.

CRON may want to deal with Provincial Government and or its organizations (utilities..). Only Government departments, organizations that use the CRON management system DmC can join a CRON Cluster.

**Note!** Government owned business that are not turned into CRON business (Utilities, Long haul transport, mining, Space exploration...) are run using the CRON management system DmC.

CRON Cluster operate from 'CRBC' (CRON Retail Bazaar Complex) and Work Chapels.



## CROn career

Most **CROn** make Apprenticeships (**wmw 1**) available. An Apprentice after CE receives a Trade Certificate (**wmw 2**). [A CROn career starts here.](#)

**Trady** after 3 years work experience qualifies to become 'Senior Trady' (**wmw 3**). Promoted by seniority!

**Senior Trady** during (**3 years**) work experience attends 'PHeC Technical College' earns 'Supervisor Certificate'. When there is an opening promoted by seniority to Supervisor (**wmw 4**).

**Supervisor** during (**3 years**) work experience attends 'PDEc Leadership College' earns 'Leader Diploma'. When there is an opening promoted by seniority to Leader (**wmw 5**).

**Leader** during (**3 years**) work experience attends 'PDEc Leadership College' earns 'Manager Diploma'. When there is an opening promoted by seniority to Manager (**wmw 6**).

**Manager** during (**3 years**) work experience attends 'PDEc Leadership Camp' earns 'Administrator Degree'. When there is an opening promoted by seniority to Administrator (**wmw 7**). [Joins the 'Provincial Adviser pool'](#).

Custodian Guardian believe, that every person has a **1 God** given right to 'Free Education (**Scroll 3**)' from cradle to cremation. All education is provided by Government and community collusion. There is no non government education. There are no universities.

## Ideas

**Ideas** Are the beginning of the Future. Ideas are the most productive of all intellectual property activity. [Ideas need to be preserved through, Knowledge Continuity.](#)

Every **CROn** is to encourage its stake holders (**employees, suppliers, volunteers, customers**) to present any ideas they have concerning this **CROn**. Encourage feedback!

## Numbers

Numbers are important to Custodian Guardian and **CROn**!

### Numbers value

**0** > Zero **1** > One **2** > Two **3** > Three **4** > Four **5** > Five

**6** > Six **7** > Seven **8** > Eight **9** > Nine **10** > Ten

**50** > Fifty **100** > Hundred **500** > Five hundred

1,000 > Thousand 5,000 > Five thousand 10,000 > Ten thousand  
50,000 > Fifty thousand 100,000 > Hundred thousand  
500,000 > Five hundred thousand  
1,000,000 > Million 5,000,000 > Five million  
10,000,000, > Ten million 50,000,000 > Fifty million  
100,000,000,000 > Hundred million  
500,000,000 > Five hundred million  
1,000,000,000 > Billion 5,000,000,000 > Five billion  
10,000,000,000 > Ten billion 50,000,000,000 > Fifty billion  
100,000,000,000 > Hundred billion  
500,000,000,000 > Five hundred billion  
1,000,000,000,000 > Trillion  
5,000,000,000,000 > Five trillion  
10,000,000,000,000 > Ten trillion  
50,000,000,000,000 > Fifty trillion  
100,000,000,000,000 > Hundred trillion  
500,000,000,000,000 > Five Hundred trillion

**Note!** From right to left a comma is placed after each 3<sup>rd</sup> digit.

## Measures

CROn use C. G. 'NAs' Measure. New Age Units of Measure are an updated metric version. Measure prefixes, use Capitalized prefixes for positive powers.

**Length Base** unit: meter (m) ~

**Area Base** unit: square-meter (m<sup>2</sup>) ~ 3D meter (m<sup>3</sup>) ~

**Volume Base** unit: liter (l) ~ **Weight Base** unit: gram (g)

CROn the only way to do business, shop..

