



## Benchmark Network Solutions, Inc. Bid Price List for USETPA 1907001

Discounts are based on manufacturer retail prices and Benchmark will also provide additional discounts for volume purchases

Bidder Name: Benchmark Network Solutions, Inc.							
Bid Number: RFP #1907001							
USETPA Categories with Benchmark Response Pricing	Manufacturer	Description	USETPA Discounts Minimum % Rate	Additional Discounts \$30K +	E-Rate Eligibility (Y/N /Partial)	E-Rate Discount % from MSRP	Electronic Copy File
<b>Category 1</b> : LAN Infrastructure: Wired/Wireless	Cisco, Meraki, Fortinet, FatPipe	All Cisco, Fortinet and FatPipe Hardware	<b>25% minimum to 40%*</b>	NA	YES/Partial/No Varies**	<b>40% minimum*</b>	<b>See Electronic File</b>
<b>Category 4:</b> Network Security Products	Cisco, Meraki	All Cisco Hardware	<b>25% minimum to 40%*</b>	NA	YES/Partial/No Varies**	<b>40% minimum*</b>	<b>See Electronic File</b>
<b>Category 4:</b> Network Security Products	Fortinet, Palo Alto Trend Micro, Avigilon	Firewalls, AV, web security, physical Hardware	<b>15% minimum, to 40%</b>	varies, many variables	YES/Partial/No Varies**	<b>10% minimum, range from 10 to 40%</b>	<b>See Electronic File</b>
<b>Category 11:</b> Telecom services: Basic and Advanced	Cisco	Cisco IP Collaboration Express, BE4000, BE6000.	<b>25% minimum to 40%</b>	NA	YES/Partial/No Varies**	NA	<b>See Electronic File</b>
<b>Category 13:</b> Wi-Fi/GPS Mobility Services	GPS- Uplink	GPS Fleet Tracking	<b>10% minimum to 20%</b>				<b>See Electronic File</b>
<b>Category 22:</b> Cabling Infrastructure Services		Benchmark Provided	<b>See Cabling Tab</b>	NA	YES/Partial/No Varies**		<b>See Electronic File</b>
<b>Category 23:</b> Professional Services	See specific pricing in Addendum ?	Benchmark Professional Services	<b>See Professional Services Tab</b>	NA	Typically not E-Rate Eligible	See Addendum	