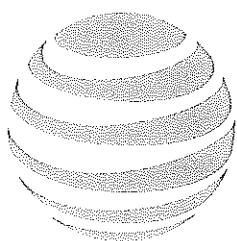


1/28/19



DIRECTV

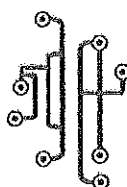
DIRECTV Proposal MDU Digital BULK

Prepared For:

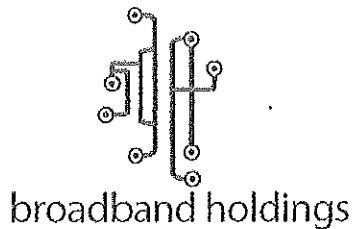
Creciente Condos

Prepared By:

1



broadband holdings



January 22, 2019

Creciente Condos
Ft Myers, FL
172 units

Broadband Holdings appreciates the opportunity to provide pricing for the installation of DIRECTV service. Broadband Holdings is an authorized DIRECTV dealer with over 10 years experience installing and servicing DIRECTV systems.

This proposal includes the elements listed below.

- DIRECTV Technology
- DIRECTV Exclusive Content
- DIRECTV Digital Bulk Solution
- Agreement Term & Pricing

As requested, we are providing pricing for the installation of DIRECTV service that provides DIRECTV Service to all residents as well as the upgrade programming options available to all residential units giving residents a choice in programming and hardware.

If you have any questions or items you would like to discuss please feel free to contact us at any time.

Sincerely,

Aron Fairbanks
Broadband Holdings, LLC
(480) 426-0395

All information contained in this proposal is confidential and proprietary to Broadband Holdings and is not to be dispersed or copied without the expressed written consent of Broadband Holdings, LLC.

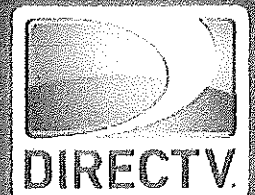


Give your residents more



DIRECTV is a premium amenity that can:

- Attract new residents and retain existing ones
- Give residents more flexible, cost-effective programming choices
- Provide residents with exclusive sports, more HD than any cable or satellite provider, and video on demand
- Help increase your property value and curb appeal
- Replace balcony dishes with a centralized distribution system



DIRECTV SYSTEM TECHNOLOGY

Broadband Holdings proposes to install a centralized DIRECTV system.

DIRECTV has designed a single wire Multi-Family Housing (D2Advantage™) distribution system to meet the needs of this property. The proposed distribution method supports multiple receivers via a single wire into the unit, including DIRECTV dual tuners.

WIRING REQUIREMENTS

DIRECTV will require access to all video wiring, including unit and home run wiring, to deliver the DIRECTV service. The proposed DIRECTV system splits the signal to each unit over the RG6 coax cable wiring at the property. This proposal includes 1 new RG6 line wired to the first jack in every unit. This line is run from the telco closet to the unit.

In order to provide service, DIRECTV requires that a 110-volt outlet be installed in the video building enclosures/closets with power at the building and central demarcation locations in order for the DIRECTV system to be powered. The Owner is required to provide the adequate power needed and any required roof penetrations.



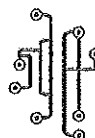
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AUTHORIZED DEALER



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DIRECTV DIGITAL BULK SOLUTION

- Provides a centralized distribution system that removes dishes from balconies (one dish per building)
- Digital Bulk provides every unit in the building access to DIRECTV's entire programming catalog (requires home-run RG-6 cabling to each unit)
- Resident's may choose to upgrade programming or equipment and pay for additional services on their own.
- Property provides a basic level of service and residents may elect to upgrade equipment or programming.

DIRECTV AGREEMENT TERMS:

DIRECTV Bulk ROE Term.....5 Years
Build Out Fee.....no charge

BULK-BASE PACKAGES	BASE CHANNELS	1-149 UNITS	150-249 UNITS	250+ UNITS
ENTERTAINMENT PACKAGE	Over 145 Channels	\$26.24/unit/mo	\$23.24/unit/mo	\$22.24/unit/mo
CHOICE PACKAGE	Over 170 Channels	\$30.49/unit/mo	\$27.99/unit/mo	\$24.99/unit/mo
CHOICE XTRA PACKAGE	Over 210 Channels	\$39.74/unit/mo	\$37.24/unit/mo	\$34.74/unit/mo
ADDITION (per unit)				PRE-LOADED BULK
DVR SERVICE				\$5.00/mo
HBO				\$6.60/mo
Maintenance (Optional)				\$4.00/unit/mo
PRE-LOADED BULK OPTIONS		HD-DVR & up to 3 HD Receivers		Genie & up to 3 Clients
Wired Equipment Cost to Owner		No Cost		No Cost
Wireless Equipment Cost to Owner		N/A		\$30ea.
Equipment Cost to Resident		No cost		\$3.00/mo

Property responsible for roof penetration, required electrical, conduit pathways through IDFs, and all horizontal cabling to unit.

DIRECTV will provide the Owner with up to 6 demo accounts for Public televisions in the leasing office of each property or other common area locations for the term of the agreement.

Pricing is valid for 90 days from the date of this proposal.

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DIRECTV Programming Packages

PARITY

For more information on the services we offer, please visit our website at www.fox.com or call 1-800-FOX-5.

[illegible]**SELECTTM
PACKAGE**

Over 60 channels, including local channels (in SD and HD) available in over 99% of U.S. households. ABC CBS FOX NBC PBS OWN MTV (available in select markets). Includes most channels in FAMILY, plus the channels shown in bold.

[illegible]

ENTERTAINMENT PACKAGE

Over 145 channels, including local channels (in SD and HD) available in over 99% of U.S. households. APT, CBS, FOX, NBC, PBS, QW, & MTV (available in select markets). Includes most channels in SELECT, plus the channels shown in BOLD.

[illegible]**CHOICE
PACKAGE**[illegible][illegible]

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Over 20 channels, including local channels, are available for 95¢ and 99¢ for 3 months only. *All 1080i HD (1080i) PMS, LNA, & MTRV available in select markets. HD includes all channels in HD/HS, plus the channels shown in HD/VST directv.com/firstdirectv. On Demand & Boxed Network is available in the area.

[illegible]

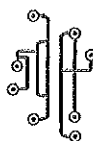
OneZigBee® products, including OneZigBee (in S0 and H0) and EdgeLine, are VFDs from Philips. All VFDs are VFDs (available in select markets) and include most channels in XPR, plus OneZigBee (from 1994). VFDs are available in a variety of sizes and shapes. Networks are available in a variety of sizes.

[illegible]

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