



January 2016

TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

The Home Builders Association of Dothan & the
Wiregrass Area

Invites you to attend
2015 AWARDS NIGHT

DATE: THURSDAY, JANUARY 28
TIME: 6:00 – 8:00 PM

Plated Dinner • Awards Program •

Recognition of 2015 Officers and Directors • Door Prize Drawings

Reservations required by Monday, Jan. 25th
334-793-6696 or hbaofdothan@graceba.net

*We will honor those individuals who have served our
Association and community with dedication and commitment.*

Wiregrass Rehabilitation Center
Rotary Hall
795 Ross Clark Circle



**Members Do Business
With Members!**

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net



CHRISTMAS LUNCHEON 2015



Thank you Dothan & Eufaula Chapters for a very successful toy drive the for



Lots of toys were collected to help make a child's Christmas a happy one this year!! **THANK YOU!!**



Thanks to all of you who recruited new members!

Congratulations to Bill Matheny of Solomon Chevrolet

Bill won the yeti cooler in the Membership Recruitment Contest!



Eufaula Chapter's Christmas Party



Builder of the Year/Eufaula Chapter
Gerald Phillips



Chipper Brown's Daughter to accept the
Fred Cherry Award/Eufaula Chapter on
his behalf.

Associate of the Year/Eufaula Chapter
Ricky McGillivray (Not Pictured)



CW Bynum & wife Barbara



Save the Dates for 2016

January

14th Board Meeting

28th Awards Night @ WRC Rotary Hall 6:00pm

February

11th Board Meeting

16th-17th HBAA Winter Meeting

18th General Membership Meeting -TBA

March

10th Board Meeting

24th ABPAC Golf Tournament

April

14th Board Meeting

21st General Membership Meeting - TBA

May

12th Board Meeting

19th - 22nd Parade of Homes

ANNUAL AWARDS NIGHT

- ★ Recognition of individuals who have served the Association and community with dedication and commitment ★
- ★ Announcement of "Builder of the Year" and "Associate of the Year" ★
- ★ Installation of incoming President and Board of Directors ★

THURSDAY, JANUARY 28, 2015

6:00 – 8:00 p.m.

Wiregrass Rehabilitation Center

Rotary Hall

795 Ross Clark Circle

PLEASE SEND YOUR RSVP BY FRIDAY, January 22ND 📧 hbaofdothan@graceba.net ☎ 793-6696

The Associate Council has been hard at work putting together plans for this exciting event! They ask for your support in helping make this a successful evening by taking advantage of one of the many GREAT "Awards Night Sponsorship" opportunities! **SPONSORSHIP DEADLINE IS FRIDAY, JANUARY 22ND.**

PLATINUM SPONSOR \$500

- Your company name and logo will appear on the front cover of our monthly newsletter, "Tapeline."
- Your company name will appear on a 4 x 6 display banner.
- Your company logo will appear on Awards Night promotional material.
- Your company will receive sponsorship recognition before, during and after the event.

GOLD SPONSOR \$250

- Your company name will appear in our monthly newsletter, "Tapeline."
- Your company name will appear on a Gold Sponsor sign.
- Your company logo will appear on Awards Night promotional material.
- Your company will receive sponsorship recognition before, during and after the event.

SILVER SPONSOR \$150

- Your company name will appear on a Silver Sponsor sign.
- Your company name will appear on Awards Night promotional material.
- Your company will receive sponsorship recognition before, during and after the event.

DOOR PRIZE DONOR

- Your company will receive door prize donor recognition before, during and after the event.

CHOOSE THE AWARDS NIGHT SPONSORSHIP LEVEL THAT IS RIGHT FOR "YOU" AND "YOUR" COMPANY AND THEN CALL OR EMAIL THE OFFICE BEFORE THE FRIDAY, JANUARY 22ND DEADLINE!

793.6696 / hbaofdothan@graceba.net



HOME BUILDERS ASSOCIATION
OF ALABAMA

DON'T MISS THE 2016 HBAA WINTER MEETING

FEBRUARY 16-17, 2016

RENAISSANCE MONTGOMERY HOTEL & SPA

TENTATIVE SCHEDULE

TUESDAY, FEBRUARY 16

7:30 a.m.-6:00 p.m.	Registration
9:00 a.m.-10:00 a.m.	Past Associates Committee
	Presidents
9:30 a.m.-10:30 a.m.	Membership
10:30 a.m.-11:30 a.m.	AHB Foundation
12:30 p.m.-1:30 p.m.	Homebuyer Panel
1:45 p.m.-2:45 p.m.	Executive Committee
2:00 p.m.-3:00 p.m.	Land Developers
2:00 p.m.-3:00 p.m.	Executive Officers Council
3:30 p.m.-4:30 p.m.	Governmental Affairs
5:00 p.m.	Buses load for Legislative Reception
5:30 p.m.-8:00 p.m.	Legislative Reception (Alabama Dept. of Archives)

WEDNESDAY, FEBRUARY 17

7:00 a.m.-12:00 p.m.	Registration
8:00 a.m.-9:00 a.m.	Public Relations
9:00 a.m.-9:30 a.m.	PWB/Associates Reception
9:00 a.m.-10:00 a.m.	Investment Property Owners Council
9:30 a.m.-10:30 a.m.	Past State Presidents
9:45 a.m.-10:30 a.m.	Professional Women in Building
9:45 a.m.-10:45 a.m.	Associates/Area Vice Presidents
10:00 a.m.-11:30 a.m.	HBAA Remodelers
10:45 a.m.-12:00 p.m.	Local Presidents
12:00 p.m.-3:30 p.m.	Board of Directors with Lunch featuring Dr. Kevin Elko

2016 WINTER MEETING REGISTRATION FORM

Name for badge

Name of spouse/guest for badge

Company name

Address

City

State

Zip Code

Phone number

Fax number

E-mail address

Local association

Return this form with payment to:

HBAA / P.O. Box 241305 / Montgomery, AL 36124

Fax: 334-834-5380 / Questions? 1-800-745-4222

FEES

Registration fees: \$50 per member \$ _____
\$25 per spouse/guest \$ _____
Total \$ _____

Select one of the following payment options:

☐ Check enclosed (Payable to the HBAA)

☐ Visa ☐ Mastercard ☐ AMEX ☐ Debit card

Card # _____

Name as it appears on card (please print)

Signature

Expiration date (m/y) _____

Meetings will be held at the Renaissance
Montgomery Hotel & Spa, 334-481-5000.

**RESERVATIONS SHOULD BE MADE DIRECTLY WITH
THE HOTEL BY JANUARY 20, 2016.**

The room rate is \$132.00 per night.

Group Code: HBAHBAA

Please call the HBAA at 1-800-745-4222 prior to
canceling any hotel reservations.

PRESIDENTS MESSAGE.....



Happy New Year! 2016 is Underway.

As I prepare to serve as President, I want to thank Bart Liddon for two years of quality leadership. Bart's passion for the home building industry and his service to our association is a great example for all of us. I also want to thank our board members and the associate council for their commitment to our association. We had a successful year and I'm excited about 2016.

Apparently the batteries are dead in my crystal ball so I do not have any valuable nuggets of information about the future economy or the election. However I know both have a direct impact on our industry. And that is why it is critically important that we have a strong Home Builders Association to influence the decision-makers in Washington. Your local HBA membership helps to support the efforts that promote and protect our industry. Thank you for being a member and please help recruit new members this year.

Each month we have a general membership meeting or a special event where you can enjoy a FREE LUNCH so please make plans to join us. I can promise the meetings will be short and sweet because you know I'm not comfortable at the podium. But I know the meal and the fellowship will be worth your time.

I pray that God blesses your business and your family in 2016.

David Brewer

"We can make our plans, but the Lord determines our steps." Proverbs 16:9



SAVE THE DATE!

ALABAMA
REMODELING
EXCELLENCE
AWARDS

Get the recognition you deserve for your remodeling work!

Make plans now to enter the **2016 AREA COMPETITION**, where remodelers, kitchen & bath specialists, architects, and

other remodeling industry professionals are honored for their work on outstanding projects completed between June 30, 2014 and December 31, 2015 in Alabama.

Registration due: Friday, January 15, 2016

Entries due: Friday, February 26, 2016

Awards Banquet: Saturday, April 9, 2016

For details, including photos of the 2015 AREA winning projects, visit:

www.RemodelAlabama.com



Presented by the

HOME BUILDERS ASSOCIATION OF ALABAMA REMODELERS

SEE A BUG . . . CALL

Tabor

Pest Control

THE COMPLETE SOLUTION



Your Baiting Specialists

793-7471

ENTERPRISE (334) 393-2211
ASHFORD (334) 899-7471

EUFULA (334) 687-2082
OZARK (334) 774-8183



FREE ESTIMATES

Service For Termites,
Roaches, Ants, Rats
Mice, Fleas, Etc.
Residential, Commercial
Industrial,
Financing Available

LICENSED & INSURED FOR YOUR PROTECTION

Termite Damage Contract
New Construction Pretreating
AL & GA Wood Infestation
Reports For Real Estate
Closings & Refinancings



IF OUT OF TOWN CALL

1-877-448-2267 Toll Free

Professional Service
For Over 40 Years

MAILING ADDRESS
P.O. BOX 1322
DOTHAN, AL 36302

OFFICE ADDRESS
134 SOUTHGATE RD.
DOTHAN, AL

Whitley Supply/Co.

Brick - Tile - Fireplaces

P.O. Box 1789
DOTHAN, ALABAMA 36302

WE ENJOY SERVING YOU HOME•BUILDERS HOME•OWNERS

Brick • Brick Pavers
Masonry Fireplaces
Complete Cement • Mortar
Masonry Cleaners • Sealers
Ceramic • Quarry Tile • Marble, Travertine
Tumbled Marble Granite • Cast Stone, Slate
Natural & Man Made Stone
Glass Block

230 ROSS CLARK CIRCLE N.E.
794-4173 Brick 794-2585 Tile

Welcome New Members

M & A Construction LLC
Juan Martinez

Mallory-Tate Insurance Services
Kim Tate

Cross Road Building Supply
Nathan Kennedy

Argos
Phillip Tidwell

Wiregrass Habitat for Humanity
Amy Schutz

Brackin Wholesale Coatings
Brad Brackin

O & B Properties
Jim Hays

David Strength Painting
David Strength

Clark's Hardwood Refinishing
Tanner Clark



www.nahb.org/MA



ADAM ROLLINS
ASSISTANT VICE PRESIDENT
COMMERCIAL BANKING
NMLS ID: 950170

Phone: 334.677.4411 Ext. 105
Fax: 334.678.8827
Direct: 334.836.4105
Cell: 334.596.2492
Email: arollins@sunsouthbank.com

P.O. BOX 1910
108 JAMESTOWN BOULEVARD
DOTHAN, ALABAMA 36302
www.sunsouthbank.com

Darryl Matthews
Branch Manager



GULFEAGLE SUPPLY

108 Phil Forrester Road
Dothan, AL 36303
Email: dmatthews@gulfeaglesupply.com

Ph. (334) 794-3385
Fax (334) 794-5756

Distributors of Roofing and Building Material Products
Throughout the Southeast, Southwest and Midwest U.S.A.
www.gulfeaglesupply.com

2016 Board of Directors

President

David Brewer

Brewer Construction

1st Vice President

Ben Saliba

Alfred Saliba Corporation

2nd Vice President

Mike Blissett

Blissett Construction

Secretary-Treasurer

Greg Anderson

Bob Woodall Air Care Systems

Associate Council

Chairman

Jim Martin

Martin Environmental

Membership

Chairman

Gina Grant

Century 21 James Grant Realty

Membership

Co-Chairman

Nancy Anderson

ADK Building Supply

State Directors

Bart Liddon

Bart Liddon Homes

David Brewer

Brewer Construction

Mark Everett

Everett Construction

Tommy Tolleson

Tolleson Construction

Jessie Ingram

Wiregrass Electric Coop

Alternate State

Directors

Matthew Anderson

Omega Builders

James Hays

O & B Properties

Local Directors

Steve Thompson

Slingluff United Insurance

Derek Sauls

Harris Security

Woody Clark

Builders Lighting & Appliance

Darryl Matthews

Gulfeagle Supply

Allen Loyed

Hewes Construction

Michael Townsend

Townsend Building Supply

National Directors

Mark Everett

Everett Construction

Bart Liddon

Bart Liddon Homes

Alternate Nat'l Directors

Mark Saliba

Alfred Saliba Corporation

Chuck McCall

Mac Construction

Henry/Barbour Co.

Gerald Phillips

Trademark Custom Homes

Nat'l Senior Life Director

Bill Deloney

Deloney Construction

2016 Associate Council

Jim Martin – Chairman

Martin Environmental

Derek Sauls

Harris Security

Greg Anderson

Bob Woodall Air Care Systems

Steve Thompson

Slingluff United Insurance

Nancy Anderson

ADK Building Supply

Michael Townsend

Townsend Building Supply

Jim Waters

Gulfeagle Supply

Jessie Ingram

Wiregrass Electric

Ann Borland

Interlinc Mortgage

Amanda Smith

Mayer Electric

Casey Camp

JM Electric

Tanner Clark

Clark's Flooring

Stacy Hobbs

Century 21 James Grant Realty

MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

January Anniversaries

ASSOCIATE MEMBERS

A/C Electrical & Plumbing	Rental Equipment & Supply
Carpetland USA of Dothan	Ricky Starling Masonry
Chad Roberts Paint Contractor	Robert Woodham Construction
Discount Carpet Barn	Sam Morehead, Inc
Dothan Irrigation	Sandra Murdock dba Metal Works
Grayson Drywall	Servis First Bank
Marvins Building Materials Eufaula	Sherwin Williams
Midsouth Paving	Southern Masonry
Norman Scaffold Masonry	Super Framers Construction
Nowcom LLC	Trawick Concrete Finishers
Parksite, Inc	Tri-State Paint
Quality Sheet Metal & Air	Young Johnston & Associates

BUILDER MEMBERS

Blue Deese Construction	Renshaw Construction
M4 Development	Southern Home Builders

February Anniversaries

ASSOCIATE MEMBERS

Alabama Power Co	JM Electric Supply
Ameris Bank	James Diehl
BLS Custom Cabinet Design LLC	Levy Greer LLC
Ben Darley Painting Inc	Norandex Bldg Material Distribution
CLM Plumbing & Construction	S & L Contractors, LLC
Circle City Glass	Sign Erectors, Inc
Dan Brown Remodeling	Smith Custom Iron Works
Dodson Construction	Smith's Seamless Floors
Dothan Vault & Septic Tank	Tyndall Federal Credit Union
Eufaula Hardware Store	Vinson Plumbing & Electric
Garner Insurance	Weston Backhoe
J & J Plumbing LLC	Whatley Supply

BUILDER MEMBERS

Brewer Construction	Lake City Builders
Dan Lee Construction	S & J Cobb Construction
Everett Construction	Wilkins Construction

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

January

Office Closed for New Year

Date: Friday / Jan. 1

Board Meeting

Date: Thursday / Jan 14
Time/Location: 12:00 noon / HBA Office

Office Closed

Date: Monday / Jan. 18

NHAB IBS

Date: Tuesday- Thursday / Jan 19-21
Time/Location: Las Vegas, NV

Awards Night

Date: Thursday/ Jan. 28
Time/Location: 6:00pm / WRC Rotary Hall

February

Board Meeting

Date: Thursday / Feb 11
Time/Location: 12:00 noon / HBA Office

HBAA Winter Meeting

Date: Tue. - Wed. / Feb 16-17
Time/Location: Montgomery, AL

General Membership Meeting

Date: Thursday / Feb 18
Time/Location: TBA

Eufaula General Membership Meeting

Date: Thursday / Feb 25
Time/Location: 12:00 noon / Eufaula Country Club

March

Board Meeting

Date: Thursday / March 10
Time/Location: 12:00 noon / HBA Office

ABPAC Golf Tournament

Date: Thursday / March 24
Time/Location: 11:00 am / Highland Oaks Golf Course



MEMBERS DO BUSINESS WITH MEMBERS!

PORTABLE TOILET SERVICES



PORTABLE TOILET SERVICE

CONSTRUCTION • INDUSTRIAL
OUTDOOR SPECIAL EVENTS

*LOCALLY OWNED & OPERATED
SINCE 1964*

Prompt, Dependable, Service

794-2144

Formerly Porta-John

2321 N. Range Street, Dothan, Alabama 36303

In the last two years, the Fund
has returned over **\$40 MILLION**
in safety credits and dividends
to qualifying Fund members.



It pays to be a member of the



Alabama Home Builders
SELF INSURERS FUND

Delivering Quality, Dependability and Service since 1908...



Service, Quality, Dependability and Integrity. Since 1908 Couch has built its reputation on these principles. We invite you to contact one of our representatives *before* you start your next construction project, so we may provide any technical advice on your concrete goods. We can also recommend qualified professionals for proper installation. *We are proud to be your concrete supplier.*



COUCH READY MIX USA

Dothan (334) 794-8725

**- Cutting-Edge Technology
- Dedication to Service
- Customer Commitment**



When working on your next Custom Home Project, we want you to not only think of Bob Woodall Air Care, we want you to **CALL BOB!**

In addition to our staff of well trained comfort advisors & technicians, we are proud to introduce Greg Anderson, our New Construction Leader. With more than 20 years of experience in new construction, Greg is ready to offer his expertise to make your next project as easy as pie... Apple Pie!

Compare Apples to Apples... and then Call Bob!

Bob Woodall
AIR CARE SYSTEMS

CUSTOM HOME DIVISION



CallBob.com • 334.340.1111

Greg Anderson,
New Construction Leader



FROM THE OFFICE...

Welcome to 2016!! Wow, the beginning of another new year! Where does time go? January is a time of new beginnings and I am very excited. We have many great meetings & events in store for you, starting with our Awards Night. This is a big night for our association. This is the night we recognize all those individuals who made 2015 such a success. We will be announcing the Builder of the Year, the Associate of the Year, along with many other prestigious awards. Please make plans to join us. I would love to have a packed house. I hope you will participate with us this year and support the association that supports your industry!

Hope to see you soon!

Marella

2016 Membership Recruitment & Retention Contest..... details coming soon. You will not want to miss this contest!!

TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

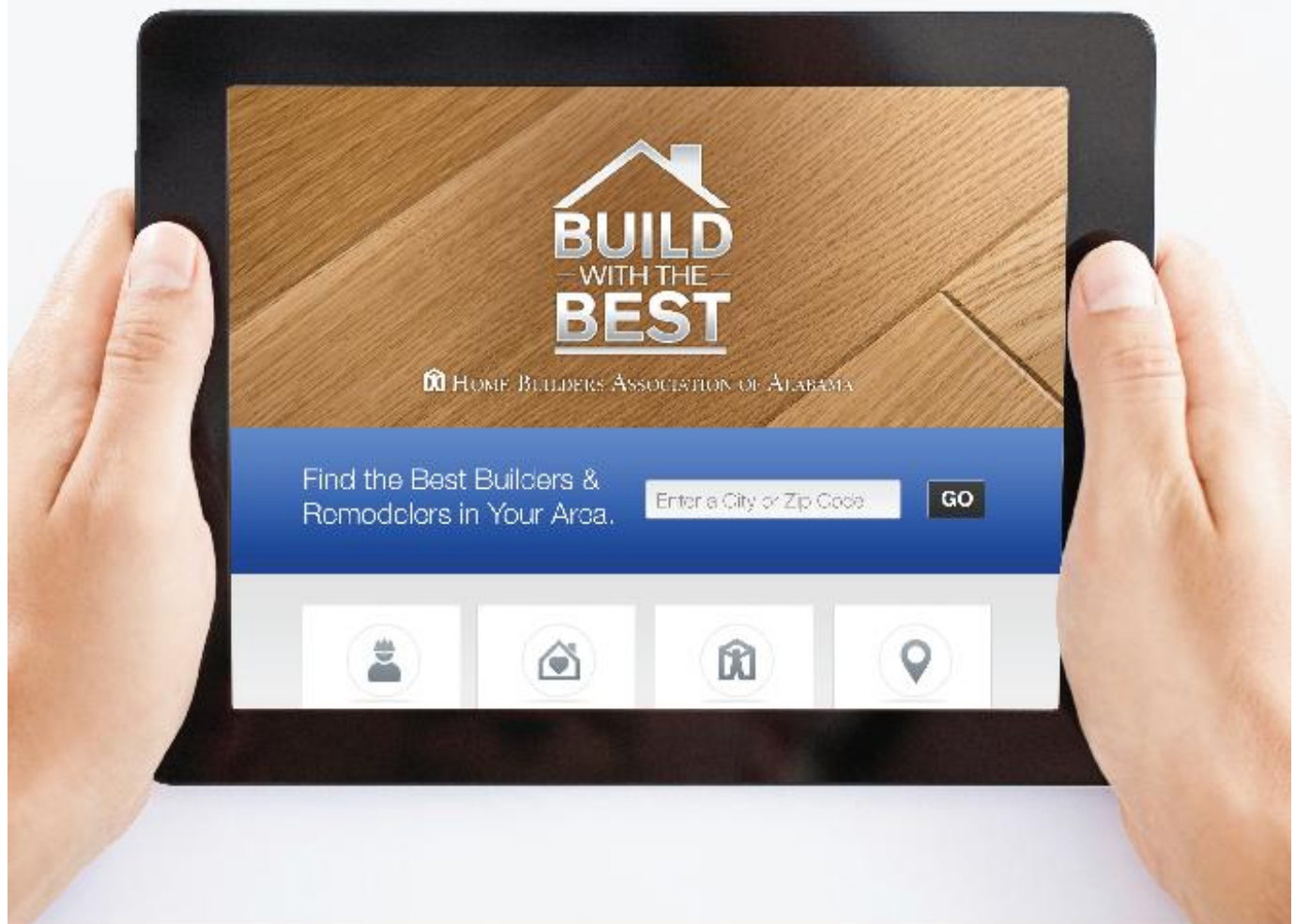
PARTICIPATING MANUFACTURERS INCLUDE:



It pays to be a member of the Home Builders Association of Alabama!

Visit www.hbarebates.com/hbaa.html

Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

Build only with the best builders and remodelers in the state – members of the **Home Builders Association of Alabama**.

www.BamasBestBuilders.com



ASSOCIATE MEMBER DIRECTORY

ACCOUNTANTS

Bevis, Eberhart, Browning,
Walker & Stewart, CPA
McDaniel & Associates

APPLIANCES

Builders Lighting & Appliance
Klassic Kitchens
Lowe's of Dothan
Mayer Lighting Showroom

AUTO DEALERSHIPS

Solomon Chevrolet Cadillac

BANKS, COMMERCIAL

Ameris Bank
Compass Bank
HNB First Bank
Peoples South Bank
Servis First Bank
SunSouth Bank

BRICK SUPPLIERS

Couch USA
Jenkins Brick & Tile Company, LLC
Whatley Supply

BUILDERS EQUIPMENT & RENTALS

Rental Equipment & Supply Co., LLC

BUILDERS SPECIALTIES

Affordable Solar Hot Water & Power
Buddy's Building Supply
Builder's Lighting & Appliance
Colby Construction Co., Inc.
Dothan Awning Co.
Dothan Discount Bldg. Mat. & Insulation
Easterwood Enterprises
Employment Advocates, LLC
Eufaula Hardware Store
Klassic Kitchens
L J Smith Stair Systems
Lakeside Building Materials, Inc.
Lehman Construction
Nowcom, LLC
Saints Industries
Southern Blowpipe
Southside Granite Co
The Woodpile, Inc.
Wholesale Wood Products

BUILDERS SUPPLY & MATERIALS

ABC Supply Company, Inc.
ADK Building Supply
Buddy's Building Supply
Cross Roads Building Supply, Inc.
Home Depot
Klassic Kitchens
Lakeside Building Materials
Lowe's of Dothan
Marvin's Building Materials Eufaula
Norandex Building Materials
Parksite, Inc
Saints Industries
Southeast Fire Protection
Surplus Warehouse
The Woodpile, Inc.
Townsend's Andersen Showroom
Southern Lumber Supply

CABINET SHOPS & SUPPLIES

BLS Custom Cabinet Design, LLC
Darley Cabinetry & Millworks LLC
Easterwood Enterprises
Grantham's Cabinets, Inc.
Klassic Kitchens
Marquis Kitchens & Baths
Sellers Customwood, Inc.
Tri-State Cabinet & Mill Work, LLC
Woodcraft of Dothan, Inc

CARPENTRY & REMODELING

Adkison Steel
Alpha Woodworks, LLC
Anderson Builders & Associates LLC
C&N Construction, LLC
Chad Aycok dba No Limit Construction
Chilton Home Improvements
Colby Construction
D&R Homework
Dan Brown Remodeling
Donald Trawick Construction
Featherston Construction
Gilbert Restoration
Goree Construction
Hammer, LLC
Hathcock Roofing & Remodeling
James Diehl
J&B Custom Carpentry
Jesse Reeves Construction
Laur-Hann
MAK, LLC
RCS Construction
Troy Ginn Remodeling & Renovation
Tyler King dba Kings Residential
WP Home Repairs, LLC

CARPET & FLOORING

Brian-Holloway Carpet One
Builders Lighting
Carpet Discount Barn
Carpetland USA of Dothan
Clark's Hardwood Refinishing
D&R Homework, LLC
Discount Carpet Barn, Inc.
H&M Flooring, LLC
Klassic Kitchens
Smith's Seamless Floors
Snell Flooring LLC
Southern Hardwood Flooring dba Wiregrass Pipe
Stokes Floor Covering
Tri-State Paint

CENTRAL VACUUM SYSTEMS

Builders Lighting & Appliance
Harris Security Systems.
Mayer Lighting Showroom
Sanders Security

CERAMIC TILE

Enterprise Wholesale
Stokes Floor Covering
Tile Time, LLC
Whatley Supply

CITY

City of Dothan

CIVIL ENGINEERING

Northstar Engineering Services, Inc.

CONCRETE PRODUCTS & SUPPLIES, FINISHING DESIGN, CONCRETE PUMPING

Argos Ready Mix, LLC
Bobby White dba Bobby White Construction
C&R Contracting, LLC
CL & Associates, Inc.
Couch USA
Independent Concrete Services
Jones Concrete Finishing, LLC
Jones Concrete Site Development, LLC
Peterman's Concrete Finishers
Poole Concrete Contractor
Quality Redi-Mix, LLC
Reeder Concrete
S&L Contractors, LLC
Trawick Concrete Finishers

WILLIAMS'S MASONRY

DOORS & WINDOWS

American Wallzone
Ansley's TKW
D&R Homework, LLC
Dothan Awning Co.
Dunbarton Corporation
Lowe's of Dothan
Shwinco Architectural Products
The Woodpile, Inc.
Townsend's Andersen Showroom

DRAFTING & ARCHITECTS

Gosselin Design

DRYWALL

Circle City Drywall
Grayson Drywall
Harris Drywall
Ivey Drywall.
Red's Painting
Southern Wall Systems, LLC
Steve Brown Drywall
Sutton Drywall

ELECTRICAL SUPPLIES & CONTRACTORS

A/C Electrical & Plumbing
Beall Electric
Builders Lighting & Appliance
C&C Mechanical Contractors
Hathcock Plumbing & Electric
JM Electric Supply
Jackson Gas & Electric Service Co.
Mayer Lighting Showroom
Mike's Plumbing & Electric, LLC
Professional Engineering Services, LLC
Steve's Plumbing & Electric
Trinity & Associates Electrical
Vinson Plumbing & Electric
Watkins Plumbing & Electric

FENCES

Dothan Awning Co.
Fenced In, LLC
Smith Custom Iron Works
Tri-State Fence & Iron Works, Inc.

FRAMING

Adams Construction Company
C&R Contracting, LLC
G&G Contractors
J&S Construction
JD Adkinson Siding
Jimmy Williams Construction
KWT Framing
Levy Greer LLC
Madrid Framing, LLC
Quality Home Building & Renovation Inc.
Super Framers Construction

GARAGE DOORS

MP Garage Doors LLC

GAS

Jackson Gas & Electric
Southeast Alabama Gas District

GLASS, MIRRORS & GLASS PRODUCTS

Circle City Glass
Dothan Glass
Eufaula Glass

GUTTERS

Dothan Awning Co.
Spann Brothers, LLC

HEATING & AIR CONDITIONING

Bob Woodall Air Care Systems, Inc.
Brown's Heating & AC, LLC
C&C Mechanical Contractors
C&S Heating & Cooling
Cosby's Heating & Cooling – Appl. Svc.
Fail's Heating & Air Conditioning
Jackson Gas & Electric Service, Inc.
Johnstone Supply
Lewis-Smith Supply
Long's Refrigeration
Micheal's Heating & Cooling, Inc.
Olive Industrial, LLC
Paulk's Service Company, Inc.
Quality Sheet Metal and Air, LLC
Warrington Heating & Cooling

INSULATION

Dothan Discount Bldg. Mat. & Insulation
EE Bentley Insulation

INSURANCE

Cornelius Insurance Co.
Flowers Insurance
Garner Insurance
Insurance Center of the Southeast
Mallory-Tate Insurance Services, LLC
Slingluff United Insurance
Solomon Insurance
The Eufaula Agency
Young Johnston & Associates

LAND GRADING

Wood Backhoe Service

LANDSCAPING, LAWN CARE, IRRIGATION & NURSERY

Boyce Landscaper, LLC
Dothan Irrigation
Murray's Irrigation
Mustard Seed Landscaping, LLC
PC's Nursery & Landscaping, Inc.

LIGHTING

Builder's Lighting & Appliance
Lowe's of Dothan
Mayer Lighting Showroom
**LOT CLEARING, SITE WORK
AND DEMOLITION**
Bobby Taylor Enterprises, Inc.
CL & Associates
Eufaula Equipment Associates, LLC
Lingo Sand
Weston Backhoe
Wood Backhoe Service

MASONRY CONTRACTORS

Arnold Davis Masonry
Bello Brick & Masonry
Ben's Masonry
Jim Monk Masonry
Lee Ready Masonry
Norman Scaffold Masonry
M&A Construction LLC
Ricky Starling Masonry
Rock Solid
Southern Masonry
Southside Granite Co.
Terry Clements Masonry

MEDIA & PUBLICATIONS

The Dothan Eagle

METAL WORK

Armour Construction, LLC
Sandra Murdock dba Metal Works
Superior Metal Systems

MORTGAGE COMPANIES

Ameris Bank
Brand Mortgage
Compass Bank
Home Mortgage of America, Inc.
InterLinc Mortgage Services, LLC
MidSouth Bank
Mortgage America
Regions Mortgage
SunSouth Bank
Synovus Mortgage
Tyndall Federal Credit Union

NON-PROFIT ORGANIZATIONS

Wiregrass Habitat for Humanity

PAINTS, SUPPLIES & CONTRACTORS

AAAA Construction
BLP Mobile Paints
Ben Darley Painting, Inc.
Brackin Wholesale Coatings
Chad Roberts Paint Contractor, LLC
D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
Paul Govlet dba The Painters Paint Contracting
R and R Painting
Shelco Painting
Sherwin-Williams
T&W Painting
Think South Painting, Inc.
Tri-State Paint LLC
Tye Remodeling

Villani Painting

PAVING

Midsouth Paving, Inc.
Wiregrass Construction Co., Inc.

PEST CONTROL & ENVIRONMENTAL TREATMENT

All Star Pest Control, LLC
Cook's Pest Control
Environmental & Haz Mat Services
Tabor Pest Control
Terminix International

PLUMBING SUPPLIES & CONTRACTORS

AC Electrical & Plumbing
C&C Mechanical Contractors
Fast AZ Service LLC
Gencon Associates M & U, LLC
Hathcock Plumbing & Electric
J&J Plumbing LLC

Jackson Gas & Electric Service, Inc.

Jones Plumbing, LLC

Kyle's Rod & Rooter, Inc.

Lewis-Smith Supply

Mike's Plumbing & Electric, LLC

Steve's Plumbing & Electric

Vinson Plumbing & Electric

Watkin's Plumbing & Electric

POOLS & COMPONENTS

Cox Swimming Pools, Inc.

Dothan Awning Co.

Paul Camp Custom Pool Builders, LLC

PROPERTY MANAGEMENT, LAND DEVELOPMENT

O & B Properties

Rock Creek Apartments

Stillwater Group

REAL ESTATE

Alfred Saliba Corporation
Berkshire Hathaway HomeService Properties
H&B Adventures
James Grant Realty
Register Realty Co., Inc.
Team Linda Simmons Real Estate

Tom West Company

Young Johnston & Associates

REMODELERS

(See *CARPENTRY & REMODELING*)

RESTORATION

Vaughan Construction/Svcs., Inc.

Triad Restoration, Inc.

ROOFING CONTRACTORS & SUPPLIES

APAXX Inc.
C&N Construction Company
CP Roofing
D&R Homework, LLC
Dwayne Welch dba Welch's Roofing
Gilley Roofing
Gulf Eagle Supply
Hathcock Roofing & Remodeling
MAC Construction
Mike Goodson Roofing, LLC
Steel Drive Enterprises, Inc.
Welch's Roofing

SCHOOLS

Wallace State Technical College

SECURITY SYSTEMS

Burdeshaw's Lock & Security

Harris Security Systems

Sanders Security

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc

Signs Etcetera, Inc.

Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS &

ELECTRONICS

Harris Security Systems

Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

TRUSSES

Robert Woodham Construction

Wholesale Wood Products

UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING &

PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

Don't forget about our wonderful GM discount! For more details call the office today! 334-793-6696



RESIDENTIAL BUILDING PERMITS

2015

	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY	21	5,856,238
JUNE	20	4,811,493
JULY	25	7,580,612
AUGUST	16	3,878,359
SEPT	17	4,472,966
OCT	21	5,063,499
NOV	6	1,793,776
DEC	15	3,727,630
YEAR TOTAL	175	56,774,574



www.nahb.org/MA

JUST THE FACTS ABOUT **ABPAC**

ALABAMA BUILDERS
POLITICAL ACTION COMMITTEE

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
 - Certified Graduate Associate (CGA)
 - Certified Graduate Builder (CGB)
 - Certified Graduate Remodeler (CGR)
 - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
 - Certified New Home Sales Professional (CSP)
 - Graduate Master Builder (GMB)
 - Graduate Master Remodeler (GMR)
 - Housing Credit Certified Professional (HCCP)
 - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
 - Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



ReDuce ReUse ReCycle

*Vinyl Siding, Molding/Trim, Counter Tops, Appliances,
Home & Office Furniture, Doors and much more!!!*

**Merchandise is discounted up to 75% off retail. We are
open to the public.**

**All proceeds from the ReStore are used to help fulfill the mission of
Wiregrass Habitat, to build affordable quality homes in partnership
with families in need.**

2304 Montgomery Hwy, Dothan, AL 36302

Phone: 334-699-1570 Fax: 334-678-7361

LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



FREE ESTIMATES
INSULATION & RE-INSULATION

- ATTICS
- FLOORS
- WALLS

E. E. BENTLEY
INSULATION COMPANY
793-1449 or 792-2979
718 S. FOSTER DOTHAN, ALABAMA



136 New Hope Road
Midland City, AL 36350

Office
(334) 983-8001

