



It's here 33rd Autumn Kickoff



This is YOUR opportunity to be coach - Call the correct formation! Pick the plays! Select the correct defensive alignment, so that you will obtain **CASH** at the end of each quarter!! Your valued clients deserve superior **DYNAMIC PRODUCTS** - select from the enclosed list of offensive pro-formations, the product(s) to solve your client's needs.

Our *DYNAMIC AUTUMN KICKOFF* will be divided into four (4) quarters (months), as in any football game. Likewise, issued and placed policies will play a prominent role in keeping the score as to who is a **WINNER** and who is a **LOSER**.....

EACH QUARTER, LIGHT UP THE SCOREBOARD BY FORMATIONS THAT WILL EARN YOU:

- 5 or more issued and paid policies, (any type) earns.....\$5/policy
- 8 or more issued and paid policies, (any type) earns.....\$10/policy
- 15 issued and paid policies* **SCORES A FIELD GOAL**..... \$200 Bonus
- 25 issued and paid policies* **SCORES A TOUCHDOWN**.....\$400 Bonus

QUARTER BREAKDOWN

1st Quarter = August 1 thru August 31, 2018
3rd Quarter = October 1 thru October 31, 2018

2nd Quarter = September 1 thru September 30, 2018
4th Quarter = November 1 thru November 30, 2018

Game Guidelines:

- Applications dated August 1, 2018 and thereafter
- Rewrites of lapsed or not taken applications over the last 24 months **DO NOT** Qualify.
- Prizes are not cumulative, payout based on highest category attained.
- Annuities Issue ages 0-89 qualify for first 2 categories, *Annuity policies do not count towards Bonus Categories.
- Applications must be issued and placed before Ton Club Credit is given. Last day for placement is 1/1/19.
- Qualifying applications must be secured and issued with **DYNAMIC CONSULTANTS INC.** approved companies.
- Winners will be declared within 3 weeks after end of each quarter.
- Policies must be issued, paid and inforce by 3 weeks after each quarter to qualify.
- 3 worksite applications = 1 individual application
- Qualifying policies must renew 180 days ; Chargeback will apply for lapsed policies.