

1988 - 2018



vinyl design

Dear Business Partner,

Vinyl Design is celebrating its 30th year in business. During the last 30 years, we are proud of the many great business partnerships we have developed.

To encourage the growth of our partnerships in 2018, we would like to offer an exciting new Sales Incentive. This Sales Incentive will be based upon two criteria. The 1st criterion is the month over month sales compared to the year prior. For example we will compare January 2018 Sales versus January 2017 Sales. If your sales exceed the previous year's month sales then you qualify under that criterion. The 2nd criterion is payment history. This will confirm all invoices within that month were paid by the due date. If a customer meets both requirements then the Sales Incentive will be offered for the following month. For example a dealer that qualifies in February based on sales and payment history, can utilize the Sales Incentive from March 1st – March 31st.

No later than the first business day of the day of month, your VDC Sales Representative will contact you if you qualify for this incentive and ask which Sales Incentive you would like to offer.

All qualifying customers may choose one of the following three Sales Incentives.

- 1) Free SB70 Upgrade
- 2) Buy 10 Get 1 Free Mountainview Windows
- 3) Free Low-E Upgrade for Sunrooms

Vinyl Design knows this new Sales Incentive will position you in the market place at an advantage over your competition.

We are excited to help our business partners in 2018. Please reach out to your VDC Sales Representative if you have any questions.

Good luck and thank you for your continued support!

R. Joseph Shoots
Vice President
Vinyl Design Corporation