



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

500 Oakwood Road
Lake Zurich, Illinois 60047
o: 847-651-4975 f: 847-307-8975
www.lakemichigansales.com

Product Lines

Wisconsin



ASD LIGHTING
www.asd-lighting.com
LED lighting fixtures for residential and commercial



PLATINUM TOOLS
www.platinumtools.com
Solutions for wire and cable installation



E2S - www.e2s.com
Audible and visible signaling devices



PROBUILT
www.probuiltlighting.com
Professional-grade portable lighting



EDGE EYEWEAR
www.edgeeyewear.com
Designer quality safety-rated eyewear



PROLINE – www.prolineradiant.com
Radiant heat solutions for snow and ice melting, roof deicing, and floors



EIKO - www.eiko.com
Traditional and LED lamps and fixtures



RADIX – www.radix-wire.com
High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



ENDOT - www.endot.com
HDPE/nylon innerduct for electric and telecom



RDA LIGHTING
www.rdalighting.com
Commercial, industrial, and residential lighting solutions



EXM - www.exmweb.com
Electrical/NEMA enclosures and modular cabinets



AZZ LIGHTING (Rig-A-Lite)
www.azz.com/rigalite
Hazardous and explosion proof lighting



FULHAM - www.fulham.com
Quality components for efficient lighting solutions



TECHBRITE – www.techbrite.com
Cost-effective traditional and LED fixtures and retro kits



HAYDON – www.haydoncorp.com
Strut, fittings, and rooftop support systems



USI - www.universalsecurity.com
Smoke and fire alarms, carbon monoxide/gas and combo alarms



MADISON ELECTRIC PRODUCTS
www.meproducts.net
Fittings, supports, accessories, and tools

Lake Michigan Sales

Manufacturer's Representative: PH: 847-651-4975 FX: 847-307-8975 www.lakemichigansales.com

<u>Terms & Conditions</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
ASD Lighting	Prepaid & Allowed - \$2,000	Net 30	n/a
E2S	Deliveries FOB Delivered Price	Net 30	n/a
Edge Eyewear	Prepaid & Allowed - \$175	Net 30	n/a
Eiko	Prepaid & Allowed - \$1,000	Net 30	\$250 or \$15 small order fee
Endot Industries, Inc.	HDPE added to cost of duct; Plenum/Riser Prepaid at \$8,000	Net 30	\$600
EXM	Prepaid & Allowed - \$2,000	Net 30	\$180
Fulham	Prepaid & Allowed - \$1,000	Net 30	\$50 or \$10 charge
Haydon Corporation	Prepaid & Allowed - \$2,500 Channel & Fittings Prepaid & Allowed - \$1,000 Fittings Only	1% 10 - Net 30	\$100
Madison Electric Products	Prepaid & Allowed \$1,000	2% 10 - Net 30	\$100
Platinum Tools	Prepaid & Allowed \$500	2% 10 - Net 30	\$100
ProBuilt	Prepaid & Allowed \$500 – unless using Collect pricing	Net 30	n/a
ProLine	Deliveries FOB Delivered Price	Net 30	n/a
Radix	Prepaid & added to invoice unless otherwise quoted	Net 30	n/a
RDA Lighting	Prepaid & Allowed - \$500	Net 30	n/a
Rig-A-Lite	Prepaid & Allowed - \$3,500	Net 30	\$100
Techbrite	Prepaid & Allowed - \$2,000	Net 30	n/a
USI Electric	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$100

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