Long Branch Swim and Racquet Club Inc. Income Statement As of December 31, 2020

| <u>Income</u> | | |
|------------------------|------------------------------|------------------------------|
| | <u>2020</u> <u>Actual</u> | <u>2021</u> <u>Budget</u> |
| Membership | | |
| Single | 4,050.00 | 4,680.00 |
| Two Person | 9,425.00 | 13,520.00 |
| Household | 39,880.00 | 48,800.00 |
| Pro-rated Summer | 6,130.00 | 2,214.40 |
| Service Fee | 6,400.00 | 7,200.00 |
| Service Fee Refund | (45.00) | (1,080.00) |
| (Early Bird Discount)* | (1,650.00) | (3,000.00) |
| (Senior Discount) | (2,150.00) | (2,400.00) |
| Membership Total | 62,040.00 | 69,934.40 |
| Other Income | | |
| Guest Passes | 1,420.00 | 1,500.00 |
| Pool Rental | 8,080.00 | - |
| Interest Income | 9.76 | 9.00 |
| Miscellaneous | 135.00 | - |
| Donations | 5,602.64 | 2,500.00 |
| Lap Swim | 1,900.00 | 1,500.00 |
| FFX Grant | 10,000.00 | - |
| Other Income Total | 27,147.40 | 5,509.00 |
| Total Income | 89,187.40 | 75,443.40 |

| <u>Expenses</u> | | |
|----------------------------|-------------|-------------|
| | <u>2020</u> | <u>2021</u> |
| Adult Pool Party Expense | | - |
| Electric Expense | 4,138.16 | 5,500.00 |
| Insurance Expense | 5,495.00 | 5,000.00 |
| Lifeguard Payroll | 27,894.82 | 35,000.00 |
| Office Supplies | 386.80 | 500.00 |
| Payroll Fees | 1,066.03 | 1,000.00 |
| Permits Expense | 1,309.96 | 1,000.00 |
| Pool Chemicals Expense | 5,565.58 | 7,000.00 |
| Pool Maintenance | 7,849.49 | 1,000.00 |
| Pool Supplies Expense | 434.49 | 1,000.00 |
| Pool Upgrades | - | 10,000.00 |
| Referral Refund | 235.00 | 1,500.00 |
| Telephone/Internet Expense | 736.92 | 700.00 |
| Trash Expense | 795.47 | 700.00 |
| Water Expense | 2,215.50 | 3,000.00 |
| Total Expenses | 58,123.22 | 72,900.00 |
| Net Income | 31,064.18 | 2,543.40 |