

**San Ysidro Improvement Corporation**  
**Profit & Loss by Class - Annual Report**  
 July 2018 through June 2019

	<u>BID</u>	<u>CHAMBER</u>	<u>SBEP</u>	<u>TOTAL</u>
<b>Income</b>				
40020 · BID Assessments	157,000.00	0.00	0.00	157,000.00
40050 · Event Revenue				
4010 · Business Awards Gala	0.00	12,884.99	0.00	12,884.99
<b>Total 40050 · Event Revenue</b>	<b>0.00</b>	<b>12,884.99</b>	<b>0.00</b>	<b>12,884.99</b>
40080 · Donations	0.00	3,455.21	0.00	3,455.21
4030 · Community Festival	0.00	52,837.24	0.00	52,837.24
41000 · SBEP	0.00	0.00	18,271.00	18,271.00
41010 · Tech. Assistance/Acctng.	0.00	0.00	4,625.00	4,625.00
43020 · Membership	0.00	115,014.53	0.00	115,014.53
43025 · Scholarship Fund	0.00	500.00	0.00	500.00
43030 · Rental Income	0.00	36,460.00	0.00	36,460.00
<b>Total Income</b>	<b>157,000.00</b>	<b>221,151.97</b>	<b>22,896.00</b>	<b>401,047.97</b>
<b>Expense</b>				
512059 · Personnel				
50310 · Salaries	67,261.15	53,619.01	16,592.76	137,472.92
50315 · Payroll Taxes	5,375.90	5,944.95	1,303.24	12,624.09
50320 · Health Benefits	5,242.57	8,297.02	0.00	13,539.59
50330 · Payroll Fees	0.00	42.00	0.00	42.00
50335 · Commission	0.00	19,210.65	0.00	19,210.65
<b>Total 512059 · Personnel</b>	<b>77,879.62</b>	<b>87,113.63</b>	<b>17,896.00</b>	<b>182,889.25</b>
512110 · Design				
512120 · Design & Improvement	12,500.00	0.00	0.00	12,500.00
<b>Total 512110 · Design</b>	<b>12,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12,500.00</b>
512138 · Outreach/ Promotions				
51000 · Business Awards Gala.	0.00	29,150.85	0.00	29,150.85
512150 · Community Festival	17,500.00	33,082.86	0.00	50,582.86
512155 · Special Events.	1,033.00	3,446.44	0.00	4,479.44
512165 · Scholarships	0.00	7,500.00	0.00	7,500.00
512170 · Advertising	0.00	1,534.96	0.00	1,534.96
<b>Total 512138 · Outreach/ Promotions</b>	<b>18,533.00</b>	<b>74,715.11</b>	<b>0.00</b>	<b>93,248.11</b>
512143 · Office Operational Costs				
50013 · Travel	0.00	540.00	0.00	540.00
50020 · Rent & Utilities	234.00	12,415.69	0.00	12,649.69
50030 · Meetings	0.00	8,587.33	0.00	8,587.33
50045 · Board Meetings/Retreat/AGM	0.00	1,300.00	0.00	1,300.00
50070 · Insurance	962.00	123.32	0.00	1,085.32
50080 · Supplies	0.00	4,251.86	0.00	4,251.86
50085 · Misc	0.00	1,298.36	0.00	1,298.36
50110 · Dues and Subs.	0.00	3,149.46	0.00	3,149.46
50115 · Postage & Shipping	0.00	54.65	0.00	54.65
50120 · Computer/Software	724.60	2,113.75	2,000.00	4,838.35

	<u>BID</u>	<u>CHAMBER</u>	<u>SBEP</u>	<u>TOTAL</u>
50151 · Accounting	14,800.00	0.00	3,000.00	17,800.00
50152 · Telephone.	0.00	1,011.03	0.00	1,011.03
50154 · Repairs & Maintenance	158.00	7,323.18	0.00	7,481.18
52001 · Bank Fees	0.00	362.00	0.00	362.00
<b>Total 512143 · Office Operational Costs</b>	<b>16,878.60</b>	<b>42,530.63</b>	<b>5,000.00</b>	<b>64,409.23</b>
512153 · Contingency	3,200.00	0.00	0.00	3,200.00
512159 · Cleaning & Maintenance	28,008.78	2,475.00	0.00	30,483.78
<b>Total Expense</b>	<b>157,000.00</b>	<b>206,834.37</b>	<b>22,896.00</b>	<b>386,730.37</b>
<b>Net Income</b>	<b>0.00</b>	<b>14,317.60</b>	<b>0.00</b>	<b>14,317.60</b>