

Erin De Rosa

Grants Manager | Project Manager

CONTACT

a: 918 South 46th St #2
Philadelphia
19143
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SKILLS

- Microsoft Office
- Salesforce
- Adobe Suite
- Database Management
- Partnerships
- Program Evaluation
- Professional Development
- Fundraising
- Data Analysis

COMPETENCIES

- Program Management
- Budget Management
- Strategic Planning
- Technical Support
- Philanthropy
- Outreach
- Education
- Communications & Social Media

PROFESSIONAL MEMBERSHIPS

Americans for the Arts
March 2014 - present

Grantmakers in the Arts
March 2014 - present

**Emerging Arts Leaders:
Philadelphia**
October 2016 - present

EXPERIENCE

Greater Philadelphia Cultural Alliance | Philadelphia, PA 19107 March 2014 – November 2016

Grants & Program Specialist (8/15 – 11/16)

Program Coordinator (12/14 - 8/15)

Program Fellow (3/14 – 12/14)

Direct responsibility for the regranting partnership with the Pennsylvania Council on the Arts (PCA) which annually distributes and allocates \$400,000 of State funding to 200+ local artists & organizations.

Accrued progressively more responsibilities and promoted from assisting the grant-making program to managing the program and STAMP museum partnerships. I have successfully:

- Developed and maintained the budget for the grantmaking program (\$460,000)
- Organized & facilitated 10 peer-review grant panels annually
- Increased application rate by 15%; tripled private consultations with applicants
- Directed 3-year strategic plan for the department including acquiring a new grant initiative
- Established an initiative to increase grantee engagement through professional development, private consultations, and a grantee resource newsletter
- Modeled a transition from paper panel books to digital panel books and reallocated \$6,000 in printing costs to professional development for grantees
- Managed partnerships with 17 museums for the STAMP teen program; designed and launched bilingual audio tours
- Led coordination of teambuilding and professional development events of 100 - 700 attendees

City of Philadelphia Mural Arts Program | Philadelphia, PA 19130 July 2013 – December 2014

Assistant Artist (9/13 – 12/14)

Intern (7/13 – 8/13)

- Collaborated with lead artists and assistant artists to paint and install 7 large-scale murals in Philadelphia. Promoted from Intern to Assistant Artist after 2 months of employment.
- Restored older murals by assessing wall conditions, repairing structural damage, and repainting areas of the murals
- Operated heavy machinery including articulated boom lifts and swing stages

Art-Reach | Philadelphia, PA 19102 January 2013 – August 2013

Programs Intern

- Tracked membership data and coordinated member visits to museums
- Maintained up-to-date calendar of member activities on the Art-Reach website
- Developed a catalogue of accessibility options at 150+ partner organizations

Pennsylvania Academy of Fine Arts | Philadelphia, PA 19102 January 2012 – May 2013

Graduate Teaching Assistant & Studio Supervisor

- Assisted faculty with undergraduate classes in: Materials and Techniques and Lithography
- Provided classroom support and taught fine art techniques to students
- Supervised 50 graduate and undergraduate studios

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EXHIBITIONS CURATED

Represent/Re-Present, Desotorow
Gallery: March 5-10, 2010

Yu-Mi Kum, Desotorow Gallery:
May 14-18, 2010

Brittany Sturret, Desotorow
Gallery: May 21-25, 2010

*Return to Nisyros: Visions of a
Greek Island*, Desotorow Gallery:
September 24-28, 2010

*Group Exhibition featuring John
Rise, Chris Kienke, Patrick
Mekinnen, and Ruben Salinas*,
Desotorow Gallery: November 12-
16, 2010

*Memoirs of a Plastic Person: Dick
Bjornseth*, Desotorow Gallery,
December 3-7, 2010

EXHIBITIONS JURIED

In Progress, Desotorow Gallery:
January 1-6, 2010

Illumination, Desotorow Gallery:
January 22-27, 2010

Blind Proxy, Desotorow Gallery,
January 29-February 10, 2010

Gendered, Desotorow Gallery,
February 12-24, 2010

Sculpted, Desotorow Gallery,
March 12-24, 2010

EXPERIENCE *continued*

Savannah Chatham Public Schools | Savannah, GA 31401 August 2008 – May 2011

Substitute Teacher (8/2008 -12/2010)

Long-Term Substitute (9/2010 – 12/2010)

Guidance Office Coordinator (1/2011 – 7/2011)

- Substituted for K-12 public school teachers in the area. Promoted as a long-term special needs substitute for Meyers Middle School.
- Hired as Guidance Office Coordinator to provide support for the 2 school counselors

Desotorow Gallery (now Art Rise, Inc.) | Savannah, GA 31401 September 2009 – December 2010

Assistant Curator (1/2010 – 12/2010)

Gallery Assistant (9/2009 – 1/2010)

- Planned, prepared, and executed year-round gallery programming
- Coordinated communications, scheduling, and gallery contracts with artists
- Collaborated with gallery director to develop requests for proposals, calls to artists, and juried shows

EDUCATION

Pennsylvania Academy of Fine Arts | Philadelphia, PA 19102 August 2011 - May 2013

Master of Fine Arts | Painting

Scholarship for Masters Study – need-based scholarship for entering MFA students

University of Georgia | Athens, GA 30602 August 2003 - May 2003

Bachelor of Fine Arts | Major: Painting, Minor: Geology | Summa Cum Laude

Hope Scholarship – for students maintaining a B+ average GPA

Lamar Dodd Scholarship – merit-based scholarship for entering BFA student

CONFERENCES & GRANT PANEL EXPERIENCE

Visitor Experience Conference | Philadelphia, PA 19107 October 2016

Presenter: *How 15 Philly Museums Are Leveraging Audio Tours*

Americans for the Arts National Conference | Boston, MA 02108 June 2016

Scholarship: Citizens for the Arts Travel Grant for Professional Development

New Jersey Historical Commission: Grant Panelist | Trenton, NJ 08601 June 2016

National Guild for Community Arts Education | Philadelphia, PA 19107 November 2015

Philadelphia Cultural Fund: Grant Panelist | Philadelphia, PA 19107 December 2015

Pennsylvania Partners in the Arts Partner Conference | Howard, PA 16841 November 2014

CERTIFICATIONS

Lead Belay & Climbing Certification | Philadelphia Rock Gyms January 2015

200 Hour Yoga Teacher Certification | Raja Yoga April 2013

Belay Certification | Philadelphia Rock Gyms November 2011

VOLUNTEER WORK

Art-Reach | Philadelphia, PA 19107 September 2013 - present

Northeast Organic Farming Association of New Jersey | NJ, 08844 February 2015 - present