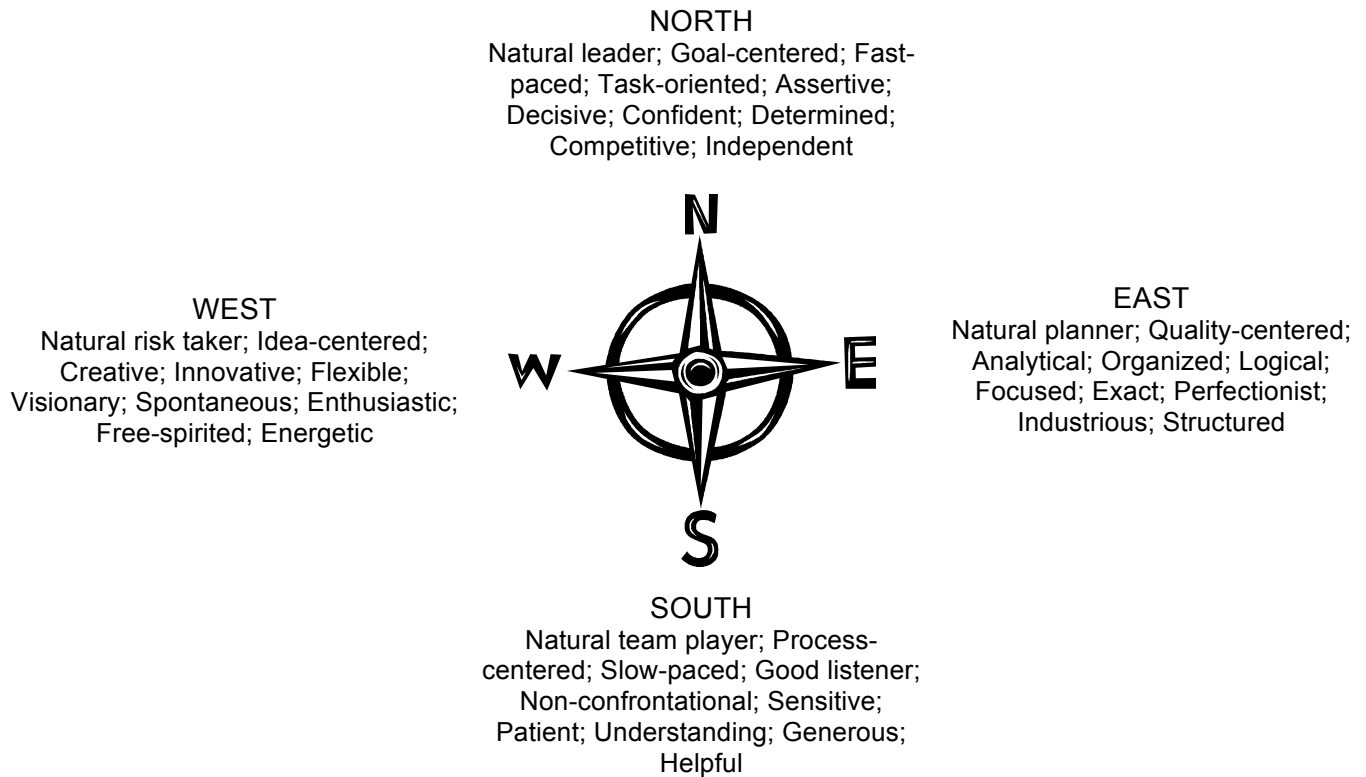


The Personality Compass – at a glance

Everyone has some characteristics from each of the four types, but one will capture the essence of your personality more accurately than the others. That is your dominant type.

No one type is better than another, they're all just different.



Which type are you? Does one immediately jump out as fitting your personality?

If you're not sure which one you are, an easy way to find out is to pick which type is LEAST like you. Find the one that has characteristics that:

- you don't like
- you tend to avoid
- makes you feel uncomfortable
- you don't do well
- you don't enjoy

Find it? Now look across the compass to the opposite side and that is your dominant type.

My dominant type is: _____

Quick Tests to Identify your Type (1)

Are you more North or South?

For each set of words, circle the word that describes you more often than the other one (even though you may have both characteristics at times)

- a. Confident
- b. Helpful

- a. Goal-centered
- b. People-centered

- a. Bold
- b. Supportive

- a. Self-reliant
- b. Understanding

- a. Initiator
- b. Listener

- a. Productive
- b. Faithful

- a. Fast-paced
- b. Easy-going

- a. Determined
- b. Unselfish

- a. Self-starter
- b. Volunteer

- a. Independent
- b. Team player

- a. Straightforward
- b. Patient

- a. Opinionated
- b. Sensitive

- a. Decisive
- b. Diplomatic

- a. Results-focused
- b. Relationship-focused

- a. Challenger
- b. Mediator

- a. Assertive
- b. Non-confrontational

- a. Hardworking
- b. Friendly

- a. Doer
- b. Communicator

- a. Competitive
- b. Cooperative

- a. In-charge
- b. Generous

- a. Deadline-driven
- b. Values-driven

- a. Leader
- b. Loyal

- a. Task-oriented
- b. Peace-oriented

- a. Achiever
- b. Caregiver

Total # of A's circled: _____ (if this number is higher, you're more North)

Total # of B's circled: _____ (if this number is higher, you're more South)

Quick Tests to Identify your Type (2)

Are you more East or West?

For each set of words, circle the word that describes you more often than the other one (even though you may have both characteristics at times)

c. Organized
d. Creative

c. Factual
d. Fun-loving

c. Cautious
d. Open-minded

c. Structured
d. Flexible

c. Analytical
d. Cheerful

c. Finisher
d. Motivator

c. Quality-centered
d. Idea-centered

c. Consistent
d. Versatile

c. Rule-follower
d. Option-provider

c. Logical
d. Visionary

c. Serious
d. Humorous

c. Systematic
d. Carefree

c. Reserved
d. Innovative

c. Efficient
d. Dreamer

c. Precise
d. Inventive

c. Planner
d. Spontaneous

c. Reliable
d. Delegator

c. Persuasive
d. Adventerous

c. Perfectionist
d. Free-spirited

c. Industrious
d. Improvising

c. Accurate
d. Adaptable

c. Traditional
d. Risk-taker

c. Persistent
d. Imaginative

c. Protocol-focused
d. Methods-focused

Total # of C's circled: _____ (if this number is higher, you're more East)

Total # of D's circled: _____ (if this number is higher, you're more West)

Now that you have a number for each of the four types (North, South, East, West)...

This type has the highest number _____ (this is your Dominant Type)

This type has the second highest number _____ (this is your Subdominant Type)