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2020 RATES

The following is an overview of rates and fees for the services provided. Rates are subject to change.

BOARD AND FACILITY SERVICES

Horse boarding is paid directly to Riverside Equestrian. The current rate is \$980/month for most stalls.

TRAINING AND FULL CARE

KMC offers 2 customized training packages that include a combination of rider lessons and horse schooling/training rides. These training packages also include all the services in Full Care listed below. Rider lessons are not to exceed 3 per week.

Our training options and rate are:

- Full training (includes Full Care): lessons or schooling rides 5 days per week. \$1,115 monthly
- 3/4 training (includes Full Care): lessons or schooling rides 4 days per week. \$1,015 monthly
- Rehabbing (includes Full Care): hand walks, tack walks (2-3x per week), etc. \$815 monthly

Note: During horse show weeks, horses not attending the show will be limited to 2 lessons and 2 training rides for that week. Owner hacking encouraged the remaining days.

For individual lessons, the following rates apply:

- \$80 Riding Lesson on a KMC horse
- \$65 Riding Lesson on client-owned horse
- \$750 for a package of 10 pre-paid lessons on KMC horse

Full Care (for horses in training) includes:

- Full Care is included in monthly training packages
- \$500 per month for all retired and horses not in training
- \$50 per month additional for horses on a weight gain feeding program (anything over 2 scoops)
- \$25 additional tacking fee per day for Sunday and Monday (9am 1pm only). \$15 for only tack
 OR untack
- A restocking fee will be charged 1-2 times per year, as needed

HORSE SHOWS

KMC offers a robust equestrian competition schedule and we provide the associated training and care services In addition to the class fees, paid by the rider directly to the show management, the following charges should be planned for:

- Day Care rates:
 - Sonoma Horse Park Friendship Series Only
 - \$300 per week, day care fee, to be paid by end of day Saturday
 - \$225 (PLUS required tip) due to Carlos by end of day Saturday. Suggested minimum tip \$50.
 - <u>This fee is only applicable for riders showing Saturday/Sunday in the Friendship</u> <u>Series</u> and includes only one schooling ride. Not eligible for horses who are also showing in the open divisions.
 - Sonoma Horse Park A/AA Shows
 - \$550 per week, day care fee, to be paid by end of day Saturday
 - \$450 (PLUS required tip) grooming due to Carlos by end of day Saturday. Suggested minimum tip \$75.
 - Away Shows
 - \$600 per week (\$650 for Southern California and Oregon), day care fee, to be paid by end of day Saturday
 - \$525 (PLUS tip) grooming due to Carlos by end of day Saturday
 - When 3 or less horses attend a show, weekly day care fee is adjusted to \$400 per day, split between the number of horses that attend
- Use of KMC lesson horse to show \$250 per week
- Expenses (fees to send entries, groom and tack stall rental, feed, bedding, set-up, extra labor, wraps (new and repair), laundry, supplies (buckets, snaps, hardware, brushes, shampoos, hoof picks, soaps, electrolytes, etc.)
 - Sonoma Horse Park \$50 per horse
 - Away shows Expenses for away shows are divided equally between all the horses at the show. Based on a show of 5 or more horses, *approximate* expense costs, including trainer(s) lodging and transportation, are \$400 per horse, per week.
- Braiding: Approximately \$400 for the week and \$225 for the weekend only. Braiding is to be paid directly to the braider no later than Saturday evening.
- ALL horse show fees, training, grooming and other costs must be paid by Saturday of the shows. Away shows will require ½ payment in advance.
- Deposits: Non-refundable deposits are required for all horse shows at the time entries are due (typically 30 days prior to show). Deposits are \$250 for Sonoma Horse Park shows and \$500 for all away shows. Deposits to be deducted from trainer day care fee. Deposits are payable to KMC Farm.
- A service charge of \$50 will be assessed if KMC has to cover costs because Owner does not send checks or pay all fees associated with the horse show (entries, grooming, braiding) at the time they are due

Note:

- In the unfortunate occurrence of injury or illness of a horse at a show the owner will still be responsible for share of expenses and \$75-day care fee.
- In the case of bad weather/show cancellation (at Sonoma Horse Park shows only) during a show, day care rates and grooming fees will be prorated for work completed. Away shows full weekly rates still apply.
- When a horse is entered in a show and scratches 14 or less days out, owner is responsible for deposit in addition to stall fee, horse show/office charges, 75% of grooming fees, scratch fee, etc.

SALES AND LEASING AGENT FEES

- We charge a flat 10% commission on sales if we are acting as agent for you, in either the purchase of a horse you are attempting to buy or the sale of a horse you own.
- A 15% commission is charged if we are acting as agent for both buyer and seller.
- As the agent for equine leases we charge a commission of \$1,000 or 15% of the lease fee, whichever is greater.

TERMINATION POLICY

A 30-day notice of intent is required to move your horse or to alter its training status. Failure to do this will require payment for the final 30-day period. Trainer reserves the right to terminate training program giving Owner one (1) weeks' notice. The balance of any unused training fees will be refunded at such time.