



Stepping With The Stones
Preschool for the First Steps In Learning™

My Own Philosophy on Costs at SWTS

Though I believe the economic market is improving, I do understand that some still experience difficult times financially. Believe me, Bette & I live very modest lives, living in one of the smallest homes in Camden. Being people-oriented in our bi-vocational professions helps define our own modest financial gain.

My approach to costs for SWTS preschool tuition, day care, & day camp is simple. If you're committed to our warm, family-focused & child-centered, caring, peaceful preschool and/or our other related programs & so feel this to be the special place of choice for your child, then you should pay what can, determined in conversation with this SWTS administrator. All persons are of inestimable worth to Bette & me, most especially & including children! So, **a sit-down conference with me is vital for those seeking financial aid.** We're a caring family business. We raised our 3 daughters in Camden & have been privileged to influence many other children & families, youth & adults through education, summer camps, & so much more.

I was raised in a dysfunctional, poor family in Port Clyde back in the late 1940s & early 1950s. When mom passed away, I was 8. She left behind 10 children, twin girls born a half year earlier. Many of us scattered to relatives for a brief time. Then, with a few brothers, I lived 8 years at a home for boys, an orphanage here in ME. I've been blessed to become a certified teacher & an ordained minister, then a businessman. Bette & I have been more richly blessed in relationships over many years.

Presently, Bette & I make possible an extraordinary preschool & related child care program & an equally remarkable day camp experience. **Obviously, these SWTS programs cost, for sure! But, if you're committed to enrolling your child(ren) at SWTS & need financial support, then let's talk together to define what you *can* pay.** Unless my enrollment is already filled, we'll find room for your child. And lastly, I fully guarantee an unparalleled "first steps" experience for your child at one of Maine's most outstanding, bright, fun, safe, engaging preschools. Actually, others about midcoast ME speak better than we regarding the quality offered at SWTS.

Assert you need in earnest. Honesty still is the best policy to successful living.

Jerry Stone
SWTS Founder & Administrator

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