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## 3-Month Price Performance



## LTM Trading Multiples (EV / LTM EBITDA)

| SUPPLIER |  |  |
| :--- | :---: | :---: |
| TRADING MULTIPLES |  |  |
|  | $8-11-17$ | 1 Year |
| NA Autos | 6.9 x | 0.0 x |
| EUR Autos | 6.7 x | 0.3 x |
| ASIA Autos | 6.4 x | 1.1 x |
| Heavy Duty | 10.7 x | 1.6 x |
| *Multiples use LTM EBITDA |  |  |
| *Source: Capital IQ |  |  |

12.5 x
10.5 x
8.5 x
6.5 N
U.S. S.A.A.R. (in millions)


Historical Gas Prices (\$ per gallon)


## The Motor Weekly ${ }^{\circledR}$ Index

The Motor Weekly ${ }^{\circ}$ Index Summary
The Motor Weekly ${ }^{\circ}$ Index is the average of two sub-indices:

- The Manufacturers' Index (M-Index) is a market weighted average of global vehicle manufacturers
- The Suppliers' Index (S-Index) is a market weighted average of global OEM component suppliers

The Motor Weekly ${ }^{\circ}$ Index
Indexed as of January 2006


## Manufacturers' Index (M-Index)

Last Six Months


Feb-17 Mar-17 Apr-17 May-17 Jun-17 Jul-17 Aug-17

Suppliers' Index (S-Index)
Last Six Months


- August 14 (Automotive News) - For more than two years, FCA has been FSBO - that's For Sale By Owner - with no serious offers. Not anymore. Representatives of a well-known Chinese automaker made at least one offer this month to buy Fiat Chrysler Automobiles at a small premium over its market value, Automotive News has learned. The offer was rejected for not being enough, a source said. Meanwhile, other sources independently identified executives from other large Chinese automakers conducting their own due diligence on a potential purchase of FCA, including meeting last week with representatives of U.S. retail groups about a potential acquisition. A source said FCA executives have traveled to China to meet with Great Wall Motor Co. And Chinese delegations were seen last week at FCA's headquarters in Auburn Hills, Mich. FCA shares rose on the news, trading up 7.4 percent to $\$ 12.47$ in New York as of 10:28 a.m. ET. Chinese companies are under government pressure to expand outside China by acquiring foreign companies. FCA may be a perfect target, given that CEO Sergio Marchionne has focused on streamlining the automaker's operations to make it enticing to a buyer, making bold moves such as exiting small cars and sedans and revamping the company's manufacturing footprint. It's unclear which Chinese automaker or automakers are pursuing FCA. Different sources have pointed to involvement by different ones - Dongfeng Motor Corp., Great Wall, Zhejiang Geely Holding Group or FCA's current joint venture partner in China, Guangzhou Automobile Group. But it is also unclear which company or companies are likely to follow through or succeed. Unsurprisingly, FCA isn't talking, nor are any of the four Chinese automakers. But if a sale proceeds, the quintessentially American Jeep brand - once owned by the Germans and most recently by the Italians/Dutch - may soon be owned by the Chinese. According to one source, any sale likely would involve FCA's highly profitable Jeep and Ram brands, as well as Chrysler, Dodge and Fiat, but would exclude Maserati and Alfa Romeo. Those two brands would be spun off, as was Ferrari, to maximize returns for Exor, the holding company controlled by the Agnelli family, which owns a controlling interest in FCA, the source said, speaking on condition of anonymity. Why, after two years on the block, is FCA apparently drawing interest from at least one potential Chinese buyer now? The answer: FCA's global network and product - specifically Jeep and Ram - fit the requirements the Chinese government has set for attractive acquisitions. Chinese automakers have openly dreamed of cracking lucrative North America for a decade, spending millions to display their vehicles at high-profile U.S. auto shows. Early efforts showed that Chinese automakers had a long way to go before they were ready to compete here. But in more recent years - through knowledge and expertise gained via joint ventures with the world's largest and most successful automakers - Chinese companies have closed the quality gap. And the automakers feel like they finally have closed that gap enough to start selling their products in the U.S., said Michael Dunne, president of Dunne Automotive, a Hong Kong investment advisory company and an expert on the Chinese auto industry. They also are under pressure from the government to expand beyond China, Dunne said. A government directive dubbed China Outbound pushes Chinese businesses to acquire international assets from their industries and operate them "to make their mark," much as Geely has done since acquiring Volvo in 2010. Bloomberg reported last week that Chinese companies plan to spend $\$ 1.5$ trillion acquiring overseas companies over the next decade - a 70 percent increase from current levels. "Right now, Chinese automakers enjoy the full support of the leadership in Beijing to go and make it happen," Dunne said. "That's something brand new, and it's really picked up since 2015." Along with Volvo, Dunne pointed to Italian tire maker Pirelli and German robotics giant Kuka as Chinese acquisitions supported by the China Outbound policy. Interest has been growing for some time. In May 2016, FCA hosted a high-level delegation from China at its North American headquarters, which included Hu Chunhua, a member of the Communist Party's Politburo and secretary of the party's Guangdong Provincial Committee. Also in attendance were Cui Tiankai, China's ambassador to the U.S., and Zhang Fangyou, chairman of Guangzhou Automobile Group. "The interest is real, no question," Dunne said. "The complications are on the political side: What would this mean for a Chinese company to acquire an American automaker, no matter where its corporate headquarters is based?" For a Chinese automaker that dreams of making a splash in North America, Europe and Latin America, FCA presents as close to a turnkey operation as exists.


## North American Equity Performance

Last 12 Months Change


## North American OEM Market

(\$ in millions, except price per share)

| Company | Ticker | $\begin{gathered} \text { Price } \\ \text { as of } \\ 8 / 11 / 2017 \end{gathered}$ | $\begin{gathered} \% \text { of } \\ 52-\mathrm{Wk} \\ \text { High } \end{gathered}$ | Market Cap | Total Enterprise | $\begin{aligned} & \text { LTM } \\ & \text { EBITDA } \\ & \text { Marain } \end{aligned}$Margin |  | $\begin{gathered} \text { LTM } \\ \text { P/E } \end{gathered}$ | TEV / EBITDA |  | Weekly Stock Price Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Value |  |  |  | LTM | 2017 |  |
| Vehicle Manufacturers |  |  |  |  |  |  |  |  |  |  |  |
| Tesla, Inc. | TSLA | \$ 357.87 | 92.5\% | \$ 59,724 | \$ 67,722 | 7.3\% | 13.0x | NM | NM | NM | 0.3\% |
| General Motors Company | GM | 34.93 | 90.6\% | 51,271 | 40,084 | 12.6\% | 4.1x | 6.1 x | 2.0x | 2.2 x | (1.0\%) |
| Ford Motor Company | F | 10.77 | 81.2\% | 42,776 | 30,701 | 8.1\% | 1.6 x | 11.3x | 2.3 x | 2.8 x | (1.6\%) |
| Fiat Chrysler Automobiles N.V. | FCA | 11.58 | 87.9\% | 17,804 | 25,565 | 9.3\% | 1.8 x | 5.5 x | 2.4x | 1.8x | (3.8\%) |
|  |  |  |  |  | Mean | 9.3\% | 5.1x | 7.6x | 2.3x | 2.3x |  |
| High Multiple Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Delphi Automotive PLC | DLPH | \$ 92.34 | 97.6\% | \$ 24,640 | \$ 28,310 | 18.0\% | 1.3x | 19.5x | 9.3x | 9.5 x | (0.9\%) |
| BorgWarner Inc. | BWA | 44.66 | 93.0\% | 9,426 | 11,339 | 16.6\% | 1.4 x | 49.8x | 7.4x | 7.4 x | (4.3\%) |
| Autoliv, Inc. | ALV | 107.20 | 91.2\% | 9,317 | 10,159 | 12.5\% | 1.2 x | 16.9x | $8.0 x$ | 7.9x | (1.7\%) |
| Adient plc | ADNT | 65.43 | 86.0\% | 6,131 | 9,030 | 9.4\% | 2.3 x | NM | 9.0x | 6.1 x | 0.8\% |
| Gentex Corporation | GNTX | 17.30 | 78.2\% | 4,940 | 4,185 | 35.3\% | 0.0x | 13.7x | 6.8x | $6.5 x$ | 0.3\% |
| Visteon Corporation | VC | 113.82 | 97.5\% | 3,548 | 3,343 | 10.6\% | 1.2 x | 27.5x | 10.1x | 9.1 x | 2.2\% |
| Gentherm Incorporated | THRM | 30.45 | 74.6\% | 1,122 | 1,121 | 16.4\% | 1.0x | 14.0x | 7.1x | $6.7 x$ | (3.3\%) |
| Stoneridge, Inc. | SRI | 16.29 | 78.2\% | 459 | 559 | 11.3\% | 1.7 x | $6.0 x$ | 7.1x | $6.5 x$ | (3.3\%) |
|  |  |  |  |  | Mean | 16.3\% | 1.3x | 21.1x | 8.1x | 7.5x |  |
| Mid Multiple Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Magna International Inc. | MG | \$ 45.63 | 92.0\% | \$ 16,879 | \$ 20,213 | 10.8\% | 0.9x | $8.2 x$ | 5.0x | 4.9x | (4.5\%) |
| Goodyear Tire \& Rubber Co. | GT | 30.27 | 81.4\% | 7,621 | 13,030 | 15.7\% | 2.6 x | 6.6 x | 5.5x | 5.9x | (3.0\%) |
| Lear Corporation | LEA | 142.74 | 93.1\% | 9,707 | 10,555 | 10.2\% | 1.0x | 9.5 x | 5.4x | 5.1x | (2.2\%) |
| American Axle \& Mfg. | AXL | 14.35 | 67.5\% | 1,597 | 5,292 | 17.1\% | 5.1x | 4.9x | 6.5 x | 4.9 x | 0.4\% |
| Dana Incorporated | DAN | 23.49 | 93.6\% | 3,399 | 4,820 | 11.0\% | 2.7x | 5.0x | 6.8x | $6.0 x$ | (3.1\%) |
| Linamar Corporation | LNR | 52.19 | 91.8\% | 3,407 | 4,195 | 16.8\% | 1.4 x | 8.2 x | 5.2x | 5.0x | (4.0\%) |
| Tenneco Inc. | TEN | 53.42 | 75.3\% | 2,842 | 4,173 | 7.1\% | 2.5 x | 10.4x | 6.6x | 4.7 x | (1.1\%) |
| Nexteer Automotive Group | 1316 | 1.43 | 78.2\% | 3,738 | 3,689 | 13.4\% | 1.1x | 12.1x | 7.2x | 5.8x | (4.5\%) |
| Cooper-Standard Holdings Inc. | CPS | 100.17 | 84.5\% | 1,776 | 2,158 | 12.2\% | 1.7 x | 12.6x | 5.0x | 4.9 x | (2.3\%) |
| Superior Industries | SUP | 16.10 | 52.8\% | 401 | 1,293 | 9.8\% | 9.7 x | 60.5 x | 17.0x | 9.3 x | (10.1\%) |
| Modine Manufacturing Company | MOD | 15.60 | 87.4\% | 782 | 1,278 | 8.6\% | 3.7 x | 33.9x | 8.9 x | 7.1x | (9.3\%) |
| Martinrea International Inc. | MRE | 8.48 | 89.5\% | 733 | 1,222 | 9.2\% | 1.9x | 6.3 x | 4.5 x | 4.0x | 7.9\% |
| Tower International, Inc. | TOWR | 22.40 | 73.4\% | 460 | 841 | 9.7\% | 2.3 x | 6.5 x | 4.5 x | 4.0x | (5.5\%) |
| Shiloh Industries, Inc. | SHLO | 7.87 | 47.2\% | 180 | 416 | 6.6\% | 3.6x | 20.7x | 6.0 x | NM | 0.3\% |
| STRATTEC Security Corp. | STRT | 32.80 | 67.1\% | 120 | 164 | 6.0\% | 1.2 x | 16.7x | $6.5 x$ | NM | (14.6\%) |
|  |  |  |  |  | Mean | 11.0\% | 2.8x | 14.8x | 6.7x | 5.5x |  |
|  |  |  |  |  | Mean | 12.3\% | 2.7x | 15.7x | 6.6x | 5.8x | Avg. $\Delta$ |
|  |  |  |  |  | Median | 10.8\% | 1.7x | 11.3x | 6.6x | 5.8x | (2.42\%) |

## North American Aftermarket

(\$ in millions, except price per share)

| Company | Ticker | Priceas of$8 / 11 / 2017$ | $\begin{gathered} \text { \% of } \\ 52-\text { Wk } \\ \text { High } \end{gathered}$ | Market Cap | Total Enterprise Value | $\begin{aligned} & \text { LTM } \\ & \text { EBITDA } \\ & \text { Margin } \end{aligned}$ | Total Debt / EBITDA | $\begin{gathered} \text { LTM } \\ \text { P/E } \end{gathered}$ | TEV / EBITDA |  | Weekly Stock Price Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | LTM | 2017 |  |
| Retailers \& Distributors |  |  |  |  |  |  |  |  |  |  |  |
| O'Reilly Automotive, Inc. | ORLY | \$ 198.91 | 68.9\% | \$ 17,507 | \$ 20,085 | 22.2\% | 1.3 x | 17.4x | 10.5x | 10.2x | (3.0\%) |
| AutoZone, Inc. | AZO | 533.94 | 65.6\% | 14,967 | 20,027 | 22.2\% | 2.2 x | 12.3x | 8.4 x | 8.3x | (0.5\%) ${ }^{\text {I }}$ |
| Genuine Parts Company | GPC | 82.81 | 78.7\% | 12,159 | 13,099 | 7.8\% | 0.9x | 17.9x | 10.6x | 10.3x | (1.3\%) ${ }^{-1}$ |
| Snap-on Incorporated | SNA | 152.46 | 83.9\% | 8,779 | 9,814 | 25.3\% | 1.1x | 15.8x | 10.5x | 9.6 x | (0.2\%) |
| Advance Auto Parts, Inc. | AAP | 107.34 | 60.4\% | 7,926 | 8,874 | 10.7\% | 1.1x | 19.4x | 7.5x | 8.3 x | (3.3\%) |
| Uni-Select Inc. | UNS | 21.29 | 73.0\% | 900 | 1,094 | 8.6\% | 1.9x | 16.6x | 10.2x | $8.7 x$ | (3.5\%) |
| U.S. Auto Parts Network, Inc. | PRTS | 2.65 | 60.9\% | 96 | 96 | 2.8\% | 1.2 x | NM | 7.3x | 5.9x | (2.6\%) |
|  |  |  |  |  | Mean | 14.2\% | 1.4x | 16.6x | 9.3x | 8.7 x |  |
| Aftermarket Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Goodyear Tire \& Rubber Co. | GT | \$ 30.27 | 81.4\% | \$ 7,621 | \$ 13,030 | 15.7\% | 2.6 x | 6.6 x | 5.1 x | 5.1x | (3.0\%) |
| Axalta Coating Systems Ltd. | AXTA | 28.73 | 84.3\% | 6,986 | 10,492 | 20.3\% | 4.6x | NM | 11.6x | 10.9x | 1.7\% |
| Dorman Products, Inc. | DORM | 74.17 | 83.8\% | 2,521 | 2,391 | 22.1\% | 0.0x | 22.5x | 13.1x | 11.7x | (1.5\%) |
| Cooper Tire \& Rubber Company | CTB | 33.80 | 76.0\% | 1,764 | 1,855 | 17.7\% | 0.7x | 9.3 x | 3.7 x | 4.0x | (7.0\%) |
| Standard Motor Products, Inc. | SMP | 45.32 | 81.8\% | 1,032 | 1,095 | 13.3\% | 0.5x | 16.9x | 9.0x | 8.8 x | (1.1\%) |
| Horizon Global Corporation | HZN | 17.99 | 68.2\% | 449 | 689 | 7.4\% | 4.8x | NM | 12.1x | 8.9x | (3.0\%) |
| Motorcar Parts of America, Inc. | MPAA | 26.92 | 85.3\% | 502 | 525 | 17.9\% | 0.4x | 13.9x | 6.2 x | 5.4 x | 2.4\% |
|  |  |  |  |  | Mean | 16.4\% | 1.9x | 13.9x | 8.7x | 7.8x |  |
| Collision |  |  |  |  |  |  |  |  |  |  |  |
| LKQ Corporation | LKQ | \$ 33.82 | 93.0\% | \$ 10,446 | \$ 13,164 | 11.6\% | 2.9x | 21.2x | 12.5x | 11.9x | (1.0\%) |
| KAR Auction Services, Inc. | KAR | 43.04 | 91.5\% | 5,912 | 9,299 | 23.4\% | 4.8x | 25.9x | 12.5x | 11.2x | 3.3\% |
| Copart, Inc. | CPRT | 31.07 | 96.6\% | 7,156 | 7,534 | 36.0\% | 1.1x | 17.9x | 15.2x | 13.6x | (0.7\%) \} |
| Boyd Group Income Fund | BYD | 74.41 | 91.7\% | 1,399 | 1,473 | 9.2\% | 1.3 x | 46.3 x | 15.8x | 13.5x | (1.0\%) |
|  |  |  |  |  | Mean | 20.0\% | 2.5x | 27.8x | 14.0x | 12.6x |  |
| Dealerships |  |  |  |  |  |  |  |  |  |  |  |
| CarMax Inc. | KMX | \$ 64.42 | 93.2\% | \$ 11,805 | \$ 24,019 | 7.6\% | 9.5 x | 18.5x | 19.6x | 18.7x | (2.0\%) |
| AutoNation, Inc. | AN | 41.04 | 76.4\% | 4,122 | 10,532 | 4.3\% | 7.1x | 10.2x | 10.5x | 10.6x | 3.4\% |
| Penske Automotive Group, Inc. | PAG | 40.85 | 72.9\% | 3,514 | 9,067 | 3.3\% | 8.2 x | 9.7x | 13.9x | 12.7x | (4.1\%) |
| Lithia Motors, Inc. | LAD | 103.79 | 94.9\% | 2,597 | 4,999 | 4.6\% | 5.7x | 12.5x | 12.6x | 11.6x | 1.1\% |
| Group 1 Automotive, Inc. | GPI | 56.21 | 67.6\% | 1,130 | 4,009 | 3.8\% | 7.1x | 8.6 x | 10.6x | 10.1x | (2.3\%) |
| Sonic Automotive, Inc. | SAH | 16.90 | 61.6\% | 741 | 3,176 | 3.0\% | 8.2 x | $11.4 x$ | 11.3x | 10.7x | (2.3\%) |
| Asbury Automotive Group, Inc. | ABG | 52.25 | 73.6\% | 1,089 | 2,917 | 5.0\% | 5.6x | 6.8 x | 9.4 x | 9.1x | (3.7\%) |
| AutoCanada Inc. | ACQ | 16.36 | 74.4\% | 448 | 1,199 | 3.9\% | 9.4 x | NM | 17.0x | 15.2x | 4.3\% |
|  |  |  |  |  | Mean | 4.4\% | 7.6x | 11.1x | 13.1x | 12.3x |  |
|  |  |  |  |  | Mean <br> Median | $\begin{array}{r} 12.7 \% \\ 9.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 3.6 \mathrm{x} \\ 2.4 \mathrm{x} \\ \hline \end{array}$ | $\begin{aligned} & 16.3 \mathrm{x} \\ & 16.2 \mathrm{x} \end{aligned}$ | 11.0x 10.6 x | 10.2 x 10.2 x | $\begin{gathered} \text { Avg. } \Delta \\ (1.11 \%) \end{gathered}$ |

## European OEM Market

(\$ in millions, except price per share)

| Company | Ticker | $\begin{gathered} \text { Price } \\ \text { as of } \\ 8 / 11 / 2017 \end{gathered}$ | $\begin{gathered} \text { \% of } \\ 52-\mathrm{Wk} \\ \text { High } \end{gathered}$ | Market Cap | Total Enterprise | $\begin{gathered} \text { LTM } \\ \text { EBITDA } \end{gathered}$Margin |  | $\begin{gathered} \text { LTM } \\ \text { P/E } \end{gathered}$ | TEV / EBITDA |  | Weekly Stock Price Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Value |  |  |  | LTM | 2017 |  |
| Vehicle Manufacturers |  |  |  |  |  |  |  |  |  |  |  |
| Volkswagen Aktiengesellschaft | VOW | \$ 150.37 | 81.4\% | \$ 75,876 | \$ 228,963 | 12.8\% | 5.6x | 8.1 x | 9.2 x | 7.1x | (1.6\%) |
| Daimler AG | DAI | 70.53 | 81.7\% | 75,450 | 195,668 | 11.4\% | 6.6 x | $6.7 x$ | 10.6x | 9.2 x | (0.9\%) |
| BMW AG | BMW | 94.06 | 87.0\% | 61,153 | 158,516 | 13.6\% | 7.2x | 7.1x | 10.9x | 10.1x | (1.4\%) |
| Renault SA | RNO | 88.01 | 82.2\% | 25,678 | 66,382 | 10.1\% | 8.7 x | 4.9x | 12.0x | 10.2x | (1.1\%) |
| Fiat Chrysler Automobiles N.V. | FCA | 11.58 | 87.9\% | 17,804 | 25,565 | 9.3\% | 1.8 x | 5.5 x | 2.3 x | 1.8x | (3.8\%) |
| Peugeot S.A. | UG | 21.08 | 89.1\% | 18,878 | 12,836 | 9.3\% | 1.5 x | 9.6 x | 2.4 x | 2.1x | (0.9\%) |
|  |  |  |  |  | Mean | 11.1\% | 5.2x | 7.0x | 7.9x | 6.7 x |  |
| Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Continental AG | CON | \$ 223.52 | 90.2\% | \$ 44,706 | \$ 48,791 | 14.5\% | 0.9x | 14.7x | $6.9 x$ | 6.0x | 0.3\% |
| Michelin SCA | ML | 136.93 | 93.7\% | 24,687 | 26,817 | 18.2\% | 0.8x | 12.5x | 6.0x | $5.3 x$ | (0.2\%) |
| Valeo SA | FR | 67.28 | 84.1\% | 15,960 | 17,676 | 11.1\% | 1.7 x | 14.0x | 7.8 x | 6.0x | (2.7\%) |
| Autoliv, Inc. | ALV | 107.20 | 91.2\% | 9,317 | 10,159 | 12.5\% | 1.2 x | 16.9x | 8.0x | 7.9x | (1.7\%) |
| Faurecia S.A. | EO | 55.85 | 96.5\% | 7,611 | 8,393 | 7.6\% | 1.3 x | 9.5 x | 5.0x | 4.0x | 0.0\% |
| GKN plc | GKN | 4.10 | 83.3\% | 7,039 | 7,751 | 11.0\% | 1.1x | 10.9x | 5.7x | 5.5 x | (3.2\%) |
| Plastic Omnium SA | POM | 38.14 | 87.5\% | 5,616 | 6,522 | 11.4\% | 2.2 x | 13.6x | 7.6x | 5.9x | (0.6\%) ${ }^{\text {] }}$ |
| Brembo S.p.A. | BRE | 14.95 | 83.0\% | 4,863 | 5,200 | 18.2\% | 1.2x | 17.0x | 10.3x | 9.1 x | (2.2\%) |
| LEONI AG | LEO | 61.34 | 93.1\% | 2,004 | 2,543 | 6.8\% | 2.1x | 59.0x | 7.7 x | 6.0x | 5.1\% |
| ElringKlinger AG | ZIL2 | 17.98 | 74.9\% | 1,139 | 1,909 | 14.9\% | 2.8x | 12.1x | 6.9 x | 6.3 x | \| $1.3 \%$ |
| Sogefi S.p.A. | SO | 5.25 | 82.5\% | 614 | 974 | 9.3\% | 2.4 x | 27.8x | 5.6x | 4.7x | 6.3\% |
| Kongsberg Automotive ASA | KOA | 1.01 | 93.6\% | 407 | 644 | 5.7\% | 3.8 x | NM | 9.5 x | 8.7 x | (0.4\%) |
| Polytec Holding AG | PYT | 19.12 | 86.8\% | 421 | 530 | 13.1\% | 1.8 x | 8.0x | 5.3 x | 5.3 x | (2.0\%) |
| Grammer AG | GMM | 50.30 | 69.2\% | 564 | 511 | 6.5\% | 2.0x | 11.6x | 3.9 x | 3.4 x | (11.7\%) |
|  |  |  |  |  | Mean | 11.5\% | 1.8x | 18.0x | 6.9x | 6.0x |  |
|  |  |  |  |  | Mean | 11.4\% | 2.8x | 14.2x | 7.2x | 6.2 x | Avg. $\Delta$ |
|  |  |  |  |  | Median | 11.2\% | 1.9x | 11.6x | 7.3x | 6.0x | (0.93\%) |

(\$ in millions, except price per share)


## Commercial Vehicle Market

(\$ in millions, except price per share)



The Motor Weekly ${ }^{\circledR}$ is interested to share the views and perspectives from its readership

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