

# SIL Group International Marketing & Sales Consulting

Client List: 1983-2016

Automotive Related	Aerospace/Shipping	<b>Information Technology</b>
Subaru	GE-SNECMA	Siemens
Melroe Bobcat	Cathay Pacific	IBM
AC Rochester	KLM/Northwest	NCR
Nissan/Datsun	Lufthansa	Sensormatic
Case New Holland	International Aero Engines	Gateway
Tenneco	Alitalia	EDS
Iron & Steel Institute	Airbus Industrie	Acer
BMW	ATA	Groupe Bull
Toyota	FlightSafety	<b>GE Information Services</b>
AAA	Sea-Land Service	Hewlett-Packard
Honda	British Airways	Citrix
Cummins		<b>Network Associates</b>
Audi		ISF
		Siebel
Accounting/Consulting	<b>Chemicals/Utilities</b>	Sun Microsystems

AICPA Center for Creative Leadership Towers Perrin/Watson Arthur Andersen

# Accenture

Insurance

## **Chemicals/Utilities**

**Dupont Safer** Compaq/DEC Monsanto Covia **TBC Brine** Dell Lyonnaise des Eaux/United Water Microsoft Dow Telecomputing, Inc.

Ogden/ Martin ComEd/Excelon **NYC Recycling ICI-Imperial Chemical** 

#### Oil/Gas/Mining **Office Products**

Oracle

TIAA-CREF ExxonMobil **Brother** Kaiser-Permanente Valvoline Steelcase Oil & Gas Journal Conseco Konica Willis Corroon KeySpan Ft. James Paper

Mass. Mutual AMIRA International International Paper Oxford Health Ricoh

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#### SIL Group Client List

**Banking/Investing** 

MasterCard International

Mondex BHF

Bank Atlantic Harris Bank Dreyfus Advanta

Fleet Bank

Visa International

NatWest Barclay's Wachovia ICICI Bank-India Lazard Freres

Fidelity
West LB

Bowne & Co.

Standard Chartered Bank of Montreal American Express

Prudential CoreStates

Royal Bank of Canada

Retailing

Lowe's Home Centers Dutch Flower Council

Jo Ann Fabrics

Bo Concept Danish Furniture

Tandy Corp/Radio Shack

Burdine's Toys "R" Us Nordstroms Sears

Scottish Textiles

**Publishing** 

Ziff Davis

Newspaper Assoc. of America

Add-Games, Inc.
National Enquirer
McGraw-Hill
Hallmark

American Banker

Lexis/Nexis

Network Associates Int'l. Masters Publishing

Allure Time Nikkei

Miami Herald
Kluwer Academic

**AdWeek** 

Elsevier Science
Oil & Gas Journal

Playboy

Wall Street Journal

Metavente

National Law Journal

**Health Care Services** 

Memorial Hospitals (Florida) Irving (Texas) Healthcare Centers for Disease Control

Kaiser-Permanente

PacifiCare Health Systems

Elmhurst (IL) Memorial Health

Cleveland Clinic Tenet Healthcare Other Business/Industrial

General Electric Hilti Equipment Höganäs (Sweden)

Nunhems/Bayer Crop Science

Sirona Dental

Whitney Information
PuroSystems Inc.
Corob Industrial Paint
Return Logistics
Case New Holland

Taylor-Woodrow Homes

Morgårdshammar Coverall International Stroh Irrigation Systems

**Pharmaceuticals** 

Pfizer

SmithKline Beecham

Elanco

**Bach Flower Remedies** 

Kimberly Clark HerbaLife

Warner-Lambert

Eli Lilly

Wyeth-Ayerst Novartis Upjohn Abbot Labs

Takeda Pharmaceutical

J&J

Bausch & Lomb

#### SIL Group Client List

**Beverage** 

Bordeaux Wine Association

Coca-Cola Heineken

Flor de Caña rum

Edelweiss Beer (Austria)

Anheuser-Busch

Interbrew Ricard Pernod Raynal & Cie.

Shaw-Ross Importers Italian Wine Growers

Rémy Martin

Tea Concepts, Ltd. (UK)

Watches/Luxury

Audemars-Piguet

Swatch Tissot

Hazofim (Israel) Silver

Sporting Goods

Salomon Nordica Utility Flame

**Travel & Tourism** 

Kempinski Hotels Rosenbluth Travel

Club Valtur (Italy) Resorts

Greyhound Lines
Illinois Tourism
Curação Tourism

Key West & Florida Keys Lombardy (Italy) Tourism

Ireland Tourism
Dallas (TX) Zoo
Bahamas Tourism

**Fashion/Beauty** 

Shiseido Guerlain Unilever

Dunhill International Scottish Textiles

Chanel Levi Strauss Broome Pearls

Escada Faberge Wella

**Food** 

RJR Nabisco Fromageries Bel

Pizza Hut Kellogg

**US Pork Council** 

Dr. Oetger Pizza (Germany)

Perugina Rivoire et Caret Campbell Soup St. Ivel/Unigate

Hormel

Yoshinoya restaurants

Nestle Kjeldsen Lotte-Japan Buitoni **Entertainment/Sports** 

Walt Disney
Polygram
Rhino Records

National Football League

DISH Network VideoFlash

Major League Baseball Rock and Roll HOF Showtime Network Universoul Circus

BMG/RCA Time Life Music SoundScan

World Cup Soccer Tommy Boy Records

NetFlix Sony Music

Electronics/Photography

Philips Hassleblad Nikon Polaroid Fuji

**Household/Appliances** 

P&G Gillette SC Johnson

Rowenta (SEB Group) Colgate-Palmolive AmwayT-Fal Braun

Philips

**Royal Doulton** 

#### SIL Group Client List

### Timm R. Sweeney

Timm Sweeney is the President of the <u>SIL Group</u>, an international marketing and sales consulting firm. Prior to founding the SIL Group in 1983, he held project management, client service, and executive positions with advertising agency and marketing consulting firms in New York, including <u>J. Walter Thompson</u> and <u>Burson-Marsteller</u>.

He has been active in major international professional organizations, including the <u>American Marketing Association</u>, the <u>Market Research Society (UK)</u>, the <u>Qualitative Research Consultants Association</u>, the <u>Association for Qualitative Research (UK)</u>, the <u>National Defense Industrial Association</u>, **and the** <u>Council on Foreign Relations</u>.

He has presented at major international marketing conferences on a diversity of business topics, and has published on subjects ranging from international research methodologies to brand strategy and positioning. He has been a guest lecturer on Marketing, Marketing Research and Business Entrepreneurship at Lynn University, Barry University, the University of Miami, the University of Tampa, and Colorado State University.

He is the author of <u>Bottom Fishing in Latin America: Exploiting Sub-Prime Opportunities</u> <u>in Developing Markets</u> [ESOMAR Latin America Marketing Conference], and; is a contributing author of <u>Global Gold: Panning For Profits In Foreign Markets</u> (AMACON Press). He is also the former Editor of <u>VIEWS</u>, the professional journal of the QRCA.

Mr. Sweeney holds dual citizenship with the United States and the European Union,

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