## SALES TAX REVENUE UPDATE 11-10-2020

## The Monthly Total Table is FY Month of Sale after distribution calculation.

Since we only have two months' worth of new actuals the remaining months are at the projected budget based on the original model. Note: For the first 2 months, SLC is receiving $77 \%$ of the total distribution. This number has climbed from $74 \%$ last year.

| Month of Sale | 2019 | 2020 | diff 20-19 | \% Change | 2021 | diff 21-20 | \%Change | Note |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 5,166,159 | 5,509,305 | 343,146 | 6.6\% | 5,506,282 | $(3,023)$ | -0.1\% |  |
| August | 5,494,943 | 5,453,557 | $(41,386)$ | -0.8\% | 5,363,921 | $(89,636)$ | -1.6\% |  |
| September | 5,990,942 | 5,979,661 | $(11,281)$ | -0.2\% | 5,552,751 | $(426,910)$ | -7.1\% | At budget |
| October | 4,966,702 | 5,463,847 | 497,146 | 10.0\% | 4,822,556 | $(641,291)$ | -11.7\% | At budget |
| November | 5,186,889 | 5,461,007 | 274,119 | 5.3\% | 4,936,434 | $(524,573)$ | -9.6\% | At budget |
| December | 6,321,763 | 6,883,312 | 561,549 | 8.9\% | 6,177,447 | $(705,865)$ | -10.3\% | At budget |
| January | 4,901,735 | 5,697,416 | 795,681 | 16.2\% | 4,814,755 | $(882,661)$ | -15.5\% | At budget |
| February | 4,925,841 | 4,468,260 | $(457,581)$ | -9.3\% | 4,687,540 | 219,280 | 4.9\% | At budget |
| March | 5,739,003 | 5,980,157 | 241,154 | 4.2\% | 5,617,941 | $(362,216)$ | -6.1\% | At budget |
| April | 4,743,045 | 4,607,410 | $(135,635)$ | -2.9\% | 4,508,143 | $(99,267)$ | -2.2\% | At budget |
| May | 5,480,257 | 4,834,144 | $(646,112)$ | -11.8\% | 5,009,171 | 175,027 | 3.6\% | At budget |
| June | 5,980,148 | 5,986,060 | 5,912 | 0.1\% | 5,767,149 | $(218,911)$ | -3.7\% | At budget |
| Total | 64,897,427 | 66,324,138 | 1,426,711 |  | 62,764,089 | $(3,560,048)$ | -5.4\% |  |
| 1\% Budget | 62,049,593 |  |  |  |  |  |  |  |
| YTD Est Over | 714,496 |  |  |  |  |  |  |  |

Top 5 Sectors (>79\%) of sales tax revenue. Numbers below represent pre-distribution totals

| YTD Jul - Sep Month of Sale <br> Sector Name | 2020 |  |  |  | 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | sales_credit | Diff FY | Y/Y\%Change | \% of <br> Total | sales_credit | Diff FY | Y/Y\%Change | \% of Total |
| Retail Trade | 6,233,685 | 319,447 | 5.4\% | 41.8\% | 6,405,707 | 172,022 | 2.8\% | 45.1\% |
| Wholesale Trade | 1,961,386 | 36,863 | 1.9\% | 13.1\% | 1,968,402 | 7,016 | 0.4\% | 13.9\% |
| Accommodation and Food Services | 2,151,246 | 95,735 | 4.7\% | 14.4\% | 1,171,365 | $(979,881)$ | -45.5\% | 8.3\% |
| Manufacturing | 890,525 | $(11,939)$ | -1.3\% | 6.0\% | 976,813 | 86,288 | 9.7\% | 6.9\% |
| Real Estate and Rental and Leasing | 811,144 | $(78,538)$ | -8.8\% | 5.4\% | 641,763 | $(169,381)$ | -20.9\% | 4.5\% |

