

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>10/15/19</b>	<b>10/22/19</b>	<b>10/30/19</b>	<b>11/5/19</b>
Active Single Family Homes	96	94	93	84
LY-Active Sgl Family Homes	88	90	82	81
% Change	9.1%	4.4%	13.4%	3.7%
Average List Price	\$2,495,801	\$2,520,254	\$2,476,751	\$2,508,320
Price per Sq. Ft.	\$854	\$853	\$860	\$852
Days on Market	77	81	79	84
Contingent & Pending	24	24	31	31
Actives Only	72	70	62	53
TOTAL Cont/Pend/Actives	96	94	93	84
Contingent & Pending/TOTAL	25.00%	25.53%	33.33%	36.90%
Year to Date Sales	242	247	254	262
Last Year's Sales (same time period)	276	282	292	301
% Change	-12.3%	-12.4%	-13.0%	-13.0%
List Price	\$1,922,723	\$1,915,684	\$1,928,854	\$1,922,416
Sales Price	\$1,908,816	\$1,903,132	\$1,914,876	\$1,907,695
Sales % vs List Price	99%	99%	99%	99%
\$ per Sq. Ft., Sales Price	\$886	\$885	\$886	\$885
Days on Market	45	45	45	45
Last Year's Sales Price	\$2,011,442	\$2,002,271	\$2,005,566	\$2,007,464
Appreciation	-5.1%	-5.0%	-4.5%	-5.0%
<b>CONDOS</b>				
Active Condominiums	10	10	9	10
LY-Active Condominiums	11	9	9	9
% Change	-9.1%	11.1%	0.0%	11.1%
Average List Price	\$908,090	\$908,090	\$914,656	\$913,090
Price per Sq. Ft.	\$739	\$739	\$740	\$720
Days on Market	50	56	69	66
Contingent & Pending	2	3	6	7
Actives Only	8	7	3	3
TOTAL Cont/Pend/Actives	10	10	9	10
Contingent & Pending/TOTAL	20.00%	30.00%	66.67%	70.00%
Year to Date Sales	35	35	36	36
Last Year's Sales (same time period)	33	33	33	34
% Change	6.06%	6.06%	9.09%	5.88%
List Price	\$938,611	\$938,611	\$936,122	\$936,122
Sales Price	\$931,720	\$931,720	\$930,436	\$930,436
Sales % vs List Price	99.27%	99.27%	99.39%	99.39%
\$ per Sq. Ft., Sales Price	\$697	\$697	\$698	\$698
Days on Market	45	45	44	44
Last Year's Sales Price	\$827,202	\$827,202	\$827,202	\$860,225
Appreciation	12.6%	12.6%	12.5%	8.2%