

Discussion Paper

Repatriating HEMP



Prepared by Indigenous Hemp

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Executive Summary

Indigenous peoples are still experiencing an unacceptable level of poverty within the vast prosperous lands of North America. Drive or visit any Indigenous community in North America and you see poverty. Amongst many other causes, poverty is the result of having little or no choice for employment.

Indigenous Hemp is deliberately encouraging Indigenous Peoples to enter the Hemp and Medical Cannabis Industry, where hemp is currently valued at \$103.0 million in Canada and another \$541.0 million in the United States. It is growing rapidly and will grow exponentially in the coming years. Although hemp has been available since the beginning of humankind, and subsequently outlawed in 1930,s is making a rapid comeback in recent years.

In 1998, Canada established laws to allow for hemp cultivation under the umbrella of the Health Canada (HC) branch. Health Canada issues the licenses for all aspects of hemp value chain.

The HC rules are straight forward enough if followed. License to grow industrial hemp for grain or fiber is issued for one calendar year for crops of 4 hectares (10 acres) or more, and if cultivating for hemp seed not less than 1 hectare. There is no minimum plot size for plant breeding. Applicants for any commercial hemp license must submit a current police criminal record check and a map showing the location of the cultivation site regarding its legal description along with the necessary GPS coordinates.

Health Canada controls the importation, production, processing, possession, sale, transportation, delivery, and offering for sale of industrial hemp. All industrial hemp grown, processed, and sold in Canada must contain 0.3 percent THC or less in the leaves and flowering parts.

Indigenous people or businesses operating on First Nation original soil have TWO options if getting involved in the hemp industry. The first is to follow the rules as prescribed by Health Canada. Get the required paperwork in no later than March every year and wait for approval.

The second option is considerably more risky, meaning this is unknown terrain at the moment because no one has challenged it with their sovereignty. Since there hasn't been very many Indigenous peoples or businesses involved in the hemp industry, there is no obvious path of development in the industry by Indigenous peoples. An Indigenous community can proclaim their right to cultivate industrial hemp in their original soil. The protection of Indigenous peoples is under certain legislative rules in Canada as well as under International Laws. However, the rules are very blurry, especially since hemp was banned internationally in 1961 under the United Nations' Single Convention on Narcotic Drugs. As mentioned, in 1998, Canada created the Industrial Hemp Regulations under the Controlled Drugs and Substances Act. Anyone found in possession of hemp plant parts - other than the stalk and non-viable grain, without the appropriate license - is in possession of a controlled substance and may be charged under the Act. These regulations allow for the controlled production, sale, movement, processing, exporting and importing of industrial hemp and hemp products that conform to conditions imposed by the Regulations.

Indigenous Hemp will work with you on either option. We have the skill – set the do either one.

There are seven steps involved to get your hemp business going:

1. Receive and review this paper
2. Receive, review, and dialogue on the Native Nations Intergovernmental Alliance (NNIA) treaty.
3. Receive, review and return the NDNC agreement.
4. Receive, consider and discuss the IH Business deck
5. Customize your business plan
6. Seek and secure initial capital and start – up funds
7. Begin cultivation

The next sections are more about Treaty and Indigenous Hemp. The content is taken from the Indigenous Hemp website and other developed material specifically for the usage to encourage ongoing dialogue in a right way.

Why Start with Treaty?

The common thread amongst all Indigenous Peoples is the use of TREATY. Treaty making goes as far back as the first Indigenous peoples placed on their original soil.

Long before the 1764 Treaty of Niagara signed by 24 different nations and most certainly the named and numbered treaties were the original treaties. Meredith M. Quinn (deceased) also known as Musa discussed these original agreements. There are six original treaties including the Cane of Authority, Wampum Belts, Ceremonial Pipes, Palladium Troy, Seal of Solomon, and Noah's Ark treaties. Notice the first THREE are Indigenous. All of these treaties can be referenced within the International Laws. Indigenous peoples belong at the International Law level often referred to as the Law #1 and all domestic legislation are known as Law #2.

The land and our people are the basis of the treaty. The legal fiction of the status Indians or the title 25 Indian is not a part of any agreement because they were created under the legal fiction of the Indian Act and the Indian Reorganization Act.

Contract law and any and all rules dealing with business fall within the realm of the law of the land #2, which we choose not to support in our business practices. Instead, we prefer to use Treaty instruments as the basis of business practices because they are consistent with the law of the land #1.

There is a separate document entitled Native Nations Intergovernmental Alliance (NNIA) treaty you can receive at your request. We will NOT assume you want to join or sign the treaty. Once you have requested it, we will send it, forward it to you electronically or in printed format. You can then take the time to read it, study it and then we can have a dialogue on it.

We could be doing business together and have found that a Non-Disclosure, Non-Circumvent (NDNC) Agreement is useful to allow for all parties to speak their truth.

Shortly after that you will receive the Indigenous Hemp business deck for your review and consideration, and we schedule a date to elaborate on the contents of the business deck. The business deck is also related to our business model, which we share during the presentation.

Once all the possibilities have been examined, and questions adequately answered it's time to start developing your business plan. It can include a lot of the information on the business deck and business model content. Depending on the option taken the plan of activities will reflect that. When the business plan is ready, we can submit to the Southern Cherokee Nation Red Fire People (SCNRFP) central bank for review and consideration as well as to other funding choices you prefer. The Indigenous community may choose to use other financing options and is not limited to the SCNRFP central bank.

The 2015 Canadian market size:

2015 Canadian Domestic Exports of Hemp

Seed: \$72,338,385.00 – 70%

Oil: \$29,980,336.00 – 29%

Fibre: \$8,989.00.00 – 1%

Total \$102,327,710.00

Source: Statistics Canada, CATSNET Analytics

Prospective financial statement per acre or 5,000 acres:

Income Statement

Revenue/per acre

(Assumption \$1.65x657lbs)

\$1,084.05

$\$1,084.05 \times 5,000 \text{ acres} = 5,420,250.00$

Expenses/per acre

Operating \$289.00

Labour \$110.00

Total Expense \$399.00

$\$399.00 \times 5,000 = 1,995,000.00$

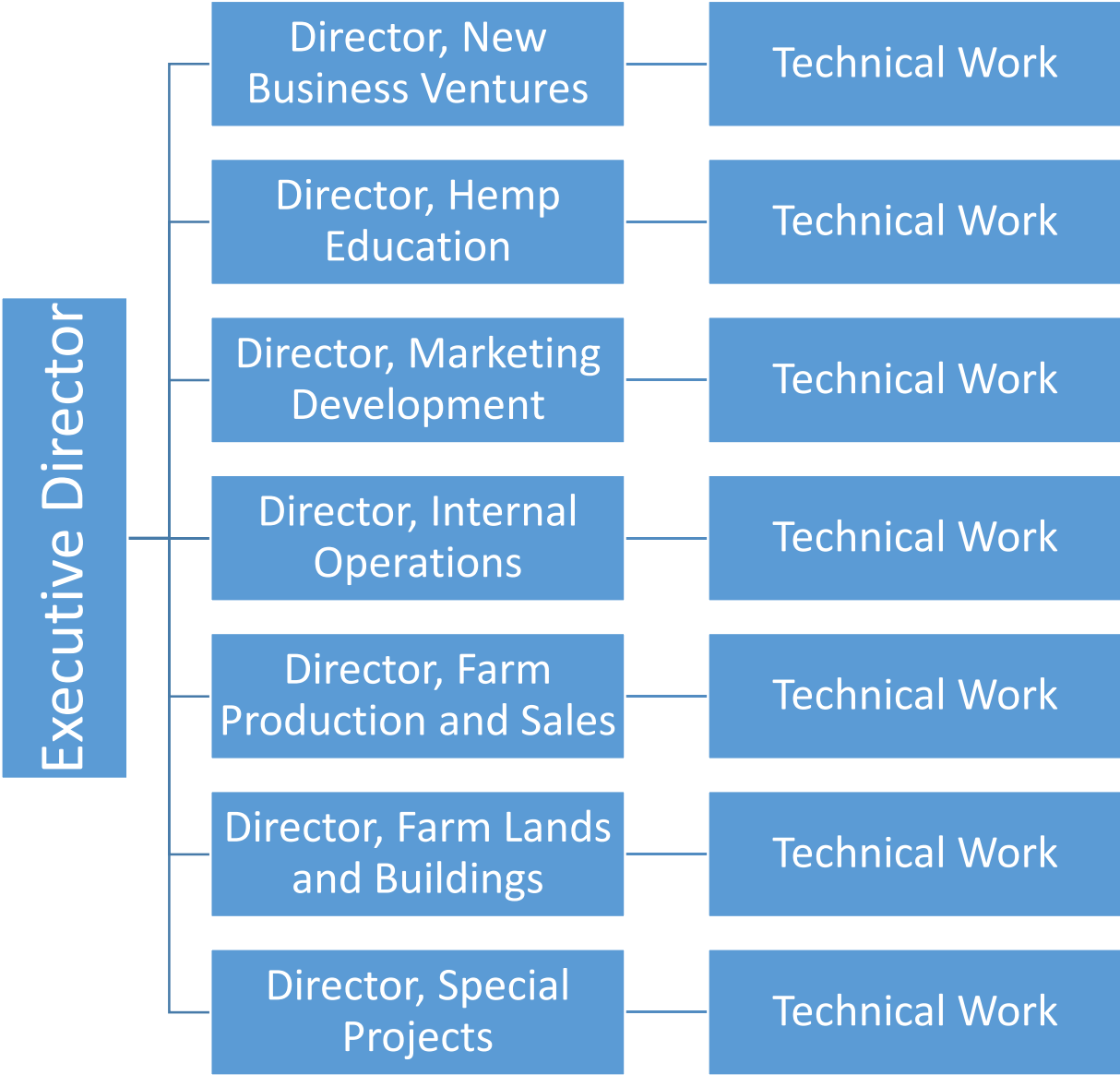
\$685.05/acre or 3,425,250.00 Net Income

INDIGENOUS HEMP is a Social Business that connects hemp farmers, manufacturers, and distributors, together to make their product available to markets so that they can reach their respective strategic objectives.



The Indigenous Hemp logo recognizes the original birth or placement of the hemp plant. In honor of the Chinese people, the symbol is the original word for hemp.

Indigenous Hemp Organizational Structure



Position Contracts

Role	Result Statement
Chief Executive Director	To achieve the company's strategic objective
Director, New Business Ventures	To assist in achieving the company's strategic objective by providing Directors with information and recommendation related to new business opportunities and building relationships with businesses all along the hemp value chain.
Director, Special Projects	To assist in achieving the company's strategic objective by providing Directors with information and recommendations related to special projects so that clients all along the hemp value chain expectations and the company's financial goals are met or exceeded.
Director, Farm Production, and Sales	To assist in achieving the company's strategic objective by acquiring and retaining long-term, quality farmers through the development and implementation of production, materials control, and quality monitoring systems by contractual obligations, so that farmer's expectations and the company's financial standards are met or exceeded.
Director, Farm Lands, and Buildings	To assist in achieving the company's strategic objective by acquiring and retaining long-term, quality farmers through the development of lands and buildings, and quality control systems by contractual obligations, so that farmer's expectations and the company's financial standards are met or exceeded.
Director, Internal Operations	To assist in achieving the company's strategic objective by providing Directors and staff support for the acquisition and retention of clients (consumers) through the planning, evaluation, monitoring and improving the financial, information technology, human resources, and administrative systems, in a way that promotes an efficient and smooth-running organization.
Director, Marketing Development	To assist in achieving the company's strategic objective by supporting the acquisition and retention of long-term, quality clients (consumers) for the company through the development and implementation of marketing, lead generation and lead conversion systems.
Director, Hemp Education, and Learning	To assist in achieving the company's strategic objective by developing consumers for hemp manufacturers and distributors by providing educational and learning products, services, and information that they will perceive as emotionally satisfying.

Strategic Objective

Within the next ten years, Indigenous Hemp has established a secure North American presence working with hemp farmers, manufacturers, distributors and consumers developing an Indigenous hemp economy. Indigenous Hemp will exceed \$65.0 million dollars in sales with a net profit margin of 35%. Indigenous Hemp is a well-recognized brand worldwide within the hemp and medical marijuana markets. Indigenous Hemp is the world – class organization, attracting the best stakeholders within the industry and abroad.

Indigenous Hemp employs 60 people directly and influenced employment for another 25,000 people in the Hemp and Medical Marijuana value chain. There are four offices located at strategic locations throughout North America with the building structure made from hemp materials. Hemp is in all possible aspects including paper, clothing, furniture and buildings.

Indigenous Hemp continues to advance the concept of social business in other related industries and remains an astute champion of the social business model in all aspects of Nation building throughout the globe.

Indigenous Hemp operates on Indigenous culture and values in everything it does. All employees are informed upfront of the values and beliefs and can choose the indoctrination to make the values a part of their everyday life, inside and outside of the company. However, nothing is ever imposed on anyone who already believes another way, and if they happen to find themselves in the Indigenous Hemp organization, they determine their preferred events related to the practice of culture within the organization. All people are treated with the utmost veneration regardless of their religion or spirituality, however, are grounded in the visible mission, vision, and values of the company.

Indigenous Hemp concentrates on evolving an Indigenous hemp economy. Therefore, every organizational tenet is guided by this duty. All interactions and engagements are guided by this mission to establish an Indigenous hemp economy for the ultimate purpose of Nation building. Nation building is the ultimate aim. Nation building occurs one farm or farmer at a time, one manufacturer at a time, one distributor at a time and one consumer at a time.

Employment occurs on any aspect of the value chain including farming, manufacturing, and distribution. Employees feel a sense of self – reliance to be able to live the life they have envisioned for themselves and their family. Dependency and the scarcity mindset are a distant memory, however never forgotten as a teaching tool and learning experience.

Consumers feel compelled to learn about the history, development and multipurpose uses of hemp in their everyday life. It becomes a normal purchase pattern for the multitudes of people from every race on earth. The masses are increasing the demand for hemp-related products influencing the legal and lawful legislation related to hemp and medical cannabis.

Indigenous Hemp – Company Story

Look around in almost every Indigenous community in North America and you'll find poverty of some sort in various degrees. Some Indigenous communities are more visibly poverty-stricken than others. Nevertheless, the unevenness of economic activity is so prevalent throughout the Indigenous country that Indigenous people have to come to believe nothing can or will change. However, change begins with indigenous populations. No matter how well-meaning or intentioned the outside or external world is about helping the Indigenous peoples, its Indigenous peoples themselves that have to pull themselves out of the poverty stricken environment they live in. Change must start and continue with the Indigenous peoples!

One of my adverse reaction to poverty is when Indigenous children go hungry and look for scraps of food, which is completely unacceptable in this day and age, yet it continues to persist. When Indigenous parents can't buy their children, the appropriate clothes they need for any one of the seasons is incomprehensible with the array of choice in clothing, yet it continues to happen. When Indigenous grandparents feel a sense of despair of their living conditions, then something needs to change not just in a minor way but in a major disruptive way!

Unfortunately, the Indigenous peoples have come to accept the ward - type existence mentality as a result of a few hundred or so years of conditioning and the outright propaganda on their way of life. This mentality is dilapidating to the heart and mind of all Indigenous Nations.

When the ancestors were signing agreements, spirituality was very much a part of the event. Pipe, songs, ceremonies and gift giving were all a part of the signing. Significant importance was assigned to the items elders and holy people carried to these signing events. Indigenous peoples have never strayed away from their signing of the agreement of those earlier and modern day treaties. However, the colonizers have clearly deviated from their intentions right from the very beginning. Despite this truth, things are changing, and they are changing fast.

Hemp, with its 10,000 years or so history has had its proliferation as a useful plant, to being held hostage and contained for many years and is now re-emerging as an alternative to the adverse destruction of the earth. Hemp is a great plant with over 20,000 uses. The multipurpose nature of hemp makes it an ideal choice to help heal the land, the people and all living entities on earth.

Hemp is what the company Indigenous Hemp is going to use a tool for nation building. The Indigenous hemp economy in the farming, manufacturing, distribution and consumer value chain will establish meaningful employment, where work can lead to a better quality of life. A better choice in life. Better tribes. Better world.

A better world equates to Nation Building. Nation building is the ultimate goal. How that looks will be as distinct for each Nation all across North America. North America is home to all races on the medicine wheel, each occupying their respective place in the circle of life.