

AVK Information Pack

How to replace SB680 Smart-Boards with Epson or G-View interactive systems

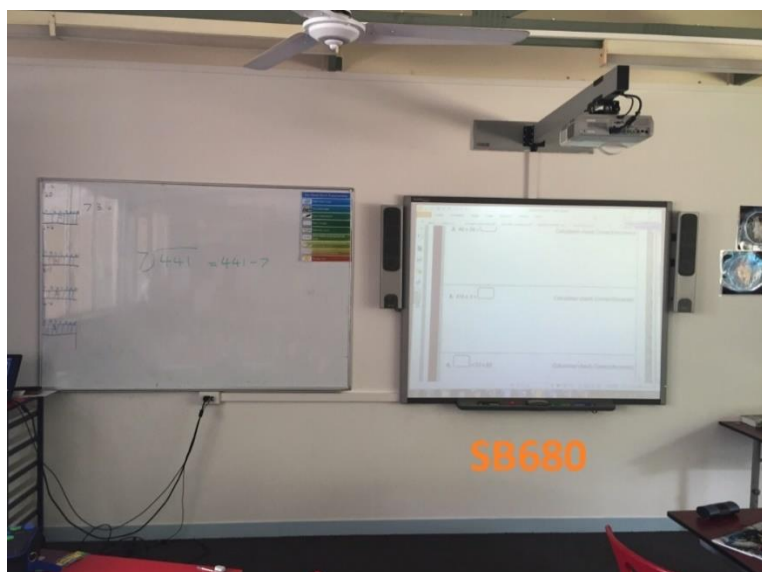
Step-1; Consult with staff – do they only want ‘pen touch’ – or, would they like ‘finger and pen’ touch?

Step-2; Consult with management – ‘how much can we spend per room’?

Step-3; Consider 65”/75” Touch-Screens (IFP) & Epson interactive projector systems.

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‘old’ SMART SB680 IWB system:



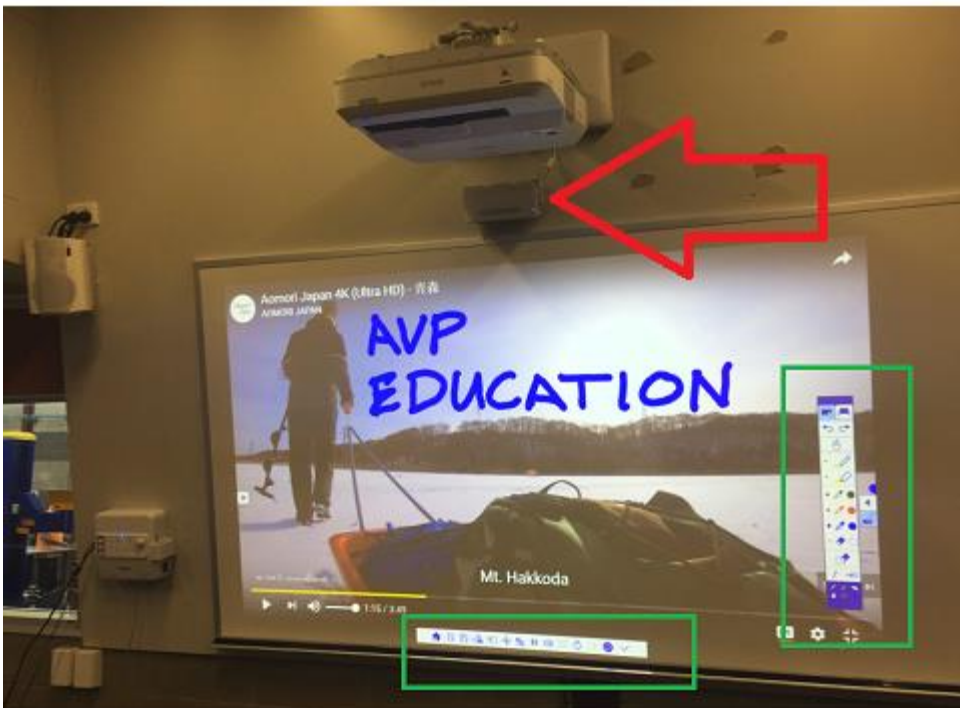
‘other - old’ IWB:



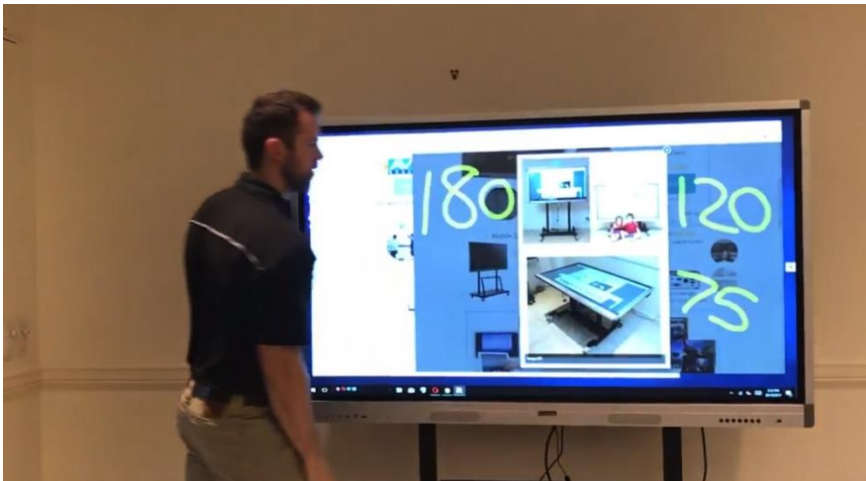
'NEW - 2018' Epson EB-675Wi (Pen-Only Touch) – below is a 2400x1200 whiteboard:



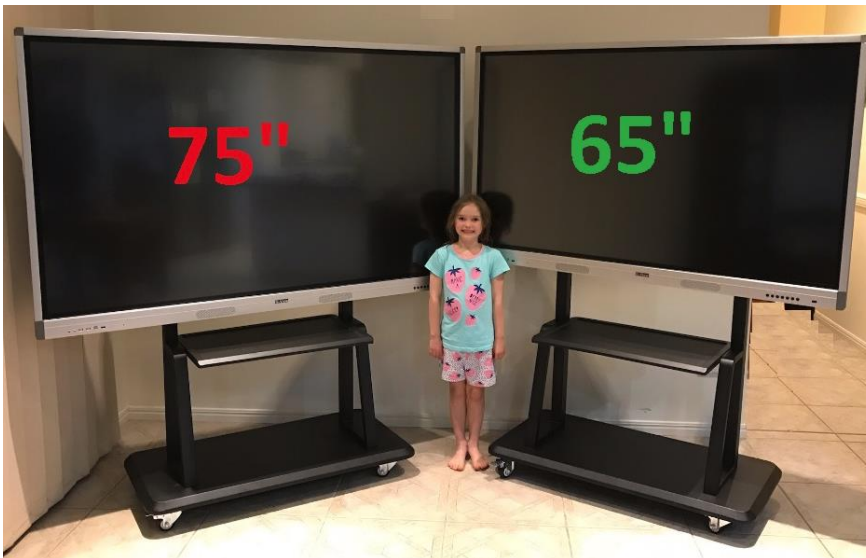
'NEW - 2018' Epson EB-695Wi (Pen and Finger touch – RED arrow shows the 'finger touch' unit installed);



'NEW - 2018' G-View 65" Touch-Screen (IFP):



'NEW - 2018' G-View 65" & 75" Touch-Screens:



Report of the 'best' options to replace an SB680 system:

The above Epson and G-View systems provide a good upgrade path from the old SB680 systems (that are now well past EOL/EOSL [End Of Service Life]).

The cost for an Epson EB-675Wi (Pen only touch) & mount with 2400x1200 white board and speaker set can start from under \$2500 (plus install) as per;

<http://www.avpeducation.com.au/epson-eb-675wi-eq-package--2017-2018-.html>



Epson EB-675Wi Interactive UST Projector

PACKAGE
Projector + Mount + Speakers + Board

Item: SB4 2017
\$2435+gst
(E) Package offer

Package cost includes:
1x Epson EB-675Wi Projector (TV mount for the above)
1x 200W Speaker set (fixed mounted)
1x 2400x1200 Premium Porcelain Magnetic Whiteboard

This package can include the 'NEW' 2400x1200 Board for a saving of: \$225

EQ 60 Wall plate & Cabling (pictured above) can be added to this package for \$145+gst
(\$145+gst assumes 5M lead kit, this will be confirmed via an install quote)

Epson EB-675Wi

EPSON EB-675Wi SPECS:

- Bright images - 3,200 lumens colour/white brightness
- Pen-Touch Interactive (2x Pens included)
- Amazing images - WGA resolution (1280 x 800) and 10.1" lensed
- Ultra-short throw presentation display - get a 100" image three or four or 20cm away with virtually no shadow interference
- 10,000h maintenance cycle - the lamp and filter lasts up to 10,000 hours in ECO Mode

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Account Manager: Weta Beer - Mob: 0478 970 224

The cost of an Epson EB-695Wi (Pen and Finger touch) adds +\$380ex to the above package (I.E. just over \$2800ex for the package)

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The cost of a 65" G-View touch screen ('pen' and finger touch) can be under \$3800ex – see pricing/options here;

<http://www.avpeducation.com.au/g-view-65--led-touchscreen---gv65t-5yre.html>



65" Screen & Interactive Display

4K and Full HD

FREE Demo Available (QLD only)

APRIL 2018 'Promo Offer'

Any **QLD** order for 1x 65" G-View 1080p LED Touch Screen - can be ordered at the '2x' buy rate of: **\$3950+gst** AND free 'local' shipping.

(OR: If you are more than 50km from Brisbane CBD, get 50% off the \$160 shipping fee)

The 75" G-View touch-screens start from \$4950+gst (contact AV King on 07 3170 3706 to confirm specials this month)

Conclusion:

For a 'low cost' solution – the Epson EB-675Wi or EB-695Wi are great value (Epson have 3-year warranty), however, as the G-View touch-screens (IFP) are only ~\$900~\$1900 more in cost, and have a 5-year warranty – it can be stated that **over the 'service life' the cost is BETTER with an IFP that includes a 5-year warranty!**

And, the fact that all G-View IFP systems support the full Win10 multi-touch (10-points of touch with Win7/8/10) & the fact that there is no: lamps, servicing or 'extra' costs to run the systems, makes them a great selection for 'forward thinking' IT and Business Managers making the decisions on purchase of new systems.

NOTE: 'Pen' touch Epson only have '2-point touch' (2x pens required) – 'Finger-touch' Epson systems have a MAX of 6-points of touch.

NOTE-2: Many new 2018 features, including; 'wifi casting' and other new functions are now included with ALL G-View IFP/Touch-Screens – many of the 'new' functions are not possible with the Epson solutions.

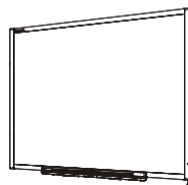
Reference (SB680 – 'old' IWB systems);

'screen size: **156cm wide**'

Specifications **SMART Board™ interactive whiteboard** Model 680

Physical specifications

Size	65 1/4" W × 49 1/2" H × 5 1/8" D (165.7 cm × 125.7 cm × 13 cm)
Active screen area (maximum interactive, projected image)	61 5/8" W × 46 1/8" H (156.5 cm × 117.2 cm) 77" diagonal (195.6 cm)
FS670 floor stand (with SB680 installed)	65 1/4" W × 67 3/4" to 81 3/4" H × 40 1/4" D (165.7 cm × 172.4 cm to 208 cm × 102.5 cm)
Weight	30 lb. (13.6 kg)
Shipping size	
1 unit	73 1/2" W × 54" H × 5 1/2" D (186.7 cm × 137.2 cm × 14 cm)
8 units on pallet	55" W × 78 1/2" H × 45" D (139.7 cm × 199.4 cm × 114.3 cm)



NEW Full HD and 4K 65" G-View IFP:

'active and viewable screen size: **143cm wide**'

G-View 65"
Interactive Education Display System

5 Year Warranty
Front Panel HDMI & USB
10 Point Touch
Integrated Speakers
Anti Glare Toughened Glass
Windows
Mac OS X
Chromebook

Full HD 1080i
65"

Front Panel Ports (USB & HDMI)

65" DISPLAY
Screen Type: LED
10 Point Touch
Resolution: 1920 x 1080
Viewable Size: 143cm x 80.4cm
External Size: 159cm x 99cm
Brightness: 350 cd/m2
Contrast: 5,000:1

MODEL: GV65T-5YRE
10-Point Touch

4K Ultra HD 75" G-View IFP:

'active and viewable screen size: **165cm wide**'

G-View 75"
Interactive Education Display System

5 Year Warranty
Front Ports HDMI & USB
10 Point Touch
Integrated Speakers
Anti Glare Toughened Glass
Windows
Mac OS X
Chrombook

4K ULTRAHD

Front Panel Ports (USB & HDMI)

75" DISPLAY
Screen Type: LED
10 Point Touch
Resolution: 3840 x 2160
Viewable Size: 165cm x 93cm
External Size: 181cm x 110cm
Brightness: 400 cd/m2
Contrast: 5,000:1
MODEL: GV75T-5YRE
10-Point Touch

IWB = Interactive White Board (projector required)

IFP = Interactive Flat Panel (like a LCD/LED TV – touch-screen, no projector)

Mobile options for IFP:

Mobile Solutions from **\$445+gst**

[CLICK-HERE](#) for
G-View direct EQ Offer

Up / Down / Flat
Mobile Stands:

[Click-Here for Pricing](#)

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AVP DISPLAY SOLUTIONS - **MOUNTING & MOBILE SYSTEMS**

'Up/Down/Flat' - Mobile stand for 65" IFP/Touch-Screens

SKU: 2018-MUDF-AVPD-01





Top - Top = 190cm
(above = 65" G-View)
[Chair top = 110cm]



'Low' - Top = 124cm
(above = 65" G-View)
[Chair top = 110cm]



As 'table' - top: 75cm

Flat:

