



## Utah Early Childhood Conference

March 3, 2018

### Featured Presenter – Director/Owner Track



#### Libbie Poppick

Brings over 25 years of business, nonprofit, and private foundation work to Shared Services, with a strong understanding of the many business and organizational issues faced by the child care sector. In addition to her work with Opportunities Exchange, she was previously Executive Director and is currently a Trustee of The Frog Rock Foundation, a private foundation serving low-income children in New York. Libbie graduated from Northwestern University, and holds a Masters in Business Administration from the Harvard Business School.

#### Session 1 Presentation 10:30 AM

##### **122: Business Leadership and the Iron Triangle of ECE Finance**

This session will introduce the “Iron Triangle of ECE Finance” and discuss how strong Business Leadership can help drive high quality and sustainable child care. The presentation will focus on Business Leadership strategies, including identification of key performance metrics, the importance of tracking those metrics, and the role of technology in building financial and organizational strength.

#### Session 2 Presentation 1:15 PM

##### **232: Shared Services 101**

This workshop introduces the concept of Shared Services in Early Care and Education. Geared primarily to directors and owners, the session will provide a deeper understanding of the Shared Services Theory of Change and general principles, and will profile a range of current Alliances and approaches, and lessons learned.

For more information or to register for classes please visit:  
[www.utahearlychildhoodconference.com](http://www.utahearlychildhoodconference.com)