



Patrick Weiss has been in the marine OEM industry for 20 years. He spent 15 years with ITC as the VP of Sales before moving on to build his own manufacturing representative agency in 2017. Patrick is a technical and hands on advocate for the customer and works endless hours to take care of customers by understanding their needs and seeking the right manufacturing partners to create success for customers. Patrick thrives on seeing customers and manufacturers succeed and grow. He takes the time to understand both the customers' needs and the manufacturers' capabilities, and thus creates successful and harmonious outcomes for all. Prior to working with OEM's, Patrick worked in sales for a boat dealer. He grew up on the water in Holland, Michigan and earned his captain's license after spending his college summers working at marinas, which is what piqued his interest in a career in the marine industry. Patrick enjoys being out on the water fishing and spending time with his wife and two daughters.