

Great Scott Tree Service

Prepared for:

Morgen Hardigree

Optimum Professional Property Management, Inc.

The Villas at San Joaquin Community Association



**Meeting tree service needs in Southern California since 1976...
we know trees.**

October 17, 2016

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TREE SERVICE PROPOSAL

10/17/2016

Proposal #: 116202

CUSTOMER
 * BONDED & INSURED FOR \$5,000,000 LIABILITY
 * STATE CONTRACTORS LICENSE #556832
 * ISA CERTIFIED ARBORIST #WC-0901 JR

The Villas at San Joaquin HOA-(2017 Snapshot)

BILLING ADDRESS	JOB SITE ADDRESS	NOTES
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THE VILLAS AT SAN JOAQUIN COMMUNITY
 OPTIMUM PROPERTY MANAGEMENT
 ATTN: MORGEN HARDIGREE
 17731 IRVINE BLVD., SUITE 212
 TUSTIN, CA 0

THE VILLAS AT SAN JOAQUIN COMMUNITY
 ASSOCIATION
 ETHEL COPLEN WAY AND CULVER DRIVE
 IRVINE, CA 92612

PHONE: (714) 508-9070 X: 292
 FAX: (714) 665-3042
 MHARDIGREE@OPTIMUMPM.COM

R - Recommended A - Approved
 C - Complete * - Other Company

District 1 - Interior

ID	Type of Work	Size	Tree Type	Month	Qty	Price	Total	
								17
	Crown Thin	LRG	Eucalyptus - Citriodora	JAN/MAR	12	85.00	1,020.00	R
	Crown Thin	XLRG	Eucalyptus - Citriodora	JAN/MAR	14	125.00	1,750.00	R
	Crown Thin	XLRG	Eucalyptus - Desert Gum	JAN/MAR	1	125.00	125.00	R
	Crown Thin	MED	Bottlebrush - Lemon	APR/JUN	1	45.00	45.00	R
	Crown Thin / Selective Tip Back	MED	Carrotwood	APR/JUN	75	50.00	3,750.00	R
	Crown Thin / Selective Tip Back	LRG	Carrotwood	APR/JUN	52	65.00	3,380.00	R
	Crown Thin	MED	Jacaranda	APR/JUN	8	50.00	400.00	R
	Crown Thin	LRG	Jacaranda	APR/JUN	4	70.00	280.00	R

District 1 - Recreation Center

ID	Type of Work	Size	Tree Type	Month	Qty	Price	Total	
								17
	Crown Thin / Selective Tip Back	MED	Carrotwood	APR/JUN	6	50.00	300.00	R
	Trim Fronds and Seedpods	SML	Palm - Queen	APR/JUN	3	25.00	75.00	R
	Trim Fronds and Seedpods	MED	Palm - Queen	APR/JUN	5	35.00	175.00	R

District 1 - Perimeter

ID	Type of Work	Size	Tree Type	Month	Qty	Price	Total	
								17
	Crown Thin	SML	Eucalyptus - Citriodora	JAN/MAR	1	35.00	35.00	R
	Crown Thin	MED	Eucalyptus - Citriodora	JAN/MAR	7	55.00	385.00	R
	Crown Thin	LRG	Eucalyptus - Citriodora	JAN/MAR	27	85.00	2,295.00	R
	Crown Thin	XLRG	Eucalyptus - Citriodora	JAN/MAR	21	125.00	2,625.00	R
	Crown Thin	LRG	Eucalyptus - Maculata	JAN/MAR	6	85.00	510.00	R
	Crown Thin	XLRG	Eucalyptus - Maculata	JAN/MAR	9	125.00	1,125.00	R
	Crown Thin	XLRG	Eucalyptus - Red Ironbark	JAN/MAR	2	125.00	250.00	R
	Crown Thin / Selective Tip Back	LRG	Carrotwood	APR/JUN	5	65.00	325.00	R

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PHONE: (714) 508-9070 X: 292
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Total Trees: 259

	C - Complete		R - Recommended		Fiscal Year: January - December	
Totals			2017			
JAN/MAR			10,120.00 R	_____		
APR/JUN			8,730.00 R	_____		
TOTAL			18,850.00	_____		

Signature - Approval

Signature - Approval

Signature - Approval

PLEASE INITIAL APPROVED WORK (EACH SECTION APPROVED) IN THE ABOVE TOTALS BOX.

A SIGNATURE BELOW IN THE "CONTRACT APPROVAL" AREA IS REQUIRED FOR ALL FULL YEAR CONTRACTS, IN ADDITION TO INITIALING APPROVED WORK IN TOTALS BOX.

**** UPON ACCEPTANCE OF THIS PROPOSAL, PLEASE SIGN AND RETURN TO US**

CUSTOMER SIGNATURE

DATE

Scott Griffiths

GREAT SCOTT TREE SERVICE, INC.

A SERVICE FEE OF 1 1/2 PERCENT PER MONTH SHALL BE CHARGED ON ALL ACCOUNTS 30 DAYS PAST DUE. IN THE EVENT THIS ACCOUNT BECOMES DELINQUENT AND IT IS NECESSARY TO INSTITUTE LEGAL PROCEEDINGS, PURCHASER AGREES TO PAY REASONABLE ATTORNEY'S FEES AND COURT COSTS. UNLESS OTHERWISE INDICATED ABOVE, ALL PERMIT FEES AND OR ANY FEES INCURRED BY MUNICIPALITIES ARE NOT INCLUDED IN THIS PROPOSAL, AND AS SUCH ARE THE SOLE RESPONSIBILITY OF THE CUSTOMER.

WE CANNOT BE HELD LIABLE FOR SUBTERRANEAN PIPES AND LINES ON STUMP REMOVAL JOBS, UNLESS PREARRANGED IN WRITING. STUMP REMOVAL AND ROOT PRUNING DOES NOT INCLUDE RESEEDING OR SOD REPLACEMENT.

TERMS: DUE UPON RECEIPT OF INVOICE

Form No. 15

This proposal and the pricing estimated herein are valid for acceptance within sixty days and, thereafter, are subject to equipment and resource availability. Great Scott reserves the right to negotiate an equitable adjustment beyond sixty days.

PLEASE NOTE: IF THE SCOPE OF WORK THAT IS PROPOSED IS CHANGED, THE PRICES MAY BE SUBJECT TO CHANGES AS WELL. A NEW ESTIMATE WILL BE SENT TO YOU.



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The Villas at San Joaquin HOA-(6 Year Master)

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District 1

R - Recommended A - Approved
 C - Complete * - Other Company

Interior

ID	Type of Work	Size	Tree Type	Month	Qty	Unit	Price	Total Price	2014	2015	2016	2017	2018	2019
	Crown Thin	SML	Crape Myrtle	JAN/MAR	10	EA	30.00	300.00						
	Crown Thin	LRG	Eucalyptus - Citriodora	JAN/MAR	12	EA	85.00	1,020.00	*			R		
	Crown Thin	XLRG	Eucalyptus - Citriodora	JAN/MAR	14	EA	125.00	1,750.00	*			R		
	Crown Thin	XLRG	Eucalyptus - Desert Gum	JAN/MAR	1	EA	125.00	125.00				R		
	LANDSCAPER	SML	Magnolia	JAN/MAR	1	EA					== LANDSCAPER ==			
	Crown Thin	MED	Magnolia	JAN/MAR	1	EA	45.00	45.00		*			R	
	Selective Tip Back	LRG	Pine - Aleppo	JAN/MAR	2	EA	85.00	170.00	*				R	
	Selective Tip Back	XXLRG	Pine - Aleppo	JAN/MAR	4	EA	165.00	660.00	*				R	
	LANDSCAPER	SML	Pine - Canary Island	JAN/MAR	1	EA					== LANDSCAPER ==			
	Crown Thin	MED	Agonis - Peppermint	APR/JUN	1	EA	50.00	50.00					R	
	Crown Thin	MED	Bottlebrush - Lemon	APR/JUN	1	EA	45.00	45.00		*			R	R
	Crown Thin / Selective Tip Back	MED	Carrotwood	APR/JUN	75	EA	50.00	3,750.00	*	*	*	R	R	R
	Crown Thin / Selective Tip Back	LRG	Carrotwood	APR/JUN	52	EA	65.00	3,380.00	*	*	*	R	R	R
	Crown Thin	LRG	Ficus - Rubiginosa	APR/JUN	1	EA	65.00	65.00	*		*			R
	Crown Thin	XLRG	Ficus - Rubiginosa	APR/JUN	2	EA	85.00	170.00	*		*			R
	LANDSCAPER	SML	Jacaranda	APR/JUN	4	EA					== LANDSCAPER ==			
	Crown Thin	MED	Jacaranda	APR/JUN	8	EA	50.00	400.00		*			R	R
	Crown Thin	LRG	Jacaranda	APR/JUN	4	EA	70.00	280.00		*			R	R
	Crown Thin	MED	Melaleuca	APR/JUN	8	EA	50.00	400.00		*			R	
	Crown Thin	LRG	Melaleuca	APR/JUN	35	EA	65.00	2,275.00		*				R
	LANDSCAPER	SML	New Zealand Christmas	APR/JUN	1	EA					== LANDSCAPER ==			
	Crown Thin	MED	New Zealand Christmas	APR/JUN	2	EA	25.00	50.00		*				R
	Crown Thin	MED	Palm - Majesty	APR/JUN	1	EA	30.00	30.00						
	Crown Thin	MED	Tristania (Brisbane Box)	APR/JUN	6	EA	45.00	270.00	*		*			R
	Crown Thin	LRG	Tristania (Brisbane Box)	APR/JUN	7	EA	60.00	420.00	*		*			R
1	No Trim / Not Needed	XLRG	Vacant Site	JAN/MAR	1	EA	0.00	0.00				C		
1	Remove and Grind	XLRG	Eucalyptus - Citriodora (Close to Buildings)	REMOVE	1	EA	895.00	895.00				C		
2	No Trim / Not Needed	MED	Vacant Site	JAN/MAR	1	EA	0.00	0.00				C		
2	Remove and Grind	MED	Eucalyptus - Citriodora (Close to Buildings)	REMOVE	1	EA	395.00	395.00				C		
3	No Trim / Not Needed	XLRG	Vacant Site	JAN/MAR	1	EA	0.00	0.00				C		
4	No Trim / Not Needed	XLRG	Vacant Site	JAN/MAR	1	EA	0.00	0.00				C		
5	No Trim / Not Needed	MED	Vacant Site	JAN/MAR	1	EA	0.00	0.00				C		

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District 1

R - Recommended A - Approved
 C - Complete * - Other Company

Recreation Center

ID	Type of Work	Size	Tree Type	Month	Qty	Unit	Price	Total Price	2014	2015	2016	2017	2018	2019	
	Crown Thin / Selective Tip Back	MED	Carrotwood	APR/JUN	6	EA	50.00	300.00	*	*	*	R	R	R	
	Trim Fronds and Seedpods	SML	Palm - Queen	APR/JUN	3	EA	25.00	75.00				R	R	R	
	Trim Fronds and Seedpods	MED	Palm - Queen	APR/JUN	5	EA	35.00	175.00				R	R	R	
	Crown Thin	MED	Podocarpus - Gracilior	APR/JUN	1	EA	40.00	40.00			*		R		
					15										

Perimeter

ID	Type of Work	Size	Tree Type	Month	Qty	Unit	Price	Total Price	2014	2015	2016	2017	2018	2019	
	LANDSCAPER	SML	Cypress - Italian	JAN/MAR	30	EA			== LANDSCAPER ==						
	Crown Thin	SML	Eucalyptus - Citriodora	JAN/MAR	1	EA	35.00	35.00	*			R			
	Crown Thin	MED	Eucalyptus - Citriodora	JAN/MAR	7	EA	55.00	385.00	*			R			
	Crown Thin	LRG	Eucalyptus - Citriodora	JAN/MAR	27	EA	85.00	2,295.00	*			R			
	Crown Thin	XLRG	Eucalyptus - Citriodora	JAN/MAR	21	EA	125.00	2,625.00	*			R			
	Crown Thin	LRG	Eucalyptus - Maculata	JAN/MAR	6	EA	85.00	510.00	*			R			
	Crown Thin	XLRG	Eucalyptus - Maculata	JAN/MAR	9	EA	125.00	1,125.00	*			R			
	Crown Thin	XLRG	Eucalyptus - Red Ironbark	JAN/MAR	2	EA	125.00	250.00	*			R			
	LANDSCAPER	SML	Magnolia	JAN/MAR	21	EA			== LANDSCAPER ==						
	Selective Tip Back	MED	Pine - Aleppo	JAN/MAR	1	EA	45.00	45.00	*				R		
	Selective Tip Back	LRG	Pine - Aleppo	JAN/MAR	5	EA	85.00	425.00	*				R		
	Selective Tip Back	XLRG	Pine - Aleppo	JAN/MAR	4	EA	125.00	500.00	*				R		
	Selective Tip Back	XXLRG	Pine - Aleppo	JAN/MAR	4	EA	165.00	660.00	*				R		
	LANDSCAPER	SML	Pine - Canary Island	JAN/MAR	1	EA			== LANDSCAPER ==						
	Selective Tip Back	LRG	Pine - Monterey	JAN/MAR	1	EA	40.00	40.00	*				R		
	Selective Tip Back	XLRG	Pine - Monterey	JAN/MAR	1	EA	50.00	50.00	*				R		
	Crown Thin	MED	Bottlebrush - Lemon	APR/JUN	2	EA	45.00	90.00		*					
	Crown Thin / Selective Tip Back	LRG	Carrotwood	APR/JUN	5	EA	65.00	325.00	*	*	*	R	R	R	
	Crown Thin	MED	Melaleuca	APR/JUN	3	EA	50.00	150.00		*			R		
	Crown Thin	LRG	Melaleuca	APR/JUN	2	EA	65.00	130.00		*			R		
3	Remove and Grind	XLRG	Eucalyptus - Citriodora (Close to Buildings)	REMOVE	1	EA	895.00	895.00			C				
4	Remove and Grind	XLRG	Eucalyptus - Citriodora (Close to Buildings)	REMOVE	1	EA	895.00	895.00			C				
5	Remove and Grind	MED	Eucalyptus - Citriodora (Close to Buildings)	REMOVE	1	EA	395.00	395.00			C				
					153										

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 MHARDIGREE@OPTIMUMPM.COM

District 1

R - Recommended A - Approved
 C - Complete * - Other Company

Neighbor Golf Course Tree (Not A Part) (NOT A PART)

ID	Type of Work	Size	Tree Type	Month	Qty	Unit	Price	Total Price	2014	2015	2016	2017	2018	2019
	Side Trim	LRG	Eucalyptus - Bushy Yate	JAN/MAR	9	EA	50.00	450.00						
	Side Trim	XLRG	Eucalyptus - Bushy Yate	JAN/MAR	7	EA	70.00	490.00						
	Side Trim	MED	Acacia longifolia	APR/JUN	1	EA	40.00	40.00						
	Side Trim	MED	Bottlebrush - Lemon	APR/JUN	3	EA	45.00	135.00						
	LANDSCAPER	SML	Carrotwood	APR/JUN	3	EA			== LANDSCAPER ==					
	Side Trim	MED	Carrotwood	APR/JUN	18	EA	40.00	720.00						
	Side Trim	MED	Dodonaea - Purple Hopseed	APR/JUN	30	EA	20.00	600.00						
	Side Trim	MED	Ficus - Rubiginosa	APR/JUN	1	EA	45.00	45.00	*		*			
	Side Trim	LRG	Pepper - Brazilian	APR/JUN	1	EA	40.00	40.00						
	LANDSCAPER	MED	Xylosma	APR/JUN	5	EA			== LANDSCAPER ==					
0														

Ethel Coplen Way Parkway (Not A Part) (NOT A PART)

ID	Type of Work	Size	Tree Type	Month	Qty	Unit	Price	Total Price	2014	2015	2016	2017	2018	2019
	Crown Thin	MED	Eucalyptus - Citriodora	JAN/MAR	2	EA	55.00	110.00						
	Crown Thin	LRG	Eucalyptus - Citriodora	JAN/MAR	2	EA	85.00	170.00						
	Crown Thin	XLRG	Eucalyptus - Citriodora	JAN/MAR	1	EA	135.00	135.00						
0														

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PHONE: (714) 508-9070 X: 292
 FAX: (714) 665-3042
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365 Trees maintained by Great Scott
 59 Trees maintained by Landscaper
424

Totals	C - Complete		R - Recommended		Fiscal Year: January - December	
	2014	2015	2016	2017	2018	2019
JAN/MAR				10,120.00 R ✓	2,595.00 R	
APR/JUN				8,730.00 R ✓	12,025.00 R	8,730.00 R
REMOVE			3,475.00 C			
TOTAL			3,475.00	18,850.00 R ✓	14,620.00 R	8,730.00 R

Signature - Approval

Signature - Approval

Signature - Approval

PLEASE INITIAL APPROVED WORK (EACH SECTION APPROVED) IN THE ABOVE TOTALS BOX.
 A SIGNATURE BELOW INT THE "CONTRACT APPROVAL" AREA IS REQUIRED FOR ALL FULL YEAR CONTRACTS, IN ADDITION TO INITIALING APPROVED WORK IN TOTALS BOX.

**** UPON ACCEPTANCE OF THIS PROPOSAL, PLEASE SIGN AND RETURN TO US**

Scott Griffiths
 CUSTOMER SIGNATURE

10.27.16
 DATE

Scott Griffiths
 GREAT SCOTT TREE SERVICE, INC.

A SERVICE FEE OF 1 1/2 PERCENT PER MONTH SHALL BE CHARGED ON ALL ACCOUNTS 30 DAYS PAST DUE. IN THE EVENT THIS ACCOUNT BECOMES DELINQUENT AND IT IS NECESSARY TO INSTITUTE LEGAL PROCEEDINGS, PURCHASER AGREES TO PAY REASONABLE ATTORNEY'S FEES AND COURT COSTS. UNLESS OTHERWISE INDICATED ABOVE, ALL PERMIT FEES AND OR ANY FEES INCURRED BY MUNICIPALITIES ARE NOT INCLUDED IN THIS PROPOSAL, AND AS SUCH ARE THE SOLE RESPONSIBILITY OF THE CUSTOMER.

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Form No. 15

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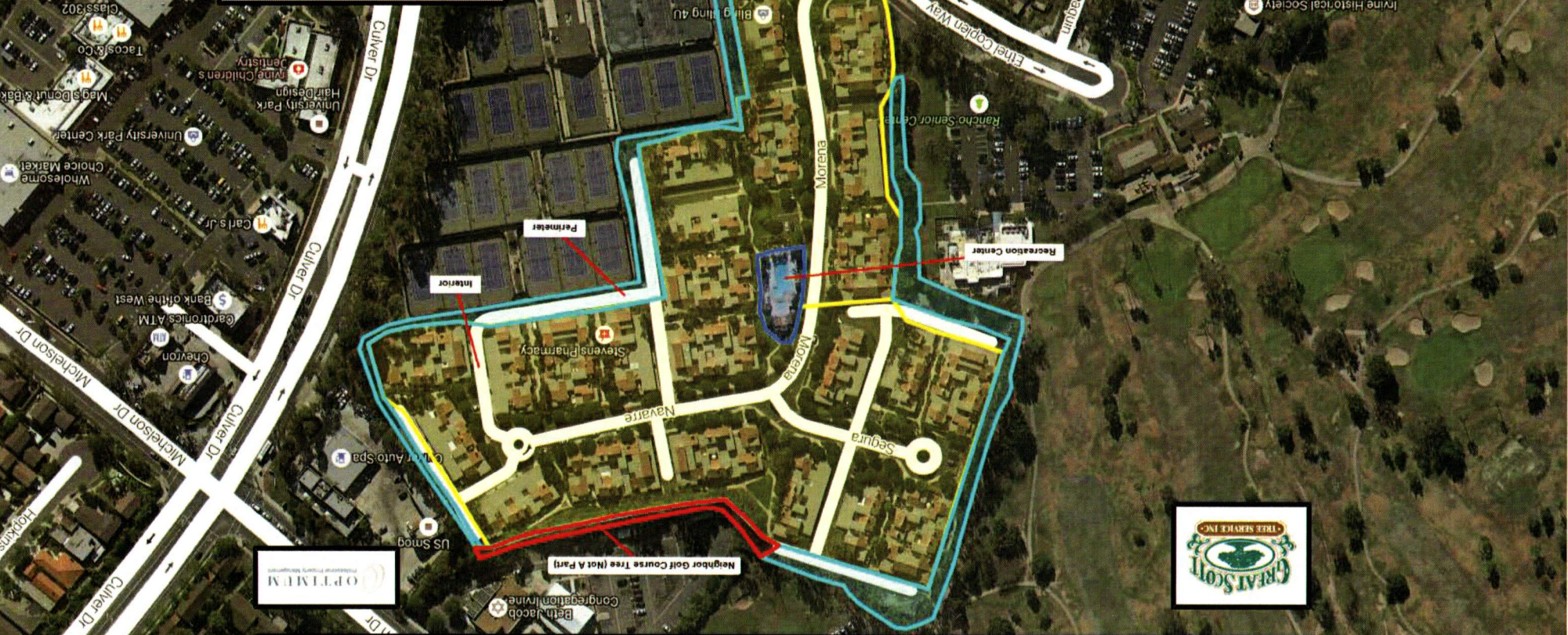
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Revised: 10/17/2016

Areas	
Interior	281
Recreation Center	15
Perimeter	156
Neighbor Golf Course Tree (Not A Part)	78
Ethel Coplen Way Parkway (Not A Part)	5
Total Trees	516

ATM ATM
 Davidson, Pharm D
 Chantelle
 Crown Ace Hardware
 Class 302
 Tacos & Co
 Mag's Donut & Baker
 University Park Center
 Choice Market
 Wholesome
 Cart's Jr
 Bank of the West
 Gardionics ATM
 Chevron
 U-Turn Auto Spa
 US Smog
 Beth Jacob
 Congregation Irvine
 Advantage
 Tennis Academy
 RSIJ Pergola
 Piston Data Intellimotive
 Irvine Historical Society



The Villas at San Joaquin Community Association

About Us

Great Scott Tree Service, Inc. has been a key member of the Southern California tree maintenance industry since 1976. Our service area ranges from Los Angeles County to Orange County. Servicing over 1200 properties, we have developed a reputation for high quality, professional tree service at a competitive price. The combination of our highly trained field personnel and our devotion to customer service sets our company apart from the competition.



"We provide safe, quality tree care with integrity to Homeowner Associations, Commercial entities, and Municipalities through innovation, state of the art equipment, and certified professionals"
- Mission Statement

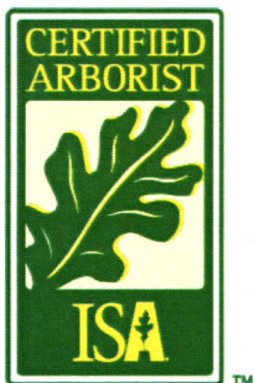
Certifications

ISA Member

14 Certified Arborists
19 Certified Tree Workers
1 Certified Utility Specialist

TCIA Member

Contractor's License # 556832



Services Offered

Tree Maintenance Master Plans

Tree Inventory Map
Digital Mapping (GPS available)
Projected Budget Information
Recommended Seasonal Trimming Schedule
Recommended Removals/Replacements

Arborist Consulting

Disease/Pest Control

Green Waste Recycling

Arboriculture Education

Board Meeting Presentations

References

Home Owner Associations

Encore Properties
First Service Residential
Keystone Pacific
Optimum Property Management
Professional Community Management
Seabreeze Management Company
Total Property Management

Cities

City of Cypress
City of Irvine
City of Lake Forest
City of Long Beach
City of Newport Beach
City of Seal Beach

Apartment Associations

Essex
Equity Residential
Sares-Regis Group

Universities

University of Southern California
University of California, Irvine
California State University, Long Beach

Company Principals

Scott Griffiths

President / Founder



Mr. Griffiths founded Great Scott Tree Service, Inc. in 1976. He is a Certified Arborist and long-standing member of the International Society of Arboriculture. Over the past 40 years, Scott has developed a successful company on the foundation of customer satisfaction, safe operations, and quality

Stephen Darden

Operations Manager



Stephen Darden has worked in the green industry 25 years after receiving his degree in Ornamental Horticulture. He has managed both arbor and landscape operations for commercial and municipal entities. His drive to build relationships while providing quality work has produced many successful

Jeanie Roulson

Director of Internal Operations



Jeanie is responsible to ensure processes and Communication flow from customers to GSTS is efficient and effective ensuring timely service. She oversees all the staff that work in the office. She will be the point person for any questions.

Jaime Meza

Safety Manager



Jaime has played many roles at GSTS, ranging from tree worker to Operations Manager and now finds himself as the Safety Manager. He oversees the health and safety of the employees and is in charge of the continuous education program.

Marisela Gomez

Scheduling Coordinator



Marisela is responsible for the communications with the customer on when crews will be on site. Any questions regarding the schedule or if problems arise and rescheduling needs to occur, she will be able to assist.