

Get Started

Florida Licensed Insurance Agent

We are so excited that you have decided to pursue a career in Medicare sales and will be joining us at Compass Group Insurance!

The following are the basic steps to obtaining your license, along with resources and estimated costs.

The FL 2-15 license gives you the ability to sell health, life, annuities & variable contracts. For more details, you can visit Florida's official website: <http://www.myfloridacfo.com/division/agents/licensure/general/docs/2-15.htm>

Step 1: Complete a state approved 60 hour pre-licensing course*

Here are suggested courses, but you can choose any state approved course:

- www.prelicense.com
Under the "Course Catalog" select Florida—Life & Health 215 Florida, and then the 60.0 hour (215) course (\$99-\$149)
- www.floridainsurancelicense.com
Platinum Service (\$125)

**Your pre-licensing education provider should automatically send the Bureau proof of completion within 20 days of your passing date. Contact the provider to confirm that they have taken this step.*

Step 2: Schedule State Exam

- After completing state approved course www.home.pearsonvue.com (\$44.00)

Step 3: Apply for License

- <https://www.dice.fldfs.com>
- Create an account and follow directions to apply for a 2-15 license. (\$50.00)
 - Application processing fee (\$5.00)

Step 4: Complete Fingerprinting

- <https://www.myfloridacfo.com/division/agents/licensure/Agents-Adjusters/fingerprinting.htm>
(\$50.75 plus local tax)

Step 5: Check Status Notifications

- <https://www.dice.fldfs.com>
 - Go to *My Profile* account for the status of your application to make sure all has been submitted and approved.
 - Print or download your license.

Step 6: Apply for National Producer Number (NPN)

- www.nipr.org
 - This is a unique Identifier assigned through the National Association of Insurance Commissioner's (NAIC's). This is where you will select your resident state and also select other states you would like to be licensed to sell.
 - Select *Agent Line of Authority Combination: All Lines Except Title* (\$55)

Congratulations, you have completed the state and national licensing requirements!

Now on to the contracting and carrier certification phase.

Step 7: Purchase Errors & Omissions Insurance

- Carriers require agents to have insurance in case of errors or omissions when selling to clients.
 - www.napa-benefits.org choose NAPA E&O Insurance Programs, Life & Health Agent E&O (\$355/year or monthly option)

Step 8: Get Contracted

- We provide full-service contract assistance.
- Each carrier has a different process to get certified done online.
- Contact our Contracting Department 904-746-4648 for assistance during the process.

Step 9: Complete AHIP & Carrier Certifications

- Complete **AHIP** <https://www.ahipmedicaretraining.com/ext/ahip/login.php> (\$175)
 - AHIP is an annual certification for Medicare Advantage and Part D plans.
 - If completed through one of our Carrier specific links you will earn a discount.
- Complete the individual carrier certifications.
- The carrier will send you an email of Ready-to-Sell (RTS) status after you have completed the certification process.

It is time for your personalized agent training. Call us at 904-746-4648 to schedule.

We are here to help you. When you are successful, we are too.