

**LAS VEGAS DISC GOLF CLUB MEETING AGENDA
SUNDAY, DECEMBER 10, APPROX. 12:30 PM
WILD HORSE GOLF COURSE
2100 W WARM SPRINGS RD, HENDERSON, NV 89014**

1. **OPENING CEREMONIES**
 - **CALL TO ORDER**

 - **ROLL CALL**

 - **POSTING OF NOTICE**
 - **MEETING DATE AND LOCATION POSTED ON WEBSITE**
 - **AGENDA POSTED ON WEBSITE**
 - **APPROVAL OF MINUTES OF THE REGULAR MEETING OF SEPT 2, 2017**

 - **APPROVAL, DELETIONS, ADDITIONS TO THIS AGENDA**

2. **OPEN FORUM-FIRST CHANCE. TIME SET ASIDE FOR ANYONE TO ADDRESS THE BOARD. A SECOND OPEN FORUM IS ALSO AVAILABLE AT THE END OF THE MEETING.**

3. **GENERAL TOPICS (NON-EVENT) AND POTENTIAL ACTION ITEMS**
 - **2018 BOARD RATIFICATION (NEW BOARD NEED TO SIGN)**

 - **2018 BOARD CONFLICT OF INTEREST (NEW BOARD NEED TO SIGN)**

 - **BOARD MEMBER PERFORMANCE REQUIREMENTS**
 - **BYLAWS-SEPARATE COPY ATTACHED**
 - **COMMUNICATIONS**

 - **BANK SIGNATORY REQUIREMENTS**

 - **CLUB KEY PAPERWORK**
 - **LOCATION FOR POSTING OF CLARK COUNTY BUSINESS LICENSE**
 - **CPA INTERACTIONS/COSTS (+/_ 1000)**
 - **W-9 FOR MEMBERS RECORDED WINNING MORE THAN \$600 IN CALENDAR YEAR**
 - **MEMBERSHIP LIST**
 - **BAG TAG RESULTS AND TRACKING**

 - **WEBSITE MAINTENANCE -- JOHN RICKER**

 - **MEMBERSHIP COSTS REVIEW...CURRENTLY \$15 FOR BRONZE, \$25 FOR SILVER, \$50 FOR GOLD.**

- OPEN DISCUSSION FOR GENERAL TOPICS

4. MONTHLY/PDGA EVENT TOPICS AND POTENTIAL ACTION ITEMS

- MONTHLY ENTRY FEE REVIEW...CURRENTLY \$5 FOR AM, \$10 FOR PRO, AM FEE IS RETURNED WITH MERCHANDISE CARD, PRO IS PAID OUT IN CASH.
- PDGA ENTRY FEE DETERMINED BY TIER--SEE ATTACHED
 - SATURDAY, DEC 16, 2017...TOYS FOR TOTS...WH
- NEED TO DECIDE EVENT DATE(S), THEME, FORMAT (TEE TIMES, SHOTGUN), PDGA OR NOT, LOCATION, TD, FOR THE FOLLOWING...
 - JAN...ICE BOWL, FUND RAISER FOR SHADE TREE...SP
 - FEB...LVC (FORMERLY GCC)...WH
 - MAR...MANDO MADNESS...MC
 - APR...SP
 - MAY...MC
 - JUN...HHH...SP
 - JUL...LEE CANYON EVENT (NOT CLUB SANCTIONED)...MC
 - AUG--DUOS...SP
 - SEP...MC
 - OCT-HALLOWEEN CLASSIC (LEGACY SPONSORED)...SP
 - NOV...MC
 - DEC...TOYS FOR TOTS-(PEGGY'S ATTIC FUNDRAISER)...WH?
 - OPEN DISCUSSION MONTHLY/PDGA EVENTS

5. 2018 BAGTAG SCHEDULE

- BAGTAG ENTRY FEE REVIEW...CURRENTLY \$5 PER PERSON, WITH \$5 SIDE POT AVAILABLE FOR THOSE WHO WISH TO PARTICIPATE. PAYOUT AT END OF YEAR IN MERCHANDISE FOR AM, CASH FOR PRO
- JAN 6TH, MOUNTAIN CREST, 9AM START TIME ONE ROUND FOR ALL
- FEB 3RD, SUNSET PARK, 9AM, 1230PM START TIMES, 2 ROUNDS
- MAR 3RD, MOUNTAIN CREST, 9AM, 12NOON START TIMES, 2 ROUNDS
- APRIL 7TH, SUNSET PARK, 8AM, 12NOON START TIMES, 2 ROUNDS
- MAY 5TH, MOUNTAIN CREST, 8AM, 1 130AM START TIMES, 2 ROUNDS
- JUN 2ND, SUNSET PARK, 8AM START TIME, ONE ROUND
- JULY 7TH, MOUNTAIN CREST, 8AM, 1 130AM START TIMES, 2 ROUNDS
- AUG 4TH, SUNSET PARK, 8AM, 12NOON START TIMES, 2 ROUND
- SEP 1ST, MOUNTAIN CREST, 8AM, 1 130AM START TIMES, 2 ROUNDS
- OCT 6TH, SUNSET PARK, 8AM, 12NOON START TIMES, 2 ROUNDS
- NOV 3RD, MOUNTAIN CREST, 9AM, 12NOON START TIMES, 2 ROUNDS
- DEC 1ST, SUNSET PARK, 9AM START TIME, ONE ROUND FOR ALL
- BAGTAG SANDBAGER RULE REVIEW-SEE ATTACH

- OPEN DISCUSSION BAGTAG EVENTS

6. 2018 BUDGET SUMMARY

- **OUTGOING (COSTS)**
 - MAJOR EVENTS AT SUNSET PARK (HHH, DUOS, HALLOWEEN) “COST” THE CLUB ABOUT 2K. THIS INCLUDES COURSE/AREA RENTAL (150-225 PER DAY), PDGA SANCTIONING AND INSURANCE (100), CUSTOM STAMPED DISCS, AND OTHER SUPPLIES SUCH AS PAINT, FLAGS, TEESIGNS, ETC. THIS “LOAN” IS EVENTUALLY RETURNED TO THE CLUB THROUGH SOME DISC SALES AND FEES COLLECTED FROM THE PLAYERS OF THE EVENT. A PORTION OF DISCS SALES WITH EVENT STAMPED DISCS ARE ALSO IS PRE-ALLOCATED TO THE EVENT.
 - BAG TAG EVENTS AT SUNSET COST 100 PER 5 MONTHS TO BE ABLE TO SELL MERCHANDISE, 60 FOR COURSE RESERVATION, OR APPROX 240+360 (600) PER YEAR.
 - EVENTS HELD AT MOUNTAIN CREST COST ZERO, AS THE COURSE CANNOT CURRENTLY BE RESERVED. SINCE THE COURSE CANNOT BE RESERVED, NO SANCTIONED EVENTS CAN BE HELD AT THIS LOCATION.
 - MEMBERSHIP COSTS (4K+) (2017) INCLUDE THE CUSTOM STAMP (VARIABLE), TAGS (760), AND CUSTOM STAMPED DISCS (80/800 FOR FULL COLOR) AND (300/2400 FOR OTHERS). THESE COSTS ARE EVENTUALLY OFFSET BY MEMBERSHIP FEES, LOST TAG FEES AND SALE OF REMAINING MEMBERSHIP DISCS WITH ANY PROFIT GOING BACK INTO THE CLUB FUNDS.
 - ACE/CTP DISCS. THESE COSTS ARE EVENTUALLY PAID BACK TO THE CLUB BY THE EVENT THEY ARE USED AT, UNLESS USED AT BAGTAGS OR NON-SANCTIONED MONTHLIES.
 - CLUB MERCHANDISE, CURRENTLY CONSISTING MOSTLY OF DISCS, AT ABOUT 14 BINS, EACH HOLDING ABOUT 60 DISCS, (900 DISCS) IS WORTH APPROXIMATELY (AT COST) 9K. SALE VALUE IS APPROXIMATELY 13-18K.
 - OTHER COSTS INCLUDE DIRECT SUPPORT OF MAJOR EVENTS, FROM 500-1500 OR MORE PER EVENT, PRINTING COSTS, REPLACING DAMAGED TOTES, FLAGS, TAPE TO MARK MANDOS, CPA COSTS (STATE/COUNTY PAPERWORK FILING, TAXES), ETC.
- **INCOMING (PROFITS)**
 - MEMBERSHIPS. PROFIT ON BRONZE MEMBERSHIP (650%), TAG COST VS. MEMBERSHIP COST. PROFIT ON SILVER MEMBERSHIP (150%), TAG PLUS CUSTOM DISC. PROFIT ON GOLD MEMBERSHIP (100%), TAG PLUS CUSTOM DISC PLUS FULL COLOR CUSTOM DISC. 2017 NUMBERS (7555), GOLD 36, SILVER 157, BRONZE 172, JUNIOR 7

- **DISC (AND OTHER ITEMS) SALES. MOST DISCS/ITEMS ARE SOLD TO CLUB MEMBERS FOR ABOUT A 60% MARK UP (DISC COST S US \$8, WE SELL IT TO MEMBERS FOR \$13, WE “MAKE” ABOUT \$5). SO...IF WE BUY 10 DISCS AT \$8(\$80), WE HAVE TO SELL ABOUT 7 (\$91) OF THEM TO BREAK EVEN. WE SELL SOME DISCS AT FULL RETAIL COST TO NON-MEMBERS, BUT IF NON-MEMBERS BOUGHT THE SAME DISCS, WE WOULD ONLY HAVE TO SELL 5 OF THEM TO BREAK EVEN. THE COSTS OF DISCS/ITEMS ALSO INCLUDES SHIPPING COSTS, WHICH USUALLY MEANS WE MAKE LESS PER DISC, AS WE HAVE CERTAIN MINIMUM SELLING PRICES WE MUST MEET.**
 - **AM MERCHANDISE PAYOUT CARDS. ALL PAYOUT CARDS ARE TREATED AS NON-MEMBER PURCHASES. THIS EFFECTIVELY INCREASES THE VALUE THE CLUB GETS FOR THE ITEM, BUT THE CLUB IS ALREADY IN POSSESSION OF THE MONEY.**
 - **DONATIONS. ANY DONATIONS MADE TO THE CLUB ARE NOT TAX DEDUCTIBLE, EVEN THOUGH WE ARE A NON-PROFIT ORGANIZATION.**
 - **FINANCE SUMMARY**
 - **CLUB TAXES FOR 2016 WERE CALCULATED AT ABOUT 242K.**
 - **THE CLUB BANK ACCOUNT USUALLY HAS ABOUT 5K AVAILABLE FOR PURCHASING.**
 - **CASH HELD OUT FROM THE BANK FOR CHANGE AT EVENTS AND SALE POUCHES IS ABOUT \$500.**
 - **OPEN DISCUSSION BUDGET SUMMARY**
- 7. OPEN FORUM SECOND CHANCE. TIME SET ASIDE FOR ANYONE TO ADDRESS THE BOARD.**
- 8. NEXT MEETING**
- **DATE, TIME, PLACE**
 - **MEETING ENDED...**