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**Wallace Cartwright**  
**Co-Founder & Chairman of the Board**  
**Volunteer Managing Partner**  
**Friendship Homes, Inc.**

Realtor Broker, *Keller Williams Realty*, Green Hills Market Center

Residential Sales Division  
Property Management Division  
Luxury Home Division  
Short Sale-REO Division

Investment-Land, Farms Division  
Commercial Division  
New Home Sales Builder, Trade-In Division  
Government-Nonprofit Division

Principal Broker with Wallace Cartwright Co. Real Estate Services  
Residential & Commercial Broker (Principal) and Project Manager  
Certified International Property Specialist

For more than 36 years, Wallace Cartwright has worked in the Nashville-area real estate market. As a property owner and manager, Wallace has become adept at analyzing the physical and fiscal aspects of a property. He founded his own company, Cartwright Realty Group, in 1989 and has since managed 47 properties with a total of 163 units.

Wallace believes the key to quick turn-around in today's real estate market depends on a manager's ability to quickly assess the property's state of repair and to implement the necessary improvements in the most cost-efficient manner.

As a native of Nashville, Wallace is familiar with the area and the market values. He received his real estate broker's license in 1989, and was previously an affiliate broker with ERA Pacesetter, Inc. of Brentwood, Tennessee.

Prior to his career in real estate, Wallace studied architecture at the University of Tennessee in Knoxville. He completed an internship as a hospital draftsman with Yearwood and Johnson Architects. He was employed for four (4) years, as a Building Facilities Planner, by the Internal Revenue Service. His work with the IRS has made him familiar with federal government regulatory issues and procurement procedures.

Wallace believes making quality decisions about a project's design, construction, operation, or rehabilitation helps prevent costly errors and future losses. In support of the belief, Wallace made the decision to continue his education. He received an Associate of Science Degree in Architectural Engineering Technology from Nashville State Tech in 1988. His course work included: Codes, Material, and Methods of Construction, and the design and maintenance of building utility systems (plumbing, mechanical, and electrical).

Wallace worked with the U.S. Department of Housing and Urban Development for seven (7) years as Asset Manager for the Housing Deposition Program in 30 counties on a contract basis through Wallace Cartwright Company Real Estate Services and Preferred Maintenance Construction owner, William B. Bass.

In the late 90's, Wallace furthered his marketing skills by attending David Lipscomb University Adult Studies program with a minor in Business-Ethics. At present, he is very busy with the brokerage and management as a Certified International Property Specialist with Wallace Cartwright Real Estate Services and Realtor Broker with *Keller Williams Realty*. He enjoys volunteering with Friendship Homes, Inc., to help the housing needs of today's mentally ill and lower income individuals in the Nashville, Tennessee community.

Wallace Cartwright's professional affiliations include: Membership in the National, Tennessee, and Greater Nashville Association of Realtors, and Chairman of Trustee's for the Sertoma Club of Nashville; Board member of Big Brothers of Nashville, Inc., the oldest charity in the Nashville community; a life-long member of Belmont United Methodist Church; and, co-founder of Friendship Homes, Inc., a dedicated housing provider for Nashville-Davidson County's low-income families.

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