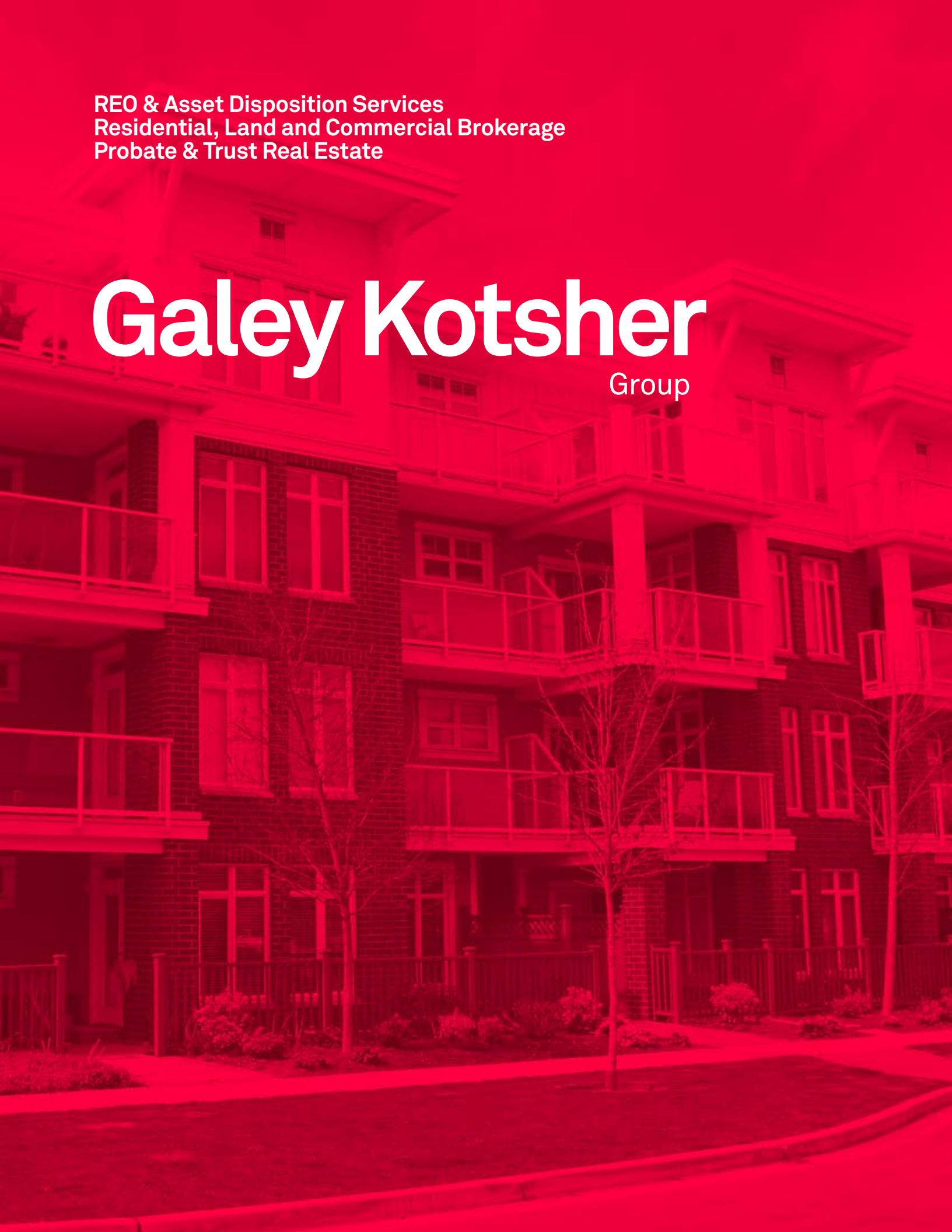


REO & Asset Disposition Services
Residential, Land and Commercial Brokerage
Probate & Trust Real Estate

Galey Kotsher

Group





Knowledge. Experience. Success.

In the challenging markets we're facing today, builders, developers, investors, and lending institutions need steady access to the most studied professionals in the industry. Professionals armed with the knowledge and experience needed for solid success and exceptional results. The associates of the Galey Kotsher Group are those professionals.

Exclusive partners to RE/MAX—one of the largest real estate companies in the nation—Galey Kotsher provides its services through any of the market centers in the RE/MAX national and regional networks. And with over 50 years of real estate experience, Galey Kotsher is able to provide a full range of services from concept to settlement, specializing in project sales and marketing, REO and asset disposition services, and residential and commercial land brokerage.

Project Sales & Marketing

The Galey Kotsher Group provides a turnkey approach to project sales and marketing. It begins with an in-depth analysis of the current market, sound product and price positioning, cost-effective marketing recommendations, result-driven sales with timely and efficient closings, and — above all else — unrivaled client services.

Galey Kotsher also draws an extra level of support from exclusive real estate partner, RE/MAX, as well as seasoned industry professionals in areas including title and closing services, advertising, and mortgage lending.

REO & Asset Disposition Services

The Galey Kotsher Group is a full-service REO management resource dedicated to expediting the loss recovery and liquidation of your non-performing commercial or residential assets. The team uses some of the industry's most progressive strategies to bring an entirely new level of efficiency and control.

REO services include:

- Property inspections and preservations
- Certified Broker Price Opinions Specialist through REO network
- Reconciled market values
- Cash for keys
- Arrange for clean-outs & market prep with licensed and insured vendors
- Results-oriented marketing plans
- Registered user of Equator (REOTrans)
- Closing coordination (financing and inspection contingencies)
- Attend all settlements on your behalf.

While utilizing a localized approach for REO management projects, Galey Kotsher also recognizes that no two markets are alike. The team prides itself in taking the proper time to gain the unique local perspective needed to successfully complete a project in each specific area.



Residential, Commercial and Land Brokerage

The Galey Kotsher Group specializes in all classes of real estate, including the valuation and marketing of residential, office/industrial and retail properties, and land. Services include:

Residential

- Certified Broker Price Opinion Specialist. Marketing and sales of residential properties including apartments, condominiums, townhomes, manufactured and modular dwellings, detached homes and estate properties.
- Marketing of investment properties to GKG's extensive network of investors and hedge fund managers.

Commercial

- Certified Broker Market Valuations. Marketing and sales of office, industrial, retail and mixed use properties—targeted to local, regional and national prospects.
- Coordination of maintenance, property renovation and tenant management.

Land

- Highest and Best Use Land Valuations. Sales and marketing of individual lots, infill parcels and large residential and commercial development sites.
- Assessment of highest and best use/development potential, and market analysis/valuation.
- Marketing to GKG's extensive builder/developer network.

The Galey Kotsher Management Team

J. Larry Galey has been the driving force behind many of the Mid-Atlantic's most successful real estate ventures. In fact, in 2006, Galey brokered one of the largest land transactions ever recorded in the West Virginia panhandle. And before forming Galey Kotsher, managed his own real estate brokerage company, acted as principal for both Porten Sullivan Corporation and the Porten Companies, and was Vice President of Sales and Marketing for Greenvest Companies/Cambridge Homes of Virginia.

Paul S. Kotsher brings an equally impressive resume to the team. Kotsher was Vice President of Sales and Marketing for Pulte Homes and DR Horton, Director of Sales and Marketing for Porten Sullivan Corporation, Vice President/ Residential Division at The Patt Corporation, Mid-Atlantic Division Manager for Portrait/ Pasquinelli Homes, and was Director of Land Acquisition and Sales for Grayson Homes/Grayson Development Company.

The Galey Kotsher Group offers the results you need through a proven process of market analysis, sales staffing, sales management, marketing, and closing administration. Together, Galey and Kotsher have closed nearly 10,000 homes and have completed a host of land transactions for both local and national builders, as well as investors and financial institutions.

Managing
partners J. Larry
Galey (left) and
Paul Kotsher
(right)



“The Galey Kotsher Group provides a turnkey approach to REO sales and marketing.”

If you'd like to discuss your business objectives with the Galey Kotsher team, please call (301) 774-5900 or email us:
paulkotsher@remax.net
larrygaley@remax.net
galeykotsher.com

Galey Kotsher
Group

phone: (301) 774-5900 | online: galeykotsher.com

