

Local Market Update – March 2020

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Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Single Family	March			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 3 2020	% Change
New Listings	693	575	-17.2%	1,694	1,641	-3.1%
		425				
Days on Market	90	88	-2.2%	95	91	-4.2%
		\$135,000				
Average Sales Price*	\$153,393	\$169,608	+10.6%	\$137,326	\$157,689	+14.8%
		98.3%				
Months Supply of Inventory	4	4	--	--	--	--
	\$68,720,029	\$72,083,535	+4.9%			

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 3 2020	% Change
Key Metrics						
New Listings	58	62	+6.9%	149	168	+12.8%
				101	112	+10.9%
Days on Market	94	76	-19.1%	107	79	-26.2%
Median Sales Price*				\$176,624	\$169,000	-4.3%
Average Sales Price*	\$185,665	\$206,765	+11.4%	\$178,862	\$178,633	-0.1%
Percent of List Price Received*				97.0%	97.9%	+0.9%
Months Supply of Inventory	4	3	-25.0%	--	--	--
				\$18,065,065	\$19,828,250	+9.8%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March 2020

As COVID-19's impact spread across the country in March, the stock market declines started in February accelerated downward before recovering a bit in the last week of the month. With volatility across all the financial markets, lenders began tightening underwriting standards and some buyers found they no longer were approved for a loan. Massive layoffs also shook the economy with 3.28 million initial jobless claims filed in a single week—the highest in history more than four times over.

While the effect of COVID-19 is varied throughout the country, we are likely to see impacts to housing activity now and into the coming months. Its continued spread is leading many companies and consumers to change their daily activities. ShowingTime is closely monitoring the situation and releasing daily updates on changes in showing activity. See national and state showing activity trends at <https://www.showingtime.com/impact-ofcoronavirus/>.

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Lucas County

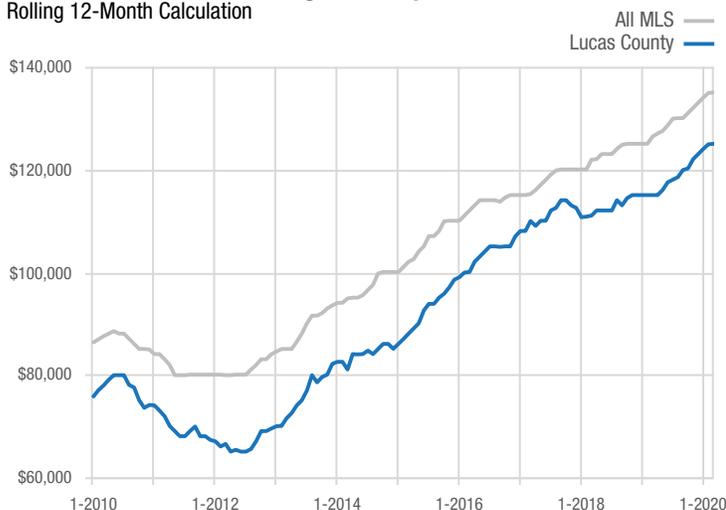
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	589	461	- 21.7%	1,468	1,384	- 5.7%
Pending Sales	400	407	+ 1.8%	1,012	1,018	+ 0.6%
Closed Sales	377	363	- 3.7%	963	943	- 2.1%
Days on Market Until Sale	86	86	0.0%	92	90	- 2.2%
Median Sales Price*	\$111,750	\$129,000	+ 15.4%	\$100,000	\$122,000	+ 22.0%
Average Sales Price*	\$139,362	\$160,750	+ 15.3%	\$125,447	\$145,722	+ 16.2%
Percent of List Price Received*	96.0%	96.8%	+ 0.8%	95.2%	96.4%	+ 1.3%
Inventory of Homes for Sale	1,421	1,240	- 12.7%	—	—	—
Months Supply of Inventory	3.2	2.8	- 12.5%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	46	53	+ 15.2%	119	135	+ 13.4%
Pending Sales	37	43	+ 16.2%	91	95	+ 4.4%
Closed Sales	39	46	+ 17.9%	83	90	+ 8.4%
Days on Market Until Sale	91	77	- 15.4%	110	80	- 27.3%
Median Sales Price*	\$190,000	\$199,900	+ 5.2%	\$168,000	\$169,900	+ 1.1%
Average Sales Price*	\$184,384	\$211,479	+ 14.7%	\$171,567	\$180,246	+ 5.1%
Percent of List Price Received*	97.6%	98.2%	+ 0.6%	96.7%	96.7%	0.0%
Inventory of Homes for Sale	119	119	0.0%	—	—	—
Months Supply of Inventory	3.0	3.0	0.0%	—	—	—

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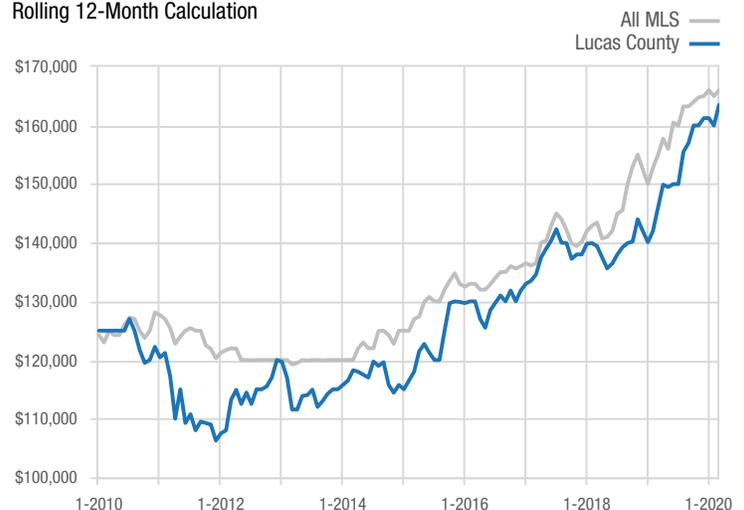
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

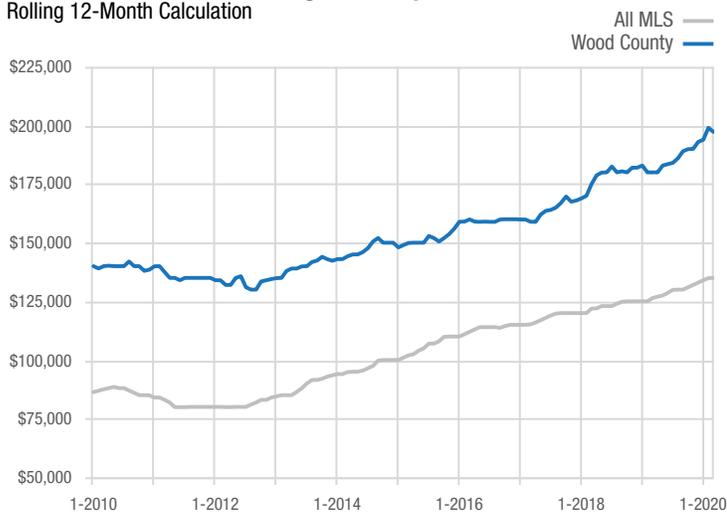
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	150	135	- 10.0%	343	346	+ 0.9%
Pending Sales	98	100	+ 2.0%	265	248	- 6.4%
Closed Sales	93	100	+ 7.5%	249	241	- 3.2%
Days on Market Until Sale	118	95	- 19.5%	106	96	- 9.4%
Median Sales Price*	\$193,000	\$181,000	- 6.2%	\$173,850	\$188,500	+ 8.4%
Average Sales Price*	\$212,458	\$203,443	- 4.2%	\$195,064	\$211,241	+ 8.3%
Percent of List Price Received*	97.1%	98.9%	+ 1.9%	96.8%	98.4%	+ 1.7%
Inventory of Homes for Sale	326	323	- 0.9%	—	—	—
Months Supply of Inventory	2.8	2.9	+ 3.6%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	14	15	+ 7.1%	35	47	+ 34.3%
Pending Sales	7	10	+ 42.9%	20	30	+ 50.0%
Closed Sales	9	12	+ 33.3%	19	31	+ 63.2%
Days on Market Until Sale	112	70	- 37.5%	94	77	- 18.1%
Median Sales Price*	\$176,624	\$169,000	- 4.3%	\$192,000	\$165,000	- 14.1%
Average Sales Price*	\$180,032	\$183,125	+ 1.7%	\$205,791	\$178,201	- 13.4%
Percent of List Price Received*	94.2%	97.5%	+ 3.5%	95.4%	97.0%	+ 1.7%
Inventory of Homes for Sale	34	38	+ 11.8%	—	—	—
Months Supply of Inventory	3.9	4.1	+ 5.1%	—	—	—

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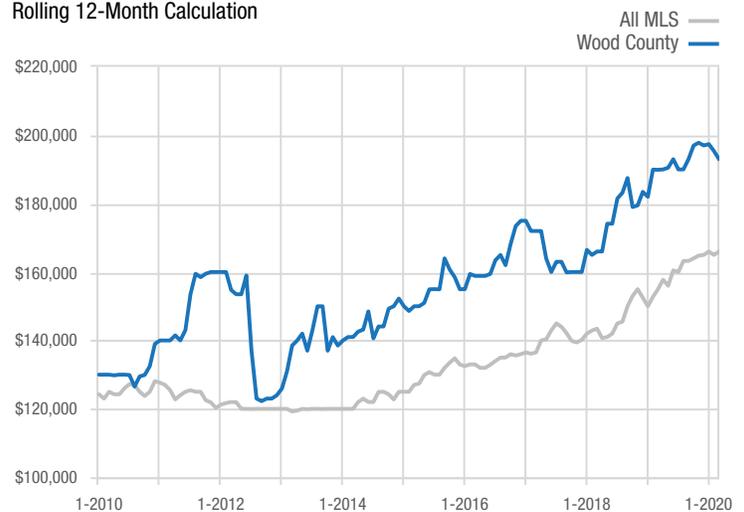
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Toledo

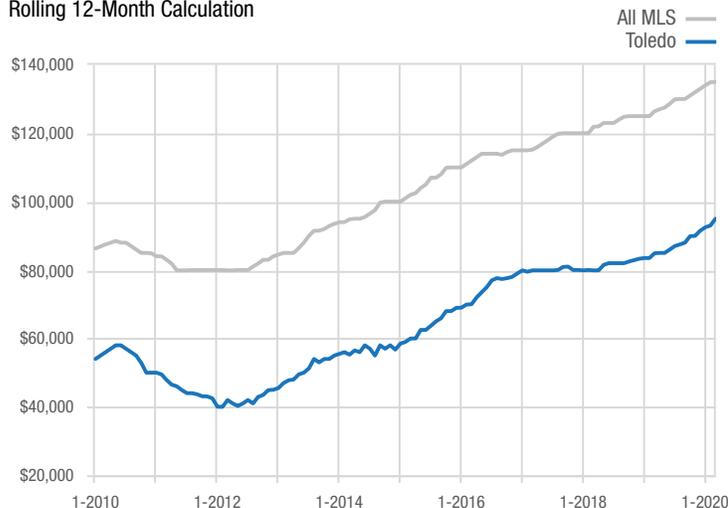
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	369	303	- 17.9%	967	935	- 3.3%
Pending Sales	277	272	- 1.8%	712	700	- 1.7%
Closed Sales	258	238	- 7.8%	688	636	- 7.6%
Days on Market Until Sale	85	78	- 8.2%	91	83	- 8.8%
Median Sales Price*	\$87,500	\$102,500	+ 17.1%	\$75,000	\$90,000	+ 20.0%
Average Sales Price*	\$104,554	\$121,821	+ 16.5%	\$92,293	\$105,556	+ 14.4%
Percent of List Price Received*	95.3%	96.2%	+ 0.9%	94.2%	95.8%	+ 1.7%
Inventory of Homes for Sale	877	812	- 7.4%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	33	18	- 45.5%	77	62	- 19.5%
Pending Sales	26	21	- 19.2%	54	52	- 3.7%
Closed Sales	27	24	- 11.1%	49	54	+ 10.2%
Days on Market Until Sale	93	50	- 46.2%	98	63	- 35.7%
Median Sales Price*	\$185,000	\$175,900	- 4.9%	\$112,500	\$161,000	+ 43.1%
Average Sales Price*	\$161,465	\$183,818	+ 13.8%	\$133,511	\$154,797	+ 15.9%
Percent of List Price Received*	97.6%	98.0%	+ 0.4%	96.6%	96.2%	- 0.4%
Inventory of Homes for Sale	71	50	- 29.6%	—	—	—
Months Supply of Inventory	3.1	2.3	- 25.8%	—	—	—

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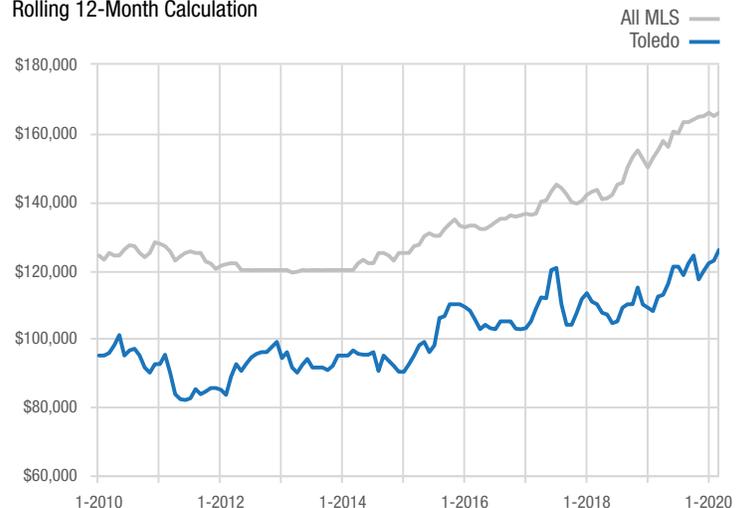
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

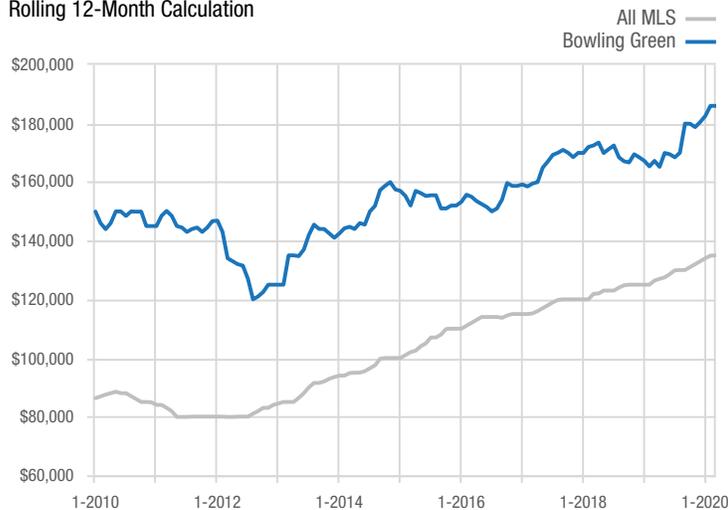
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	16	13	- 18.8%	41	38	- 7.3%
Pending Sales	10	19	+ 90.0%	39	39	0.0%
Closed Sales	10	18	+ 80.0%	40	34	- 15.0%
Days on Market Until Sale	169	68	- 59.8%	105	73	- 30.5%
Median Sales Price*	\$179,950	\$189,000	+ 5.0%	\$157,500	\$192,500	+ 22.2%
Average Sales Price*	\$173,340	\$188,488	+ 8.7%	\$191,738	\$199,633	+ 4.1%
Percent of List Price Received*	97.7%	98.5%	+ 0.8%	97.3%	98.0%	+ 0.7%
Inventory of Homes for Sale	36	28	- 22.2%	—	—	—
Months Supply of Inventory	1.9	1.6	- 15.8%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	1	1	0.0%	2	9	+ 350.0%
Pending Sales	0	2	—	0	7	—
Closed Sales	0	2	—	0	7	—
Days on Market Until Sale	—	53	—	—	91	—
Median Sales Price*	—	\$171,000	—	—	\$198,000	—
Average Sales Price*	—	\$171,000	—	—	\$213,843	—
Percent of List Price Received*	—	99.5%	—	—	97.9%	—
Inventory of Homes for Sale	6	8	+ 33.3%	—	—	—
Months Supply of Inventory	2.5	3.8	+ 52.0%	—	—	—

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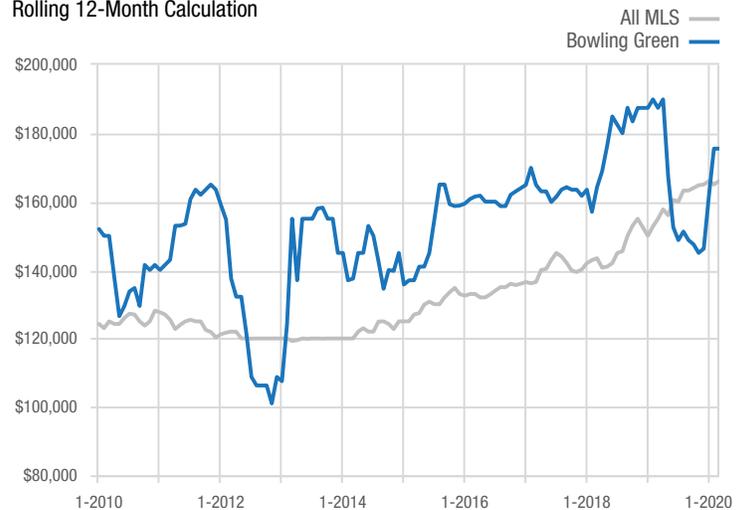
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East River

MLS Area 24: 43605

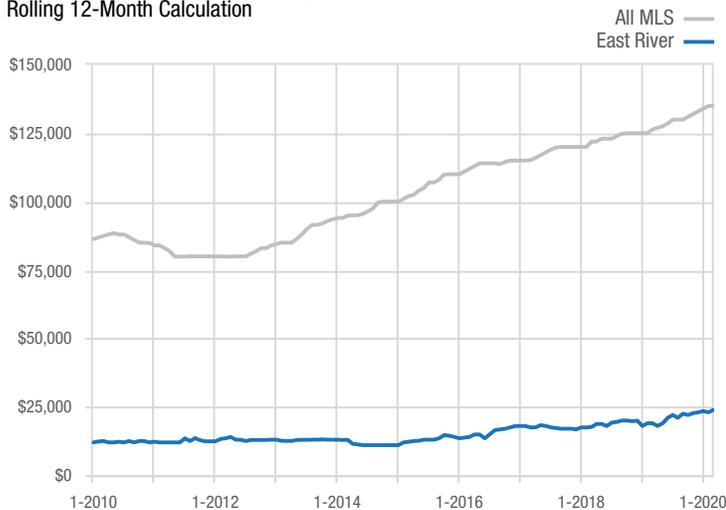
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	18	13	- 27.8%	60	36	- 40.0%
Pending Sales	11	12	+ 9.1%	37	29	- 21.6%
Closed Sales	13	5	- 61.5%	42	22	- 47.6%
Days on Market Until Sale	96	121	+ 26.0%	79	96	+ 21.5%
Median Sales Price*	\$21,250	\$28,000	+ 31.8%	\$17,500	\$19,500	+ 11.4%
Average Sales Price*	\$22,449	\$26,380	+ 17.5%	\$22,747	\$23,153	+ 1.8%
Percent of List Price Received*	86.5%	84.3%	- 2.5%	89.1%	91.6%	+ 2.8%
Inventory of Homes for Sale	54	43	- 20.4%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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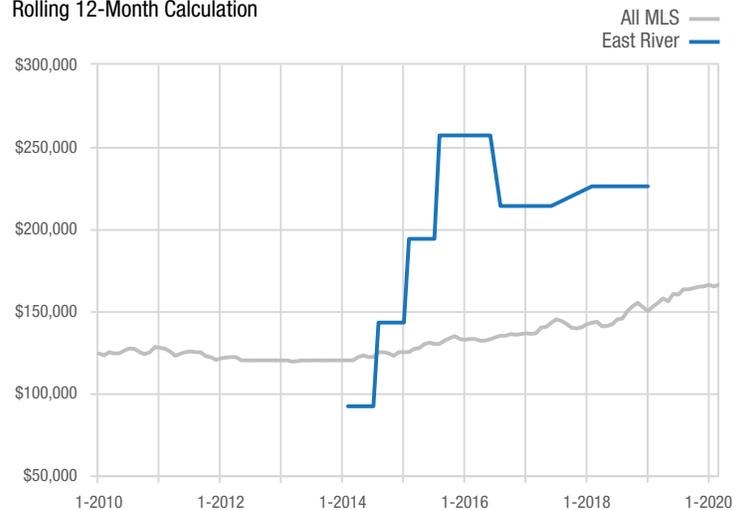
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	2	3	+ 50.0%	2	6	+ 200.0%
Pending Sales	0	2	—	4	4	0.0%
Closed Sales	1	1	0.0%	4	2	- 50.0%
Days on Market Until Sale	77	237	+ 207.8%	82	169	+ 106.1%
Median Sales Price*	\$302,000	\$151,000	- 50.0%	\$180,000	\$113,000	- 37.2%
Average Sales Price*	\$302,000	\$151,000	- 50.0%	\$180,500	\$113,000	- 37.4%
Percent of List Price Received*	86.9%	97.4%	+ 12.1%	91.9%	98.7%	+ 7.4%
Inventory of Homes for Sale	6	5	- 16.7%	—	—	—
Months Supply of Inventory	2.3	2.4	+ 4.3%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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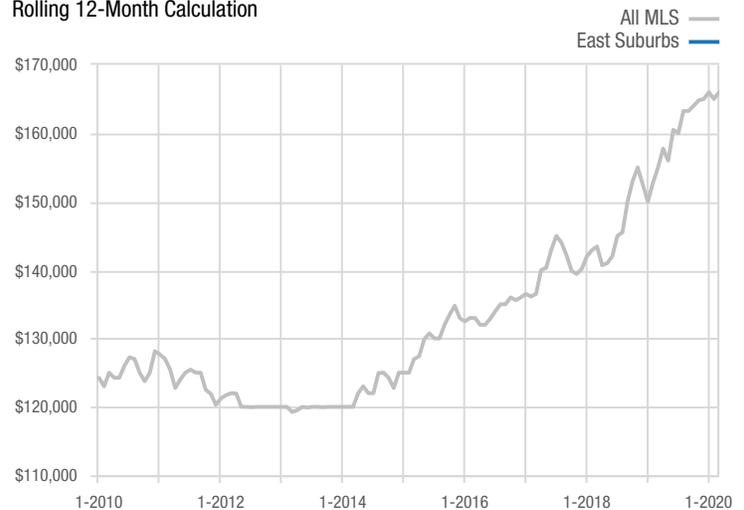
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	35	39	+ 11.4%	105	114	+ 8.6%
Pending Sales	36	23	- 36.1%	92	89	- 3.3%
Closed Sales	33	26	- 21.2%	87	90	+ 3.4%
Days on Market Until Sale	101	77	- 23.8%	105	79	- 24.8%
Median Sales Price*	\$57,500	\$60,200	+ 4.7%	\$50,200	\$57,600	+ 14.7%
Average Sales Price*	\$66,652	\$62,826	- 5.7%	\$56,915	\$63,589	+ 11.7%
Percent of List Price Received*	93.4%	96.0%	+ 2.8%	92.7%	96.4%	+ 4.0%
Inventory of Homes for Sale	85	96	+ 12.9%	—	—	—
Months Supply of Inventory	2.6	2.7	+ 3.8%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

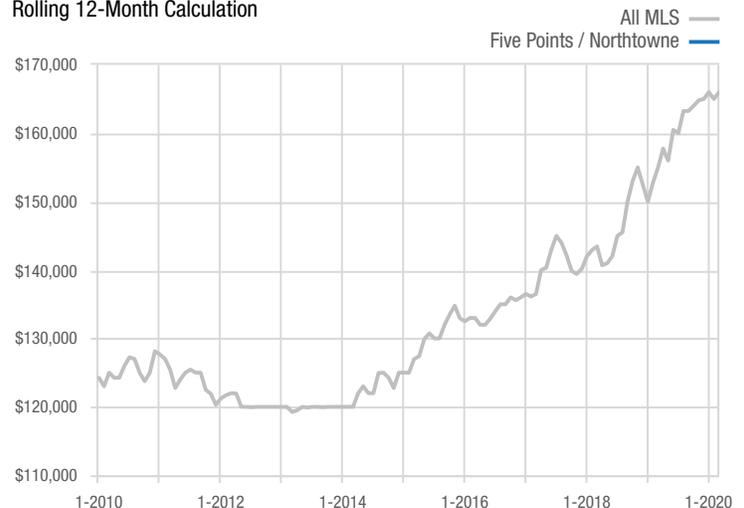
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Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

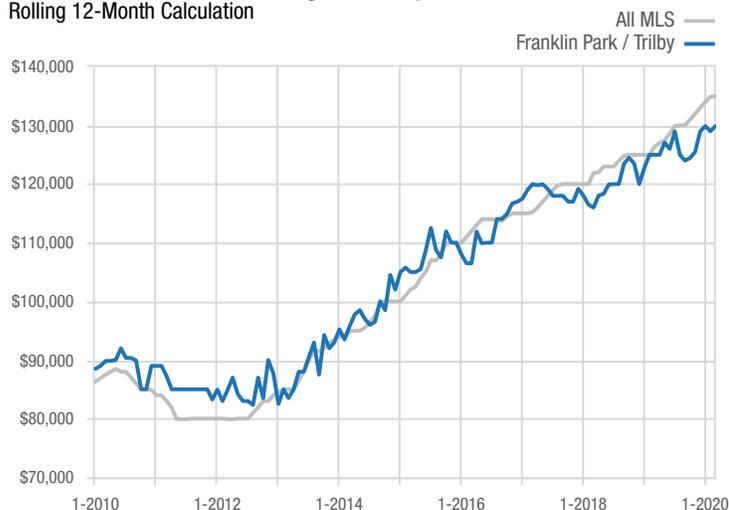
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	21	16	- 23.8%	61	66	+ 8.2%
Pending Sales	21	24	+ 14.3%	46	55	+ 19.6%
Closed Sales	20	18	- 10.0%	44	44	0.0%
Days on Market Until Sale	85	91	+ 7.1%	85	84	- 1.2%
Median Sales Price*	\$123,750	\$144,000	+ 16.4%	\$127,000	\$134,900	+ 6.2%
Average Sales Price*	\$163,718	\$167,576	+ 2.4%	\$152,223	\$149,141	- 2.0%
Percent of List Price Received*	95.9%	96.9%	+ 1.0%	98.0%	95.9%	- 2.1%
Inventory of Homes for Sale	50	49	- 2.0%	—	—	—
Months Supply of Inventory	2.3	2.3	0.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	2	1	- 50.0%	6	5	- 16.7%
Pending Sales	4	1	- 75.0%	6	3	- 50.0%
Closed Sales	4	1	- 75.0%	5	3	- 40.0%
Days on Market Until Sale	57	36	- 36.8%	53	38	- 28.3%
Median Sales Price*	\$105,250	\$145,000	+ 37.8%	\$95,000	\$80,000	- 15.8%
Average Sales Price*	\$115,450	\$145,000	+ 25.6%	\$111,360	\$89,000	- 20.1%
Percent of List Price Received*	99.5%	87.9%	- 11.7%	101.2%	86.3%	- 14.7%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.5	3.1	+ 520.0%	—	—	—

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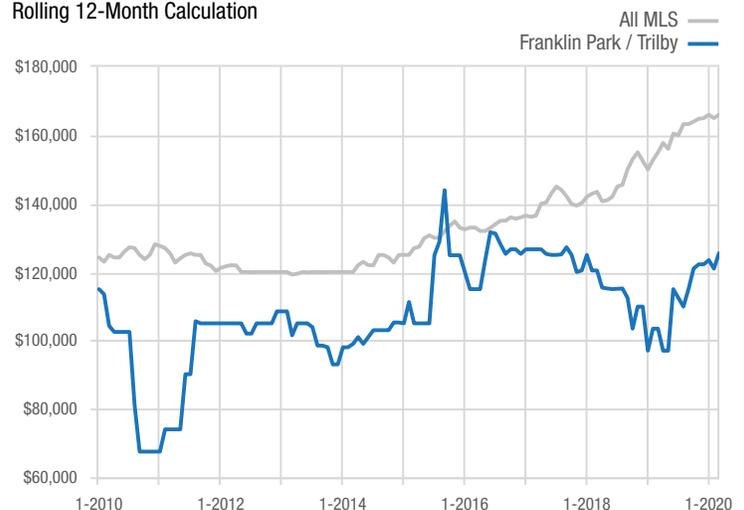
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

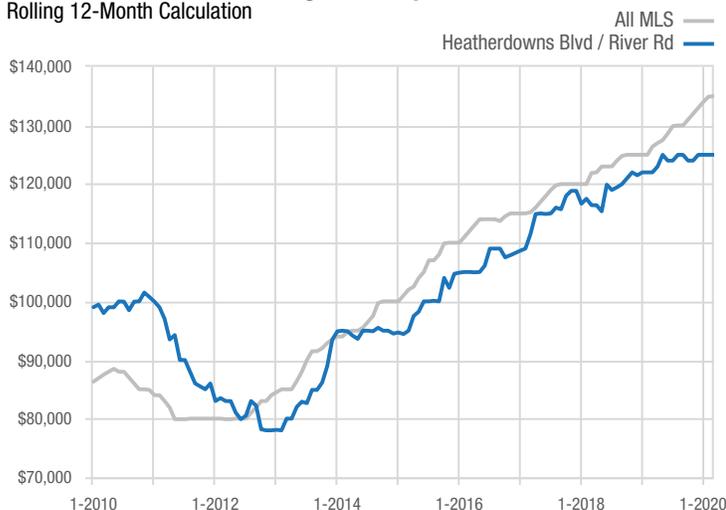
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	35	41	+ 17.1%	83	103	+ 24.1%
Pending Sales	25	35	+ 40.0%	73	87	+ 19.2%
Closed Sales	23	30	+ 30.4%	73	80	+ 9.6%
Days on Market Until Sale	91	69	- 24.2%	92	90	- 2.2%
Median Sales Price*	\$127,000	\$132,250	+ 4.1%	\$125,000	\$129,500	+ 3.6%
Average Sales Price*	\$120,520	\$131,296	+ 8.9%	\$124,141	\$133,250	+ 7.3%
Percent of List Price Received*	99.0%	97.3%	- 1.7%	97.9%	96.5%	- 1.4%
Inventory of Homes for Sale	84	89	+ 6.0%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	4	1	- 75.0%	16	8	- 50.0%
Pending Sales	4	3	- 25.0%	7	8	+ 14.3%
Closed Sales	3	4	+ 33.3%	6	9	+ 50.0%
Days on Market Until Sale	47	42	- 10.6%	108	64	- 40.7%
Median Sales Price*	\$76,900	\$169,450	+ 120.4%	\$84,700	\$168,000	+ 98.3%
Average Sales Price*	\$67,967	\$173,225	+ 154.9%	\$81,150	\$140,939	+ 73.7%
Percent of List Price Received*	91.4%	99.7%	+ 9.1%	92.2%	97.5%	+ 5.7%
Inventory of Homes for Sale	19	7	- 63.2%	—	—	—
Months Supply of Inventory	4.1	1.6	- 61.0%	—	—	—

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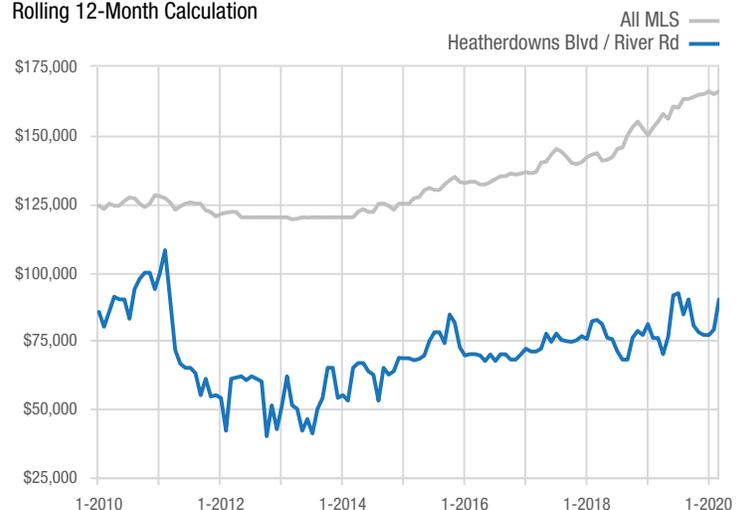
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

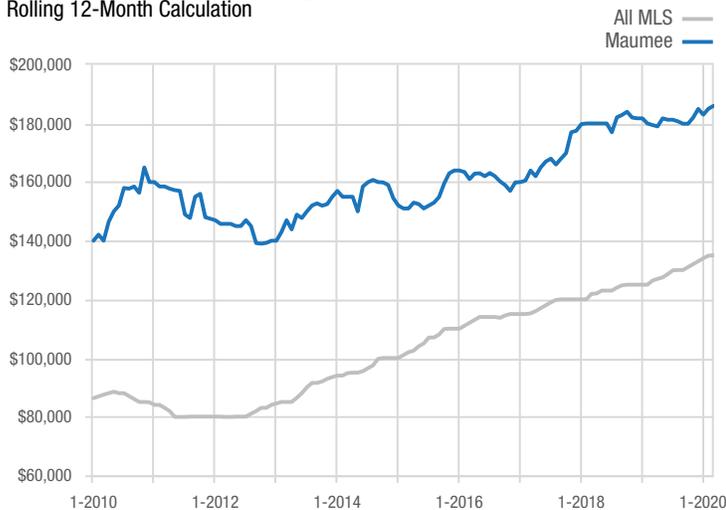
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	61	41	- 32.8%	132	109	- 17.4%
Pending Sales	31	25	- 19.4%	73	63	- 13.7%
Closed Sales	26	24	- 7.7%	66	64	- 3.0%
Days on Market Until Sale	73	84	+ 15.1%	75	85	+ 13.3%
Median Sales Price*	\$166,250	\$200,000	+ 20.3%	\$165,000	\$176,450	+ 6.9%
Average Sales Price*	\$191,531	\$223,338	+ 16.6%	\$192,537	\$221,487	+ 15.0%
Percent of List Price Received*	98.5%	98.4%	- 0.1%	98.3%	98.2%	- 0.1%
Inventory of Homes for Sale	127	87	- 31.5%	—	—	—
Months Supply of Inventory	3.9	2.5	- 35.9%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	6	6	0.0%	12	17	+ 41.7%
Pending Sales	3	5	+ 66.7%	11	12	+ 9.1%
Closed Sales	3	5	+ 66.7%	11	11	0.0%
Days on Market Until Sale	66	35	- 47.0%	97	53	- 45.4%
Median Sales Price*	\$350,000	\$220,000	- 37.1%	\$186,000	\$167,000	- 10.2%
Average Sales Price*	\$332,667	\$274,696	- 17.4%	\$228,000	\$214,575	- 5.9%
Percent of List Price Received*	99.1%	99.6%	+ 0.5%	96.9%	96.5%	- 0.4%
Inventory of Homes for Sale	12	16	+ 33.3%	—	—	—
Months Supply of Inventory	2.7	3.2	+ 18.5%	—	—	—

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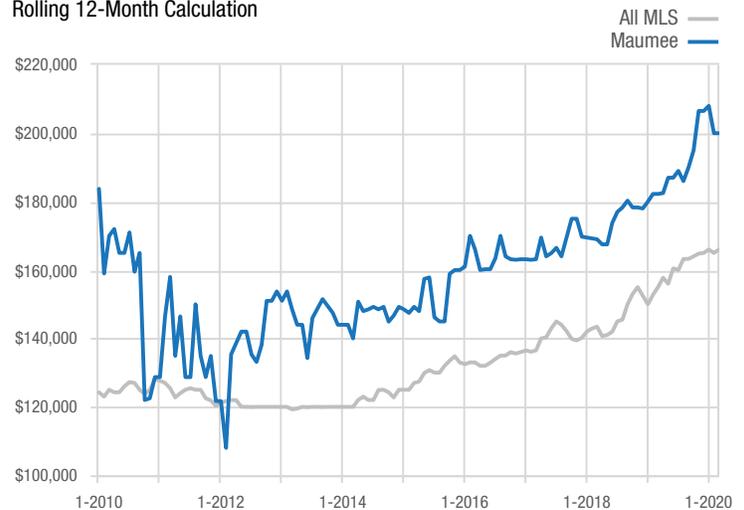
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

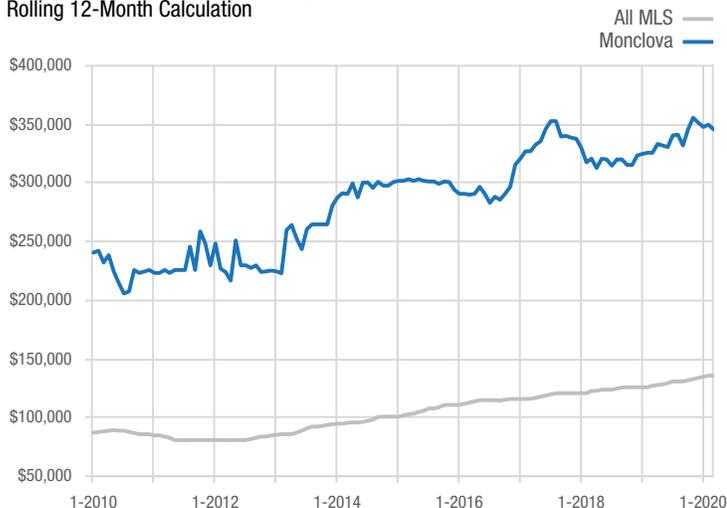
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	13	10	- 23.1%	28	22	- 21.4%
Pending Sales	5	3	- 40.0%	9	11	+ 22.2%
Closed Sales	7	5	- 28.6%	10	12	+ 20.0%
Days on Market Until Sale	147	191	+ 29.9%	140	187	+ 33.6%
Median Sales Price*	\$349,000	\$320,000	- 8.3%	\$349,000	\$319,500	- 8.5%
Average Sales Price*	\$355,857	\$347,800	- 2.3%	\$342,428	\$321,168	- 6.2%
Percent of List Price Received*	96.5%	96.5%	0.0%	96.5%	95.6%	- 0.9%
Inventory of Homes for Sale	37	32	- 13.5%	—	—	—
Months Supply of Inventory	6.7	5.2	- 22.4%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	2	—	0	2	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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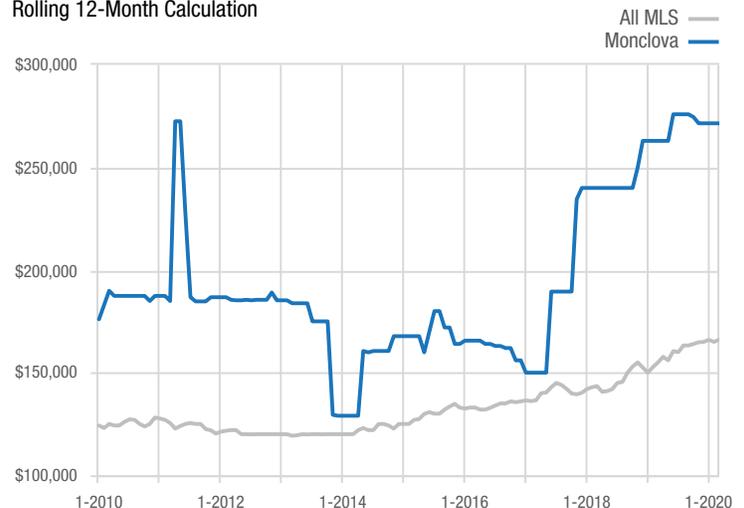
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

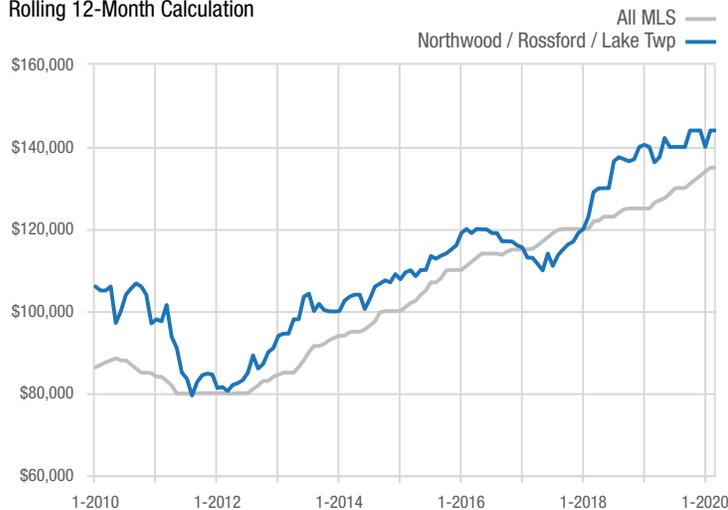
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	26	25	- 3.8%	57	65	+ 14.0%
Pending Sales	23	22	- 4.3%	53	50	- 5.7%
Closed Sales	21	21	0.0%	56	51	- 8.9%
Days on Market Until Sale	92	90	- 2.2%	95	89	- 6.3%
Median Sales Price*	\$127,500	\$132,500	+ 3.9%	\$127,500	\$135,250	+ 6.1%
Average Sales Price*	\$144,062	\$142,536	- 1.1%	\$140,305	\$136,095	- 3.0%
Percent of List Price Received*	98.8%	98.5%	- 0.3%	98.0%	99.9%	+ 1.9%
Inventory of Homes for Sale	59	55	- 6.8%	—	—	—
Months Supply of Inventory	2.5	2.5	0.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	1	1	0.0%	6	1	- 83.3%
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	66	—
Median Sales Price*	—	—	—	—	\$38,000	—
Average Sales Price*	—	—	—	—	\$38,000	—
Percent of List Price Received*	—	—	—	—	84.4%	—
Inventory of Homes for Sale	6	1	- 83.3%	—	—	—
Months Supply of Inventory	4.5	0.5	- 88.9%	—	—	—

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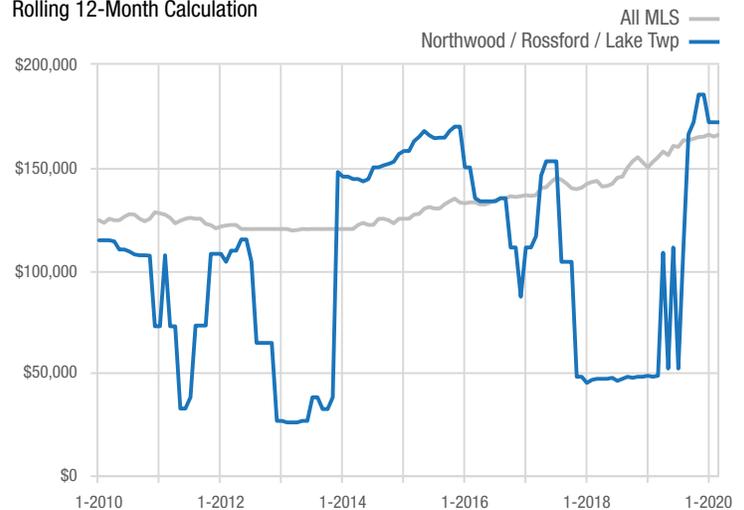
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

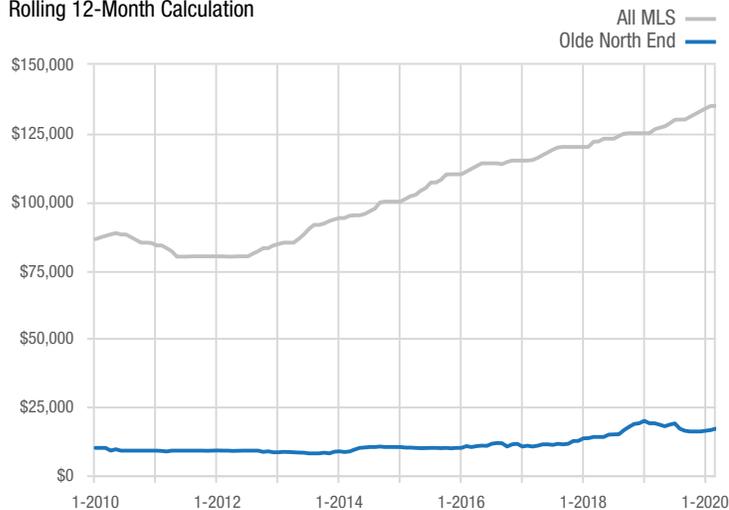
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	16	11	- 31.3%	53	32	- 39.6%
Pending Sales	12	10	- 16.7%	22	21	- 4.5%
Closed Sales	5	4	- 20.0%	18	16	- 11.1%
Days on Market Until Sale	30	67	+ 123.3%	49	104	+ 112.2%
Median Sales Price*	\$7,650	\$19,075	+ 149.3%	\$14,000	\$21,000	+ 50.0%
Average Sales Price*	\$9,150	\$19,388	+ 111.9%	\$17,429	\$22,987	+ 31.9%
Percent of List Price Received*	84.1%	93.6%	+ 11.3%	81.1%	90.7%	+ 11.8%
Inventory of Homes for Sale	42	36	- 14.3%	—	—	—
Months Supply of Inventory	5.2	4.7	- 9.6%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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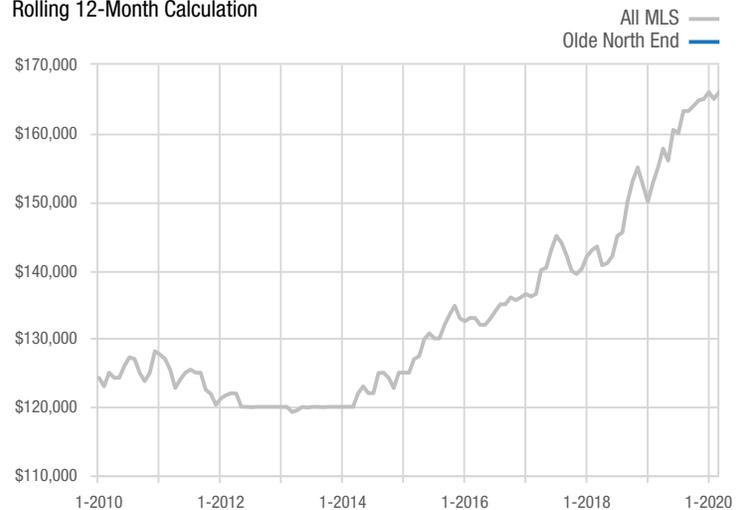
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

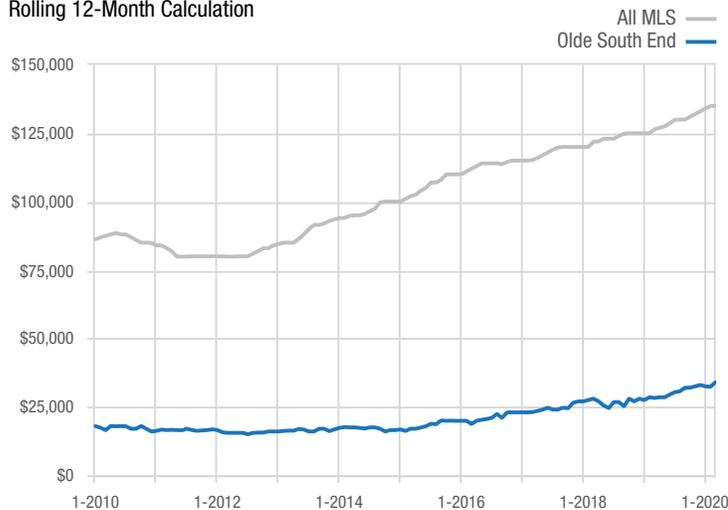
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	24	22	- 8.3%	76	63	- 17.1%
Pending Sales	15	15	0.0%	51	47	- 7.8%
Closed Sales	15	14	- 6.7%	57	44	- 22.8%
Days on Market Until Sale	59	84	+ 42.4%	72	84	+ 16.7%
Median Sales Price*	\$22,900	\$42,350	+ 84.9%	\$27,000	\$30,500	+ 13.0%
Average Sales Price*	\$25,900	\$43,556	+ 68.2%	\$31,245	\$34,385	+ 10.0%
Percent of List Price Received*	100.3%	96.7%	- 3.6%	93.2%	91.4%	- 1.9%
Inventory of Homes for Sale	57	55	- 3.5%	—	—	—
Months Supply of Inventory	2.8	3.8	+ 35.7%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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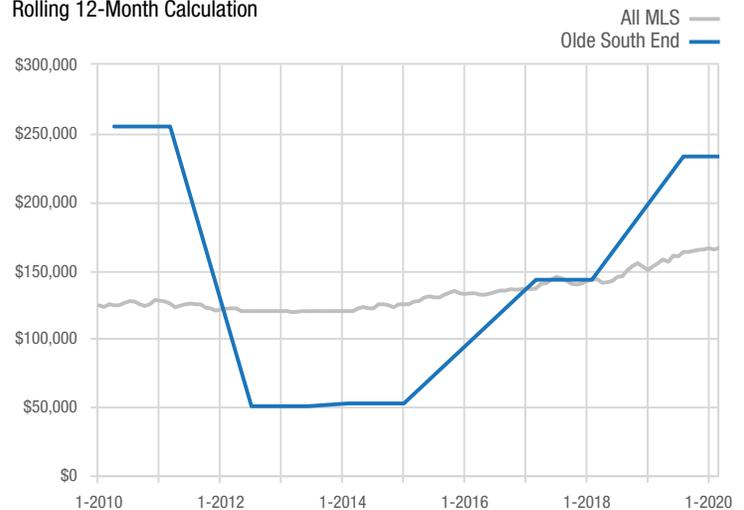
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

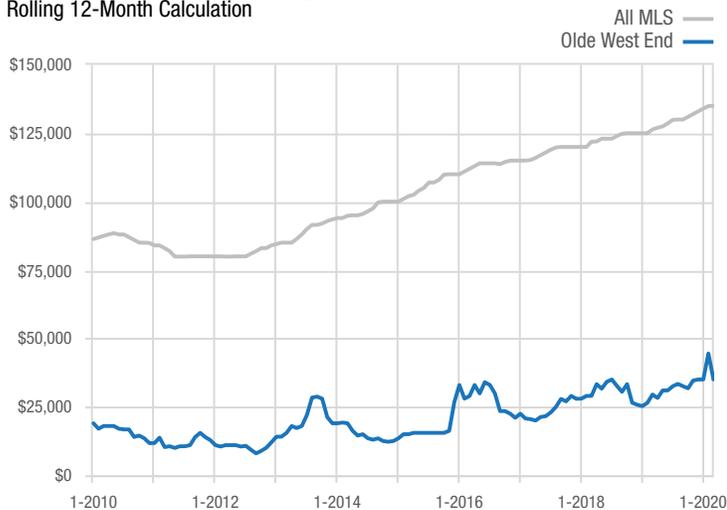
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	8	4	- 50.0%	21	17	- 19.0%
Pending Sales	6	4	- 33.3%	11	10	- 9.1%
Closed Sales	2	2	0.0%	7	9	+ 28.6%
Days on Market Until Sale	25	95	+ 280.0%	89	66	- 25.8%
Median Sales Price*	\$94,625	\$18,400	- 80.6%	\$32,550	\$34,500	+ 6.0%
Average Sales Price*	\$94,625	\$18,400	- 80.6%	\$52,694	\$53,431	+ 1.4%
Percent of List Price Received*	94.9%	78.0%	- 17.8%	85.6%	92.8%	+ 8.4%
Inventory of Homes for Sale	24	28	+ 16.7%	—	—	—
Months Supply of Inventory	6.1	5.6	- 8.2%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	1	2	+ 100.0%
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	117	0	- 100.0%
Median Sales Price*	—	—	—	\$69,000	\$54,850	- 20.5%
Average Sales Price*	—	—	—	\$69,000	\$54,850	- 20.5%
Percent of List Price Received*	—	—	—	89.2%	100.0%	+ 12.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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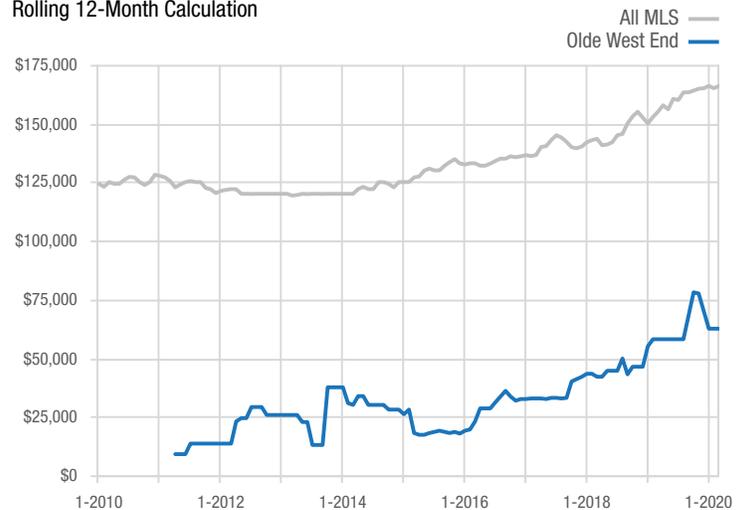
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

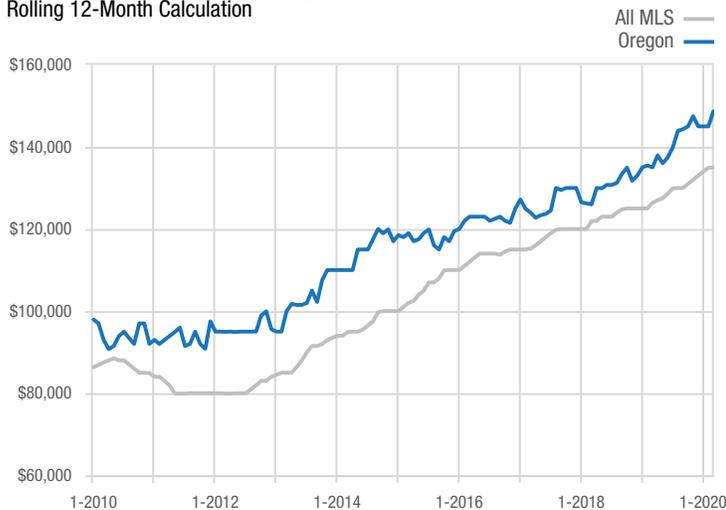
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	22	20	- 9.1%	54	61	+ 13.0%
Pending Sales	21	29	+ 38.1%	46	60	+ 30.4%
Closed Sales	21	24	+ 14.3%	41	53	+ 29.3%
Days on Market Until Sale	91	93	+ 2.2%	103	100	- 2.9%
Median Sales Price*	\$129,000	\$150,000	+ 16.3%	\$131,500	\$140,000	+ 6.5%
Average Sales Price*	\$139,795	\$176,100	+ 26.0%	\$149,553	\$164,786	+ 10.2%
Percent of List Price Received*	97.0%	98.1%	+ 1.1%	96.9%	99.3%	+ 2.5%
Inventory of Homes for Sale	61	54	- 11.5%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	1	—	0	2	—
Pending Sales	0	2	—	0	2	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	76	—	—	76	—
Median Sales Price*	—	\$147,450	—	—	\$147,450	—
Average Sales Price*	—	\$147,450	—	—	\$147,450	—
Percent of List Price Received*	—	96.7%	—	—	96.7%	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

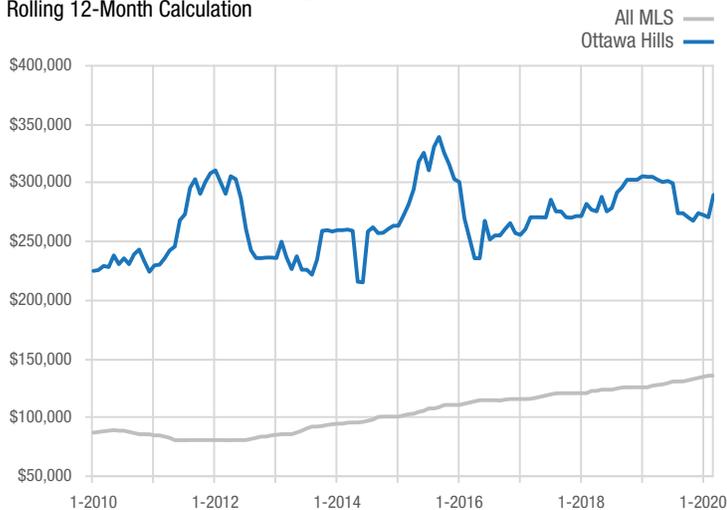
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	18	13	- 27.8%	38	41	+ 7.9%
Pending Sales	9	7	- 22.2%	17	18	+ 5.9%
Closed Sales	11	9	- 18.2%	17	17	0.0%
Days on Market Until Sale	123	115	- 6.5%	154	99	- 35.7%
Median Sales Price*	\$225,000	\$570,000	+ 153.3%	\$282,000	\$360,000	+ 27.7%
Average Sales Price*	\$339,270	\$484,822	+ 42.9%	\$377,975	\$430,141	+ 13.8%
Percent of List Price Received*	95.9%	92.9%	- 3.1%	95.2%	94.0%	- 1.3%
Inventory of Homes for Sale	47	45	- 4.3%	—	—	—
Months Supply of Inventory	5.6	5.9	+ 5.4%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	0	2	—	2	5	+ 150.0%
Pending Sales	2	1	- 50.0%	5	3	- 40.0%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Days on Market Until Sale	186	0	- 100.0%	113	71	- 37.2%
Median Sales Price*	\$83,000	\$350,000	+ 321.7%	\$76,500	\$288,000	+ 276.5%
Average Sales Price*	\$83,000	\$350,000	+ 321.7%	\$79,500	\$290,333	+ 265.2%
Percent of List Price Received*	100.6%	92.1%	- 8.4%	98.1%	92.7%	- 5.5%
Inventory of Homes for Sale	2	5	+ 150.0%	—	—	—
Months Supply of Inventory	1.1	2.7	+ 145.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

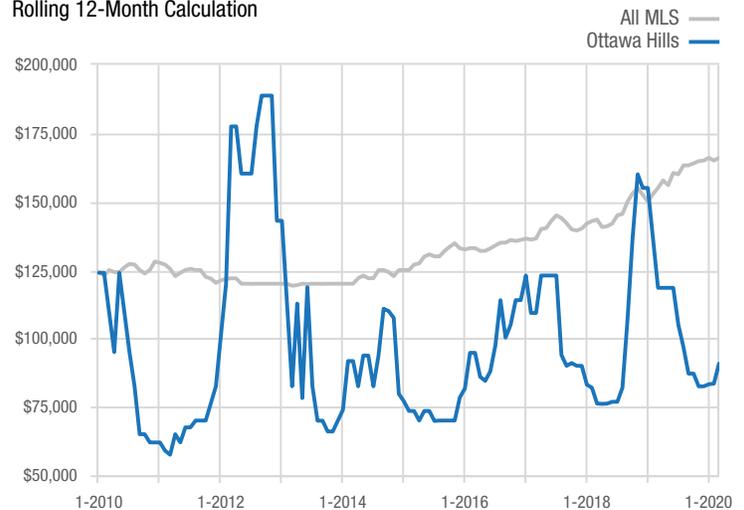
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – March 2020

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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	27	24	- 11.1%	67	71	+ 6.0%
Pending Sales	20	10	- 50.0%	57	47	- 17.5%
Closed Sales	16	13	- 18.8%	51	50	- 2.0%
Days on Market Until Sale	52	96	+ 84.6%	96	89	- 7.3%
Median Sales Price*	\$115,000	\$115,000	0.0%	\$110,000	\$116,000	+ 5.5%
Average Sales Price*	\$119,307	\$119,842	+ 0.4%	\$107,376	\$110,381	+ 2.8%
Percent of List Price Received*	99.9%	92.2%	- 7.7%	94.6%	97.8%	+ 3.4%
Inventory of Homes for Sale	60	56	- 6.7%	—	—	—
Months Supply of Inventory	2.6	2.6	0.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	2	0	- 100.0%	3	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	74	—	—
Median Sales Price*	—	—	—	\$125,000	—	—
Average Sales Price*	—	—	—	\$125,000	—	—
Percent of List Price Received*	—	—	—	96.9%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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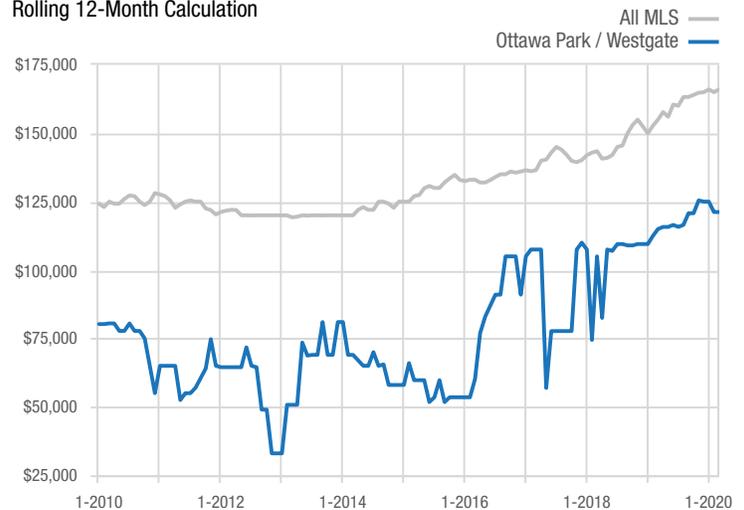
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

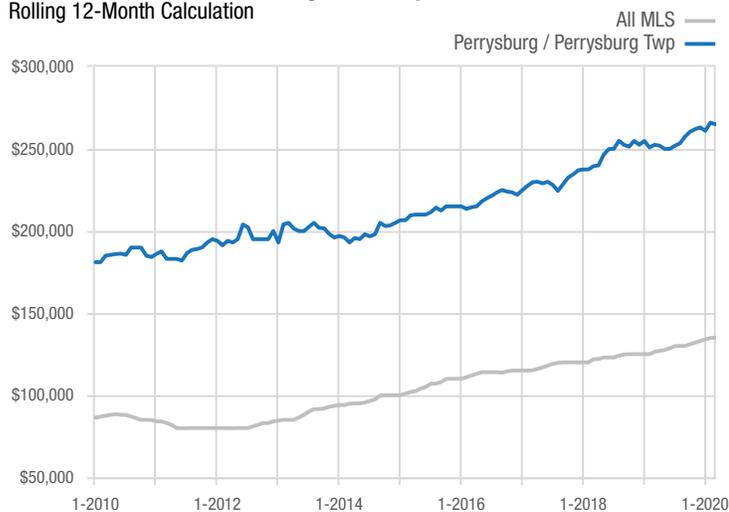
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	72	66	- 8.3%	158	160	+ 1.3%
Pending Sales	46	38	- 17.4%	111	104	- 6.3%
Closed Sales	42	35	- 16.7%	94	100	+ 6.4%
Days on Market Until Sale	124	103	- 16.9%	118	106	- 10.2%
Median Sales Price*	\$270,500	\$262,000	- 3.1%	\$248,000	\$272,250	+ 9.8%
Average Sales Price*	\$290,787	\$294,665	+ 1.3%	\$267,412	\$288,288	+ 7.8%
Percent of List Price Received*	98.2%	98.9%	+ 0.7%	97.5%	98.3%	+ 0.8%
Inventory of Homes for Sale	150	159	+ 6.0%	—	—	—
Months Supply of Inventory	3.3	3.4	+ 3.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	11	13	+ 18.2%	25	37	+ 48.0%
Pending Sales	7	8	+ 14.3%	20	20	0.0%
Closed Sales	8	10	+ 25.0%	18	21	+ 16.7%
Days on Market Until Sale	111	73	- 34.2%	93	72	- 22.6%
Median Sales Price*	\$187,512	\$157,000	- 16.3%	\$193,500	\$157,900	- 18.4%
Average Sales Price*	\$191,911	\$185,550	- 3.3%	\$212,502	\$178,491	- 16.0%
Percent of List Price Received*	94.1%	97.0%	+ 3.1%	95.5%	97.6%	+ 2.2%
Inventory of Homes for Sale	20	28	+ 40.0%	—	—	—
Months Supply of Inventory	3.4	4.7	+ 38.2%	—	—	—

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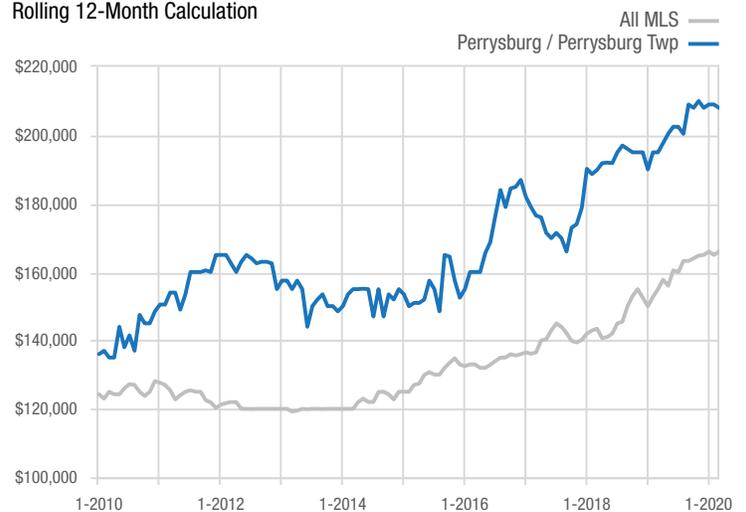
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

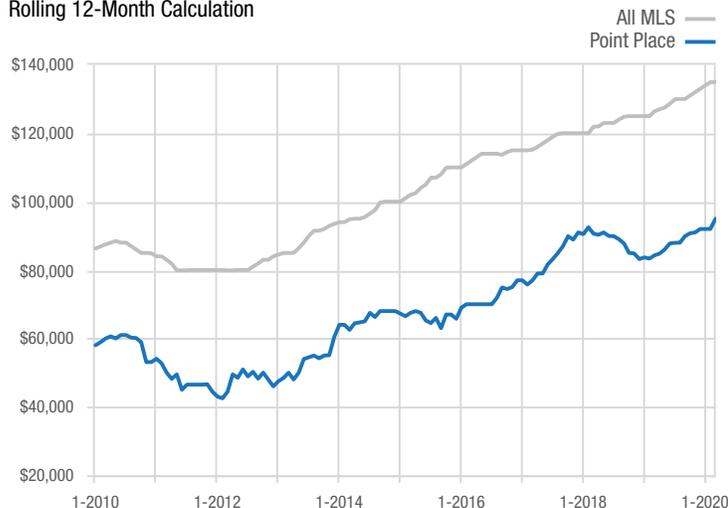
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	18	24	+ 33.3%	65	72	+ 10.8%
Pending Sales	15	21	+ 40.0%	52	56	+ 7.7%
Closed Sales	19	21	+ 10.5%	51	57	+ 11.8%
Days on Market Until Sale	74	76	+ 2.7%	79	88	+ 11.4%
Median Sales Price*	\$69,000	\$97,000	+ 40.6%	\$79,200	\$89,000	+ 12.4%
Average Sales Price*	\$63,695	\$105,775	+ 66.1%	\$75,138	\$94,096	+ 25.2%
Percent of List Price Received*	92.0%	97.4%	+ 5.9%	93.9%	96.2%	+ 2.4%
Inventory of Homes for Sale	53	68	+ 28.3%	—	—	—
Months Supply of Inventory	2.3	3.1	+ 34.8%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	38	—	—
Median Sales Price*	—	—	—	\$54,000	—	—
Average Sales Price*	—	—	—	\$54,000	—	—
Percent of List Price Received*	—	—	—	90.2%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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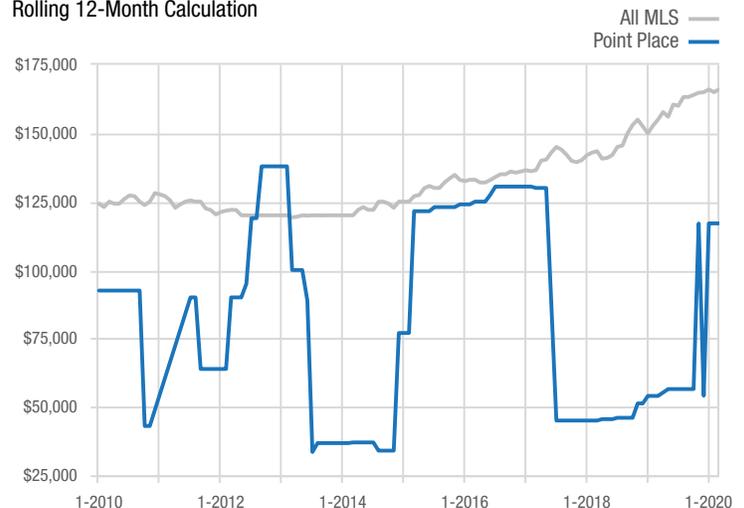
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

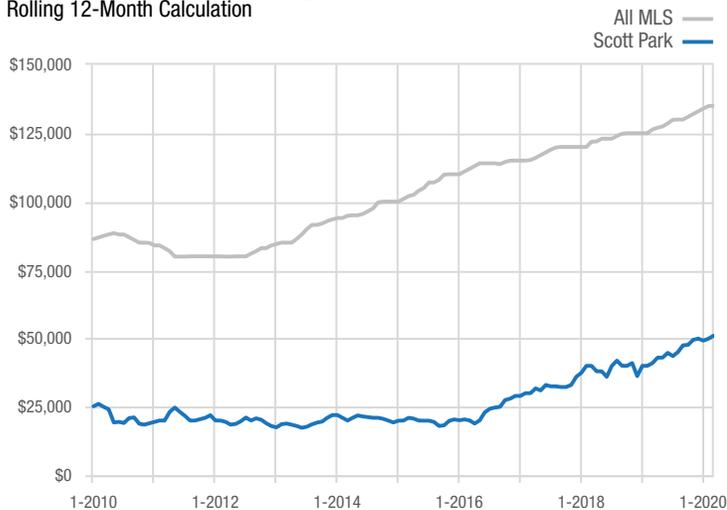
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	16	11	- 31.3%	50	35	- 30.0%
Pending Sales	10	15	+ 50.0%	44	33	- 25.0%
Closed Sales	15	14	- 6.7%	47	27	- 42.6%
Days on Market Until Sale	97	56	- 42.3%	100	68	- 32.0%
Median Sales Price*	\$46,000	\$79,000	+ 71.7%	\$47,750	\$55,000	+ 15.2%
Average Sales Price*	\$47,307	\$83,013	+ 75.5%	\$46,885	\$67,308	+ 43.6%
Percent of List Price Received*	90.8%	89.7%	- 1.2%	91.4%	90.9%	- 0.5%
Inventory of Homes for Sale	52	22	- 57.7%	—	—	—
Months Supply of Inventory	3.4	1.7	- 50.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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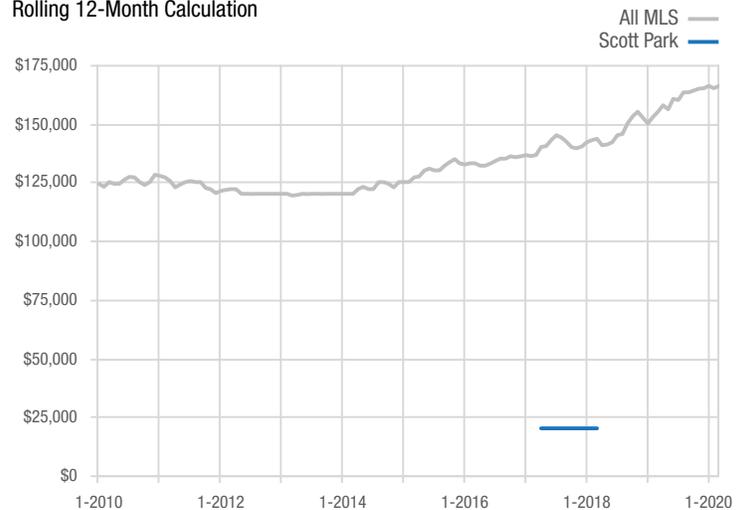
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

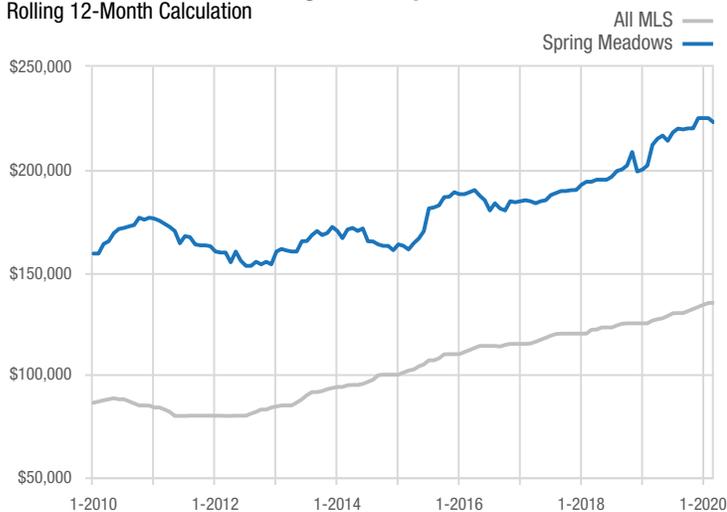
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	35	19	- 45.7%	68	58	- 14.7%
Pending Sales	17	16	- 5.9%	42	42	0.0%
Closed Sales	15	17	+ 13.3%	36	41	+ 13.9%
Days on Market Until Sale	92	93	+ 1.1%	93	99	+ 6.5%
Median Sales Price*	\$235,500	\$220,000	- 6.6%	\$223,000	\$211,500	- 5.2%
Average Sales Price*	\$209,674	\$197,293	- 5.9%	\$207,016	\$211,534	+ 2.2%
Percent of List Price Received*	97.9%	97.5%	- 0.4%	98.6%	96.6%	- 2.0%
Inventory of Homes for Sale	69	55	- 20.3%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	3	10	+ 233.3%	8	16	+ 100.0%
Pending Sales	1	4	+ 300.0%	7	12	+ 71.4%
Closed Sales	2	6	+ 200.0%	7	12	+ 71.4%
Days on Market Until Sale	111	64	- 42.3%	150	69	- 54.0%
Median Sales Price*	\$210,532	\$237,546	+ 12.8%	\$230,000	\$201,303	- 12.5%
Average Sales Price*	\$210,532	\$260,838	+ 23.9%	\$248,609	\$220,966	- 11.1%
Percent of List Price Received*	94.7%	98.3%	+ 3.8%	93.3%	97.8%	+ 4.8%
Inventory of Homes for Sale	11	12	+ 9.1%	—	—	—
Months Supply of Inventory	4.2	2.9	- 31.0%	—	—	—

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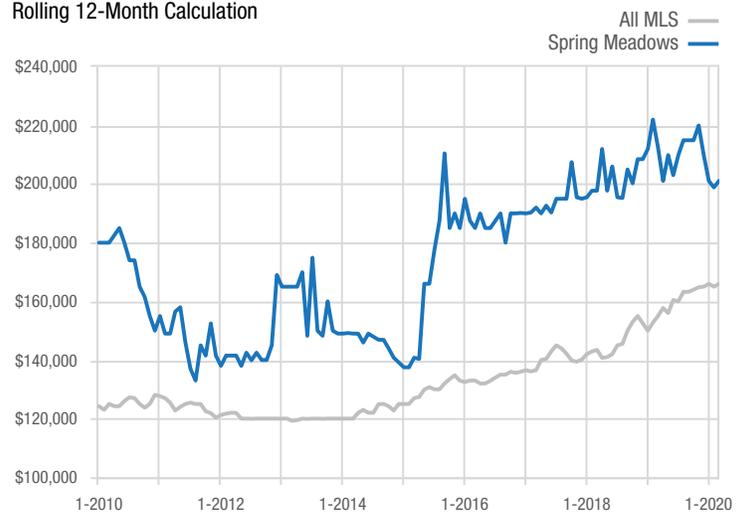
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

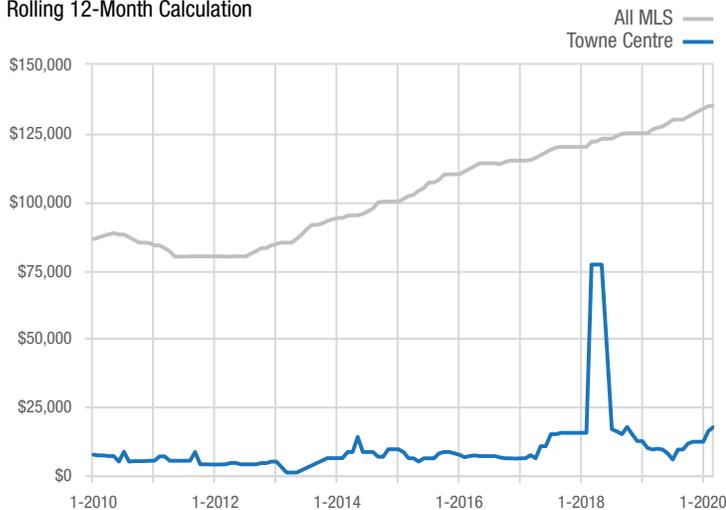
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	3	2	- 33.3%	8	5	- 37.5%
Pending Sales	2	3	+ 50.0%	3	7	+ 133.3%
Closed Sales	0	1	—	1	4	+ 300.0%
Days on Market Until Sale	—	48	—	84	81	- 3.6%
Median Sales Price*	—	\$129,000	—	\$2,300	\$50,750	+ 2,106.5%
Average Sales Price*	—	\$129,000	—	\$2,300	\$65,250	+ 2,737.0%
Percent of List Price Received*	—	103.3%	—	65.7%	89.1%	+ 35.6%
Inventory of Homes for Sale	7	5	- 28.6%	—	—	—
Months Supply of Inventory	4.5	2.7	- 40.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	2	0	- 100.0%	4	2	- 50.0%
Pending Sales	4	0	- 100.0%	9	2	- 77.8%
Closed Sales	6	1	- 83.3%	9	3	- 66.7%
Days on Market Until Sale	105	33	- 68.6%	101	57	- 43.6%
Median Sales Price*	\$191,323	\$268,000	+ 40.1%	\$190,000	\$190,000	0.0%
Average Sales Price*	\$201,274	\$268,000	+ 33.2%	\$199,961	\$209,333	+ 4.7%
Percent of List Price Received*	98.0%	97.8%	- 0.2%	98.4%	93.0%	- 5.5%
Inventory of Homes for Sale	7	2	- 71.4%	—	—	—
Months Supply of Inventory	3.5	0.9	- 74.3%	—	—	—

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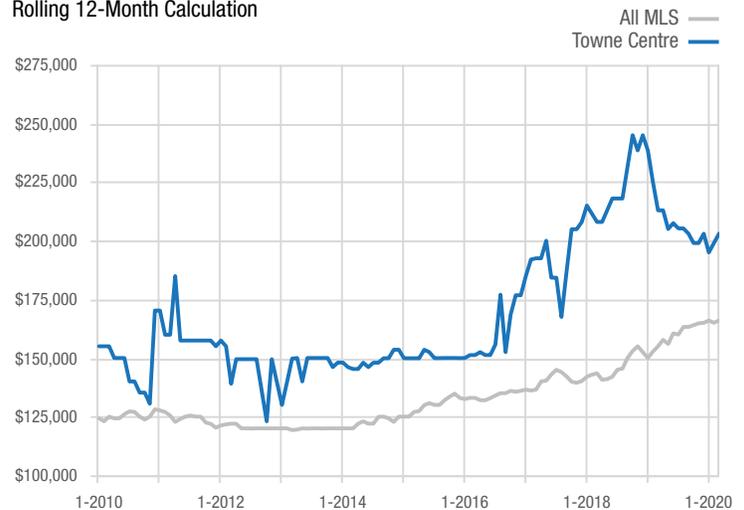
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

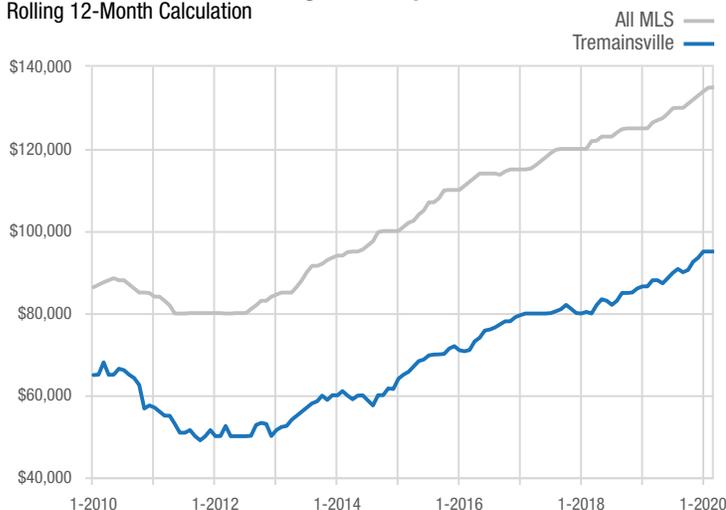
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	71	39	- 45.1%	151	133	- 11.9%
Pending Sales	46	47	+ 2.2%	111	107	- 3.6%
Closed Sales	46	43	- 6.5%	107	93	- 13.1%
Days on Market Until Sale	99	64	- 35.4%	104	68	- 34.6%
Median Sales Price*	\$96,500	\$93,950	- 2.6%	\$84,000	\$90,250	+ 7.4%
Average Sales Price*	\$93,936	\$92,667	- 1.4%	\$85,269	\$90,846	+ 6.5%
Percent of List Price Received*	96.0%	98.8%	+ 2.9%	96.0%	97.2%	+ 1.3%
Inventory of Homes for Sale	145	98	- 32.4%	—	—	—
Months Supply of Inventory	2.9	2.0	- 31.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	62	—
Median Sales Price*	—	—	—	—	\$77,500	—
Average Sales Price*	—	—	—	—	\$77,500	—
Percent of List Price Received*	—	—	—	—	91.3%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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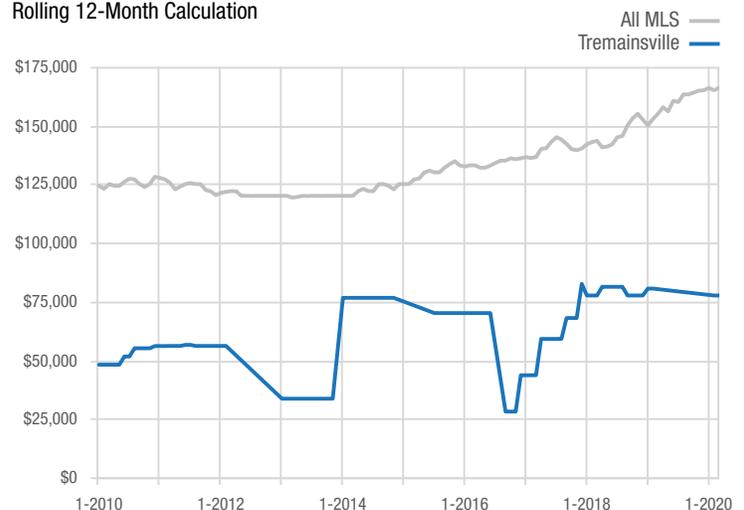
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

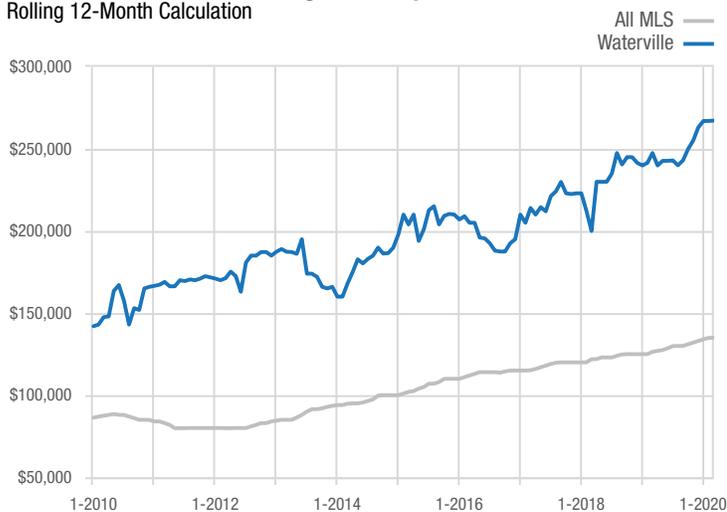
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	23	9	- 60.9%	45	27	- 40.0%
Pending Sales	9	9	0.0%	20	19	- 5.0%
Closed Sales	10	7	- 30.0%	20	20	0.0%
Days on Market Until Sale	72	108	+ 50.0%	90	98	+ 8.9%
Median Sales Price*	\$264,000	\$342,900	+ 29.9%	\$255,000	\$286,750	+ 12.5%
Average Sales Price*	\$263,620	\$293,614	+ 11.4%	\$257,321	\$288,130	+ 12.0%
Percent of List Price Received*	99.9%	97.6%	- 2.3%	99.6%	97.7%	- 1.9%
Inventory of Homes for Sale	42	31	- 26.2%	—	—	—
Months Supply of Inventory	4.0	2.8	- 30.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	2	2	0.0%	8	6	- 25.0%
Pending Sales	4	2	- 50.0%	7	3	- 57.1%
Closed Sales	3	2	- 33.3%	4	2	- 50.0%
Days on Market Until Sale	63	110	+ 74.6%	65	110	+ 69.2%
Median Sales Price*	\$168,000	\$252,450	+ 50.3%	\$161,750	\$252,450	+ 56.1%
Average Sales Price*	\$190,467	\$252,450	+ 32.5%	\$177,850	\$252,450	+ 41.9%
Percent of List Price Received*	97.8%	97.7%	- 0.1%	100.1%	97.7%	- 2.4%
Inventory of Homes for Sale	5	10	+ 100.0%	—	—	—
Months Supply of Inventory	2.6	5.0	+ 92.3%	—	—	—

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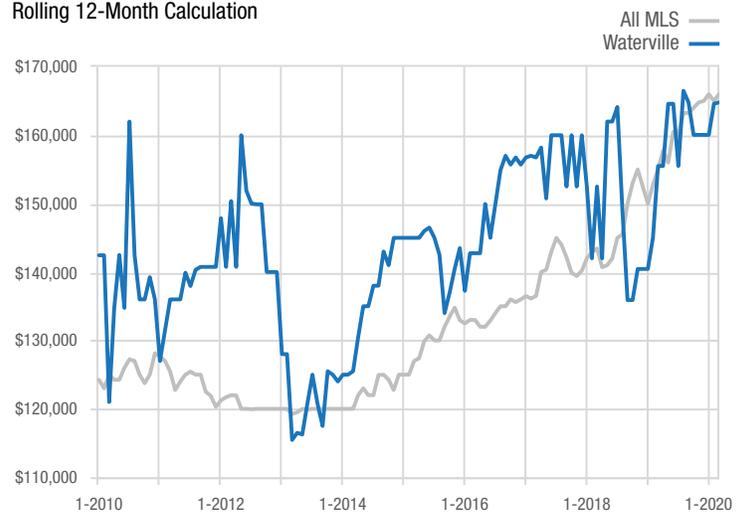
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Whitehouse

MLS Area 08: 43571

Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	12	10	- 16.7%	44	31	- 29.5%
Pending Sales	12	6	- 50.0%	28	18	- 35.7%
Closed Sales	11	8	- 27.3%	24	20	- 16.7%
Days on Market Until Sale	112	144	+ 28.6%	115	121	+ 5.2%
Median Sales Price*	\$273,000	\$345,663	+ 26.6%	\$270,000	\$296,250	+ 9.7%
Average Sales Price*	\$269,252	\$316,453	+ 17.5%	\$251,692	\$297,456	+ 18.2%
Percent of List Price Received*	98.5%	97.7%	- 0.8%	99.0%	96.7%	- 2.3%
Inventory of Homes for Sale	39	34	- 12.8%	—	—	—
Months Supply of Inventory	4.0	3.4	- 15.0%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
Key Metrics						
New Listings	0	0	—	0	2	—
Pending Sales	0	2	—	0	2	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	39	—	—	39	—
Median Sales Price*	—	\$206,000	—	—	\$206,000	—
Average Sales Price*	—	\$206,000	—	—	\$206,000	—
Percent of List Price Received*	—	100.5%	—	—	100.5%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

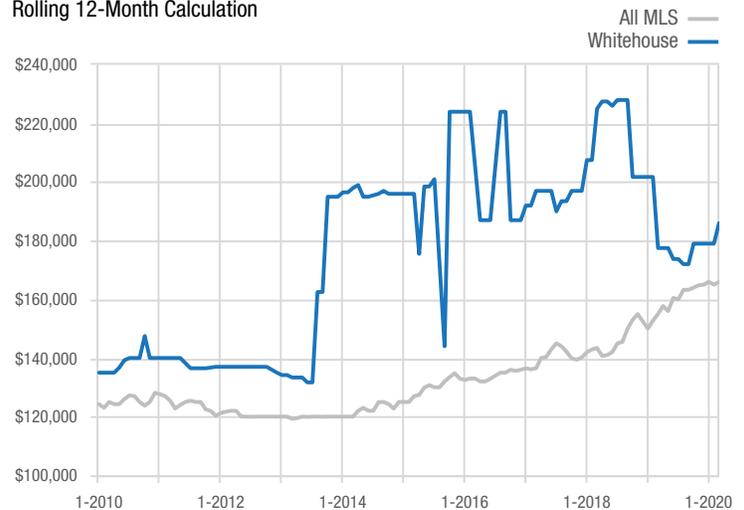
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – March 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

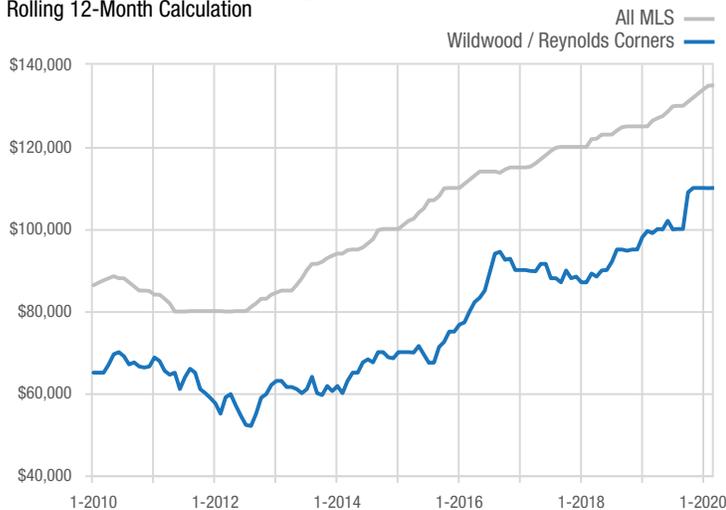
Single Family	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	36	32	- 11.1%	88	100	+ 13.6%
Pending Sales	37	29	- 21.6%	76	61	- 19.7%
Closed Sales	30	25	- 16.7%	67	57	- 14.9%
Days on Market Until Sale	72	70	- 2.8%	80	78	- 2.5%
Median Sales Price*	\$87,930	\$126,900	+ 44.3%	\$90,250	\$115,000	+ 27.4%
Average Sales Price*	\$110,205	\$134,226	+ 21.8%	\$114,796	\$117,667	+ 2.5%
Percent of List Price Received*	97.0%	99.9%	+ 3.0%	95.8%	99.0%	+ 3.3%
Inventory of Homes for Sale	75	78	+ 4.0%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

Condo-Villa	March			Year to Date		
	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	9	5	- 44.4%	19	19	0.0%
Pending Sales	4	8	+ 100.0%	13	15	+ 15.4%
Closed Sales	4	6	+ 50.0%	11	14	+ 27.3%
Days on Market Until Sale	87	61	- 29.9%	103	70	- 32.0%
Median Sales Price*	\$103,750	\$137,450	+ 32.5%	\$84,084	\$99,275	+ 18.1%
Average Sales Price*	\$117,125	\$137,967	+ 17.8%	\$87,089	\$111,054	+ 27.5%
Percent of List Price Received*	98.7%	99.3%	+ 0.6%	95.7%	97.4%	+ 1.8%
Inventory of Homes for Sale	16	15	- 6.3%	—	—	—
Months Supply of Inventory	2.2	2.7	+ 22.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

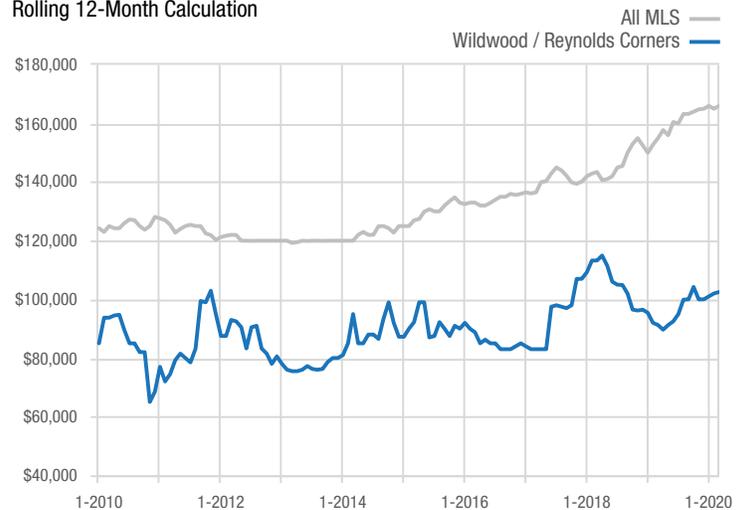
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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