

<b>Statistics - Marin County</b>				
<b>SINGLE FAMILY HOMES</b>	<b>10/15/19</b>	<b>10/22/19</b>	<b>10/30/19</b>	<b>11/5/19</b>
Active Single Family Homes	646	621	389	545
LY-Active Sgl Family Homes	608	604	588	578
% Change	6.3%	2.8%	-33.8%	-5.7%
Average List Price	\$2,539,406	\$2,575,854	\$2,632,819	\$2,645,038
Price per Sq. Ft.	\$871	\$873	\$878	\$876
Days on Market	93	97	102	103
Contingent & Pending	205	198	194	182
Actives Only	441	423	195	363
TOTAL Cont/Pend/Actives	646	621	389	545
Contingent & Pending/TOTAL	31.73%	31.88%	49.87%	33.39%
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Year to Date Sales	1759	1811	1879	1916
Last Year's Sales (same time period)	1783	1823	1877	1911
% Change	-1.3%	-0.7%	0.1%	0.3%
List Price	\$1,691,123	\$1,688,059	\$1,696,362	\$1,693,273
Sales Price	\$1,651,363	\$1,649,197	\$1,656,234	\$1,653,075
Sales % vs List Price	98%	98%	98%	98%
\$ per Sq. Ft., Sales Price	\$729	\$728	\$728	\$728
Days on Market	53	52	53	53
Last Year's Sales Price	\$1,707,825	\$1,705,609	\$1,703,069	\$1,704,203
Appreciation	-3.3%	-3.3%	-2.8%	-3.0%
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<b>CONDOS</b>				
Active Condominiums	160	158	161	151
LY-Active Condominiums	135	128	124	118
% Change	18.52%	23.44%	29.84%	27.97%
Average List Price	\$749,644	\$760,311	\$794,150	\$793,256
Price per Sq. Ft.	\$567	\$568	\$572	\$574
Days on Market	59	62	65	65
Contingent & Pending	49	52	55	52
Actives Only	111	106	106	99
TOTAL Cont/Pend/Actives	160	158	161	151
Contingent & Pending/TOTAL	30.63%	32.91%	34.16%	34.44%
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Year to Date Sales	468	478	492	503
Last Year's Sales (same time period)	479	492	503	520
% Change	-2.30%	-2.85%	-2.19%	-3.27%
List Price	\$729,485	\$729,730	\$727,288	\$726,315
Sales Price	\$717,475	\$717,548	\$715,250	\$714,075
Sales % vs List Price	98.35%	98.33%	98.34%	98.31%
\$ per Sq. Ft., Sales Price	\$560	\$559	\$559	\$558
Days on Market	54	54	54	55
Last Year's Sales Price	\$726,043	\$727,757	\$728,340	\$731,157
Appreciation	-1%	-1%	-2%	-2%