



July 2015

TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

**No General Membership
Meeting in July!!**

Please enjoy your summer!

COMING IN AUGUST

Lunch & Learn

Wednesday, August 12, 2015

10:00 am - 12:00 pm

Clarion Inn & Suites

Building Energy Efficient Homes with Steve Easley

(More details in newsletter)



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With Members!**

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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net

Past President's Luncheon



Seated from left to right: Mark Saliba 1993&1994, Gina Grant McNeal 2013, James Grant 1984, James Tyson 1983, Tom West 1980, Darrell Gilmer 1971, David Dulaney 1988. Standing from left to right: Matt Anderson 2014, David Brewer 2010, Allen Loyed 2005, Sam Hathcock 2004, James Lewis 1999, Bill DeLoney 1988, Scott Jones 2009, Carl Hobbs 1985, Roger Speigner 2000, Don DeLoney 1981, Mike Blissett 2002, Joe Dease 1976, Dan Morris 1998 and Bart Liddon 2012&2015.



Brothers who served as
President
Bill & Don Deloney



Father and daughter who served
as President
James Grant & Gina Grant McNeal



Father and son;
Mark & Ben Saliba
Ben will be President in 2017



Bill Deloney & Mark Saliba
Served as State Presidents



David Dulaney, Bill Deloney & Mark Saliba
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Left to right: Carl Hobbs, James Lewis, Joe Dease
and Darrell Gilmer.



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PRESIDENTS MESSAGE.....



The weather outside tells us like nothing else does that summer has arrived in Southeast Alabama. Your association has a wide variety of activities spread over the summer months that I hope you will plan to take advantage of. But first I'd like to make mention of our really great June meeting.

On June 18th at the general membership luncheon we paid homage to all of the past presidents who have served our association since its founding in 1956. It was quite a memorable meeting. While many of our leaders are still working hard and contributing to our industry daily, most of those who served in the '70's and '80's have retired.

Many of those present had not seen each other for quite some time. It was quite entertaining to listen to what the housing industry was like in the good old days and how it has changed over the years. The event was, you might say, our own version of a family reunion.

Russell Davis, the Executive Officer of the Home Builders Association of Alabama, attended the luncheon and gave quite an interesting and entertaining talk. Russell joined our organization in 1984 so he's known and worked with a number of those present. His talk was a message of substance as well. The Alabama Legislature had just ended its session without passing a budget for the state government and it was fascinating to get Russell's take on it.

Russell and his staff represented our industry well during the session. They were deeply involved in the passing of legislation regarding home owners associations, plumbing contractors and heating, air conditioning and refrigeration contractors, among their numerous accomplishments this legislative term. There is so much going on behind the scenes in Montgomery that we are not aware of. We can all take comfort that Russell and his staff watches our backs extremely well.

That was not the only important talk given at the meeting as our Chief Building Inspector, Craig Scurlock, reported to us that the Alabama Energy and Residential Codes Board has decided to pursue compliance with the 2015 International Energy Conservation Code (IECC) rather than the 2012 IECC. According to Craig the good news is that the new code, with amendments, will not be that much different from the 2009 IECC that we are currently under. I think everyone breathed a sigh of relief on that news as the rumors were that it was going to be much more restrictive. All in all it was quite an impressive meeting. I hope we'll have more like it.

Here's a quick rundown of some of the major events in the weeks and months ahead:

- We will not meet for a General Membership meeting in July. However, the HBAA will be hosting the Summer Board meeting in Sandestin, July 16, 17 and 18.
- We are having a Lunch and Learn entitled "Building Energy Efficient Homes" with nationally known speaker Steve Easley, sponsored by Parksite, Inc. It will be held on August 12 from 10 am - 12 noon at the Clarion Inn & Suites.
- And please plan to participate in our annual ABPAC Golf Tournament, Thursday, Sept 3 at the Highland Oaks Golf Course.

Enjoy your summer, and we'll see you at one or more of the varied activities ahead.

Bart Liddon



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Chad Aycock

Team Linda Simmons Real Estate-Dothan Branch
Angela Merimon

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Melanie Boggs

Norandex Building Materials
Samantha Voak

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Parksite, Inc.
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Wiregrass Electric Coop

Randy Allen

Lowes

Brandon Dyer

Wholesale Wood Products

MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

July Anniversaries

ASSOCIATE MEMBERS

ABC Supply	MP Garage Doors
Alpha Woodworks	Murray's Irrigation
Armour Construction	Peterman's Concrete Finishers
Bevis, Eberhart, Browning, Walker & Stewart	Register Realty
CL and Associates	Sutton Drywall dba Thomas Sutton
Compass Bank	Thompson Home Improvement
Eufaula Glass & Construction Co.	Vinyl Siding Depot
Jackson Gas & Electric Services	

BUILDER MEMBERS

Darley Construction	Kornegay Construction
Deloney Construction	Omega Builders
Hicks Construction	Rankin Construction

August Anniversaries

ASSOCIATE MEMBERS

Ashford Septic Tank Co.	H C G LLC
Boyce Landscapes	Johnny Ingram Co.
C P Roofing	Jones Concrete Site Development
Construction South	Jones Plumbing
Cook's Pest Control	Lowes of Dothan
Donald Trawick Construction	Peoples South Bank
Dothan Discount Building Materials & Insulation	Rock Creek Apartments
Dunbarton Corporation	Solomon Chevrolet Cadillac
Environmental Hazmat Services	Steel Drive Enterprises
Fenced In	Superior Metal Systems
Gencon Associates	The Woodpile
Gilley Roofing	Troy Ginn Remodeling * Renovation
H & B Adventures	Wood Doctor

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Applewright Construction	Dryden Contracting
Bobby Woodham Construction	Wayne Lewis Construction

Affiliate Members

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Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

July

Office Closed

Date: Friday/ July 3

Board Meeting

Date: Thursday / July 9
Time/Location: 12:00 noon / HBA Office

HBAA Summer Board

Date: Thursday-Saturday / July 16-18
Time/Location: Destin

Associate Council Meeting

Date: Tuesday / July 21
Time/Location: 12:00 noon / HBA Office

No Eufaula Meeting in July

August

Lunch & Learn / GMM

Date: Wednesday / Aug. 12
Time/Location: 10:00am - 12:00pm / Clarion Inn & Suites

Board Meeting

Date: Thursday / Aug. 13
Time/Location: 12:00 noon / HBA Office

GMM Eufaula

Date: Thursday / Aug. 27
Time/Location: 12:00 noon / Eufaula Country Club

September

ABPAC Golf Tournament

Date: Thursday / Sept. 3
Time/Location: 11:00 am /

Board Meeting

Date: Thursday / Sept. 10
Time/Location: 12:00 noon / HBA Office

Skeet Shoot

Date: Thursday / Sept. 24
Time/Location: TBA



MEMBERS DO BUSINESS WITH MEMBERS!

Building Energy Efficient Homes with Steve Easley

Wednesday, August 12th, 2015
10:00 am - 12:00 pm



Steve Easley, Principal
S.C. Easley & Associates

Steve Easley is an internationally recognized construction consultant specializing in solving building science related problems and educating building industry professionals and their trade partners.

LUNCH
*will be
provided*

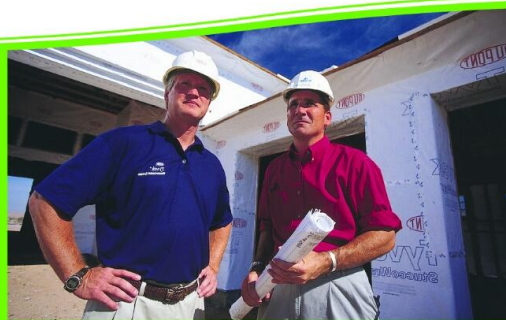
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RSVP to Marella Collins at hbaofdothan@graceba.net
or call (334) 793-6696

Understanding the House as a System

Builders and remodelers must choose from hundreds of products and technologies. This seminar helps them understand the relationships between choices in windows, heating, air conditioning, ventilation strategies, insulation systems and indoor air quality. Attendees will learn how selecting the wrong window coating can increase energy costs, how replacing interior doors might cause a water heater to back draft deadly fumes into a home, and how poorly installed ducts can cause fireplace back drafting. They will also learn about building loads, foundations, framing, building science fundamentals, weather barriers, exterior cladding systems, windows, insulation, roof and attic systems, HVAC, electrical and plumbing systems, and interior finishes.

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Greg Anderson,
New Construction Leader



FROM THE OFFICE...

I hope you are enjoying your summer. This year is flying by and it's been a great year so far! Hold on to your hats though because we have many fun ways to become involved. First, it's time to dust off those golf clubs and get your team together for the annual ABPAC golf tournament on September 3rd. Right after the golf tournament you can get ready for hunting season at our skeet shoot September 24th. And don't forget the annual BBQ/Raffle. Buy your ticket early and take a chance on winning \$7 GRAND. Wouldn't that come in handy for Christmas?!

Hope to see you soon!

Marella



TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

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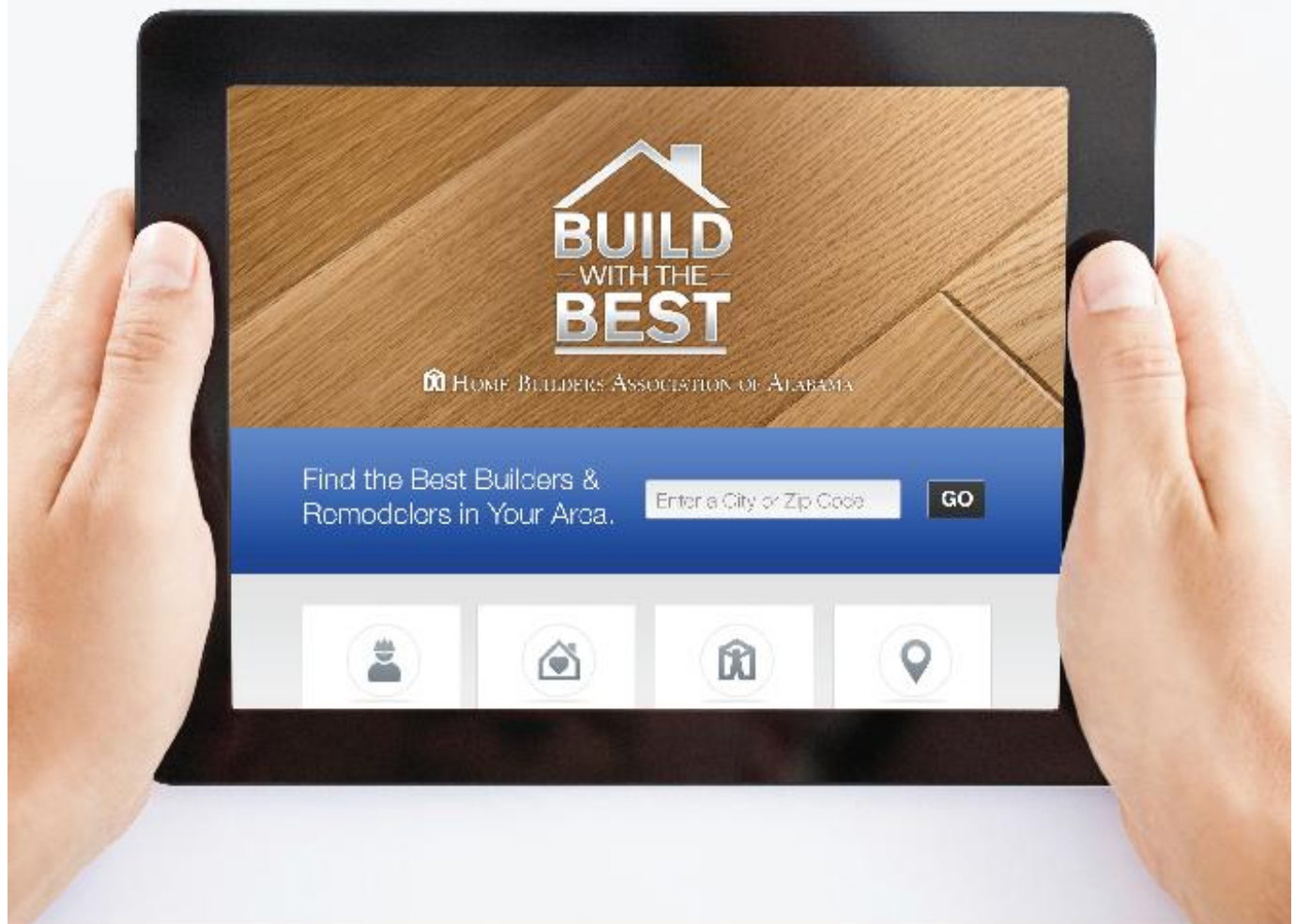
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HCG, LLC
Klassic Kitchens
L J Smith Stair Systems
Lakeside Building Materials, Inc.
Lehman Construction
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Saints Industries
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Southside Granite Co
The Woodpile, Inc.
Wholesale Wood Products

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Lakeside Building Materials
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Marvin's Building Materials Eufaula
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Goree Construction
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Rock Solid
Southern Masonry
Southside Granite Co.
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D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
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R and R Painting
Shelco Painting
Sherwin-Williams
T&W Painting
Think South Painting, Inc.
Tri-State Paint LLC
Tye Remodeling
Villani Painting
We Paint It

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Terminix International

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C&C Mechanical Contractors
Fast AZ Service LLC
Gencon Associates M & U, LLC
Hathcock Plumbing & Electric
J&J Plumbing LLC

Jackson Gas & Electric Service, Inc.
Jones Plumbing, LLC
Kyle's Rod & Rooter, Inc.
Lewis-Smith Supply
Mike's Plumbing & Electric, LLC
Steve's Plumbing & Electric
Vinson Plumbing & Electric
Watkin's Plumbing & Electric

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James Grant Realty
Register Realty Co., Inc.
Team Linda Simmons Real Estate
Tom West Company
Young Johnston & Associates

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(See *CARPENTRY & REMODELING*)

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Gulfeagle Supply
Hathcock Roofing & Remodeling
MAC Construction
Mike Goodson Roofing, LLC
Steel Drive Enterprises, Inc.
Welch's Roofing

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Harris Security Systems

Sanders Security

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc.

Signs Etcetera, Inc.

Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS & ELECTRONICS

Harris Security Systems

Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

Thompson Home Improvement

TRUSSES

Robert Woodham Construction

Wholesale Wood Products

UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

Vinyl Siding Depot

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING & PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc.

Jesse Reeves Construction, Inc.

Kornegay Construction

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

United Veterans Construction

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

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RESIDENTIAL BUILDING PERMITS

2015		
	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY	21	5,856,238
JUNE		
JULY		
AUGUST		
SEPT		
OCT		
NOV		
DEC		
YEAR TOTAL	97	25,446,239



www.nahb.org/MA

BUILDER MEMBER DIRECTORY

Accolade Construction, Inc.

JUST THE FACTS ABOUT **ABPAC**

ALABAMA BUILDERS
POLITICAL ACTION COMMITTEE

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

Save The Dates!!!!

July 16, 17, 18

HBAA Summer Board Meeting

September 3rd

ABPAC Golf Tournament

August 12

Lunch & Learn
Building Energy Efficient Homes
with Steve Easley

September 24

Skeet Shoot

NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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