

WOSSA 22nd Annual Education & Exhibitor Conference

January 26th and 27th, 2018

Greater Tacoma Convention & Trade Center

1500 Broadway, Tacoma, WA 98402



Important information to earn your CEU's!

You must have your Conference CEU sheet stamped at the following session intervals:

After General Session ends at 9:30AM. At the end of each session in any of your TRACK session rooms.

Failure to do so will prevent you from getting your CEU Conference Certificate. When you leave, you MUST turn in your stamped CEU Sheet

Thursday: 01.25.18 - Conference Program						
NOON	4:00 PM	EXHIBITOR SET-UP				
FRIDAY: 01.26.18 - Conference Program						
7:00 AM	8:00 AM	Check-In: Starts at 7:00 AM - 3rd Floor Registration				
7:00 AM	8:00 AM	Continental Breakfast - 5th Floor Exhibit Hall				
8:00 AM	8:10 AM	Introduction & Welcome - John Thomas, Executive Director: 3rd Floor - Ballroom A / B				
8:10 AM	8:20 AM	NOWRA and Your Membership - Eric Casey, Executive Director NOWRA: 3rd Floor - Ballroom A / B				
8:20 AM	9:40 AM	General Session - Keynote: A Few Business Basics that Impact Sustained Success / Let's Talk About Stress Tim Connor - President and CEO of Connor Resource Group and Peak Performance Institute: 3rd Floor - Ballroom A / B				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
9:50 AM	10:40 AM	<i>Roth MultiTank</i> Dave Holmes - Roth Global	<i>Oscar / LOWeFLOW</i> Dave Lowe - Lowridge Onsite Technologies	<i>Bio-Microbics - Fast System</i> Jeremiah Gunia - A Advanced Septic Services	<i>12 Strategies for Improving Sales, Income and Customer Loyalty</i> Tim Connor - Connor Resource Group	<i>Craft 3</i> Desiree Sideroff - Craft3
10:50 AM	11:40 AM	<i>Roth MultiTank</i> Dave Holmes - Roth Global	<i>Oscar / LOWeFLOW</i> Dave Lowe - Lowridge Onsite Technologies	<i>Bio-Microbics - Bio Barrier</i> Jeremiah Gunia - A Advanced Septic Services		<i>401k, What is It and Can My Employees Benefit from One</i> Eric R. Lansford - Sound Financial Investments
11:40 AM	1:00 PM	LUNCH - 5th Floor Exhibit Hall Recognition Program & Introduction of 2018 WOSSA Board Steve Wolfe 2018 WOSSA President				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
1:00 PM	1:50 PM	<i>Soil Hydrology for Onsite</i> Nancy Darling	<i>NuWater Operations & Maintenance</i> Nathan Ek Ek Engineering	<i>Best Practices for Effluent Filtration, a Discussion</i> Larry O'Connor - RepcO Sales Agency	<i>History of Wastewater</i> Jim King - Eljen	<i>Successful Human Resource Management</i> Steve Burke SBDC Business Advisor
2:00 PM	2:50 PM		<i>Jet Wastewater Treatment Solutions</i> Ed Schloss - Jet	<i>Putting the Pressure on Subsurface Drip</i> GeoFlow	<i>Wastewater in Brewing</i> Jim King - Eljen	
3:00 PM	3:50 PM	<i>Online Application and Submittal EnvisionConnect Online</i> Laurel Jellison - TPCHD	<i>Residential Installation, Startup & Commissioning OSS</i> Scott Hammerschmith - Orengo Systems, Inc.	<i>Design Standards for Site Plans & Record Drawings</i> Jeannie Yackley WOSSA Designer Rep.	<i>Septic Pump Sizing</i> Larry O'Connor - RepcO Sales Agency	<i>Entrepreneurial Equation for Business Owners</i> Joseph Crest - Edward Jones
4:00 PM	4:50 PM	<i>DOH Updates: UV Light Study / WAC 246-272A</i> Jeremy Simmons - Department of Health	<i>Commercial Installation, Startup & Commissioning OSS</i> Scott Hammerschmith - Orengo Systems, Inc.	<i>Mapping & Surveying Technology for Design & Install</i> Mark Burt - Kuker-Ranken	<i>Drainfield Rehabilitation: Terralift Technology Panel</i> Jeremiah Gunia	<i>Supplemental Healthcare for You and Your Crew</i> Aflac
5:00 PM	6:00PM	Exhibitor Reception With Hors D'oeuvres and Refreshments Provided: 5th Floor Exhibit Hall				
6:00 PM	9:00 PM	WOSSA Dinner & Entertainment "Scholarship / Legislative Fundraiser": 5th Floor Exhibit Hall				

SATURDAY 01.27.18 - Conference Program

7:00 AM	8:00 AM	Single Day Check-In Starts at 7:00 AM - 3rd Floor Registration				
7:30 AM	8:00 AM	Continental Breakfast / Announcements - John Thomas, Executive Director: 5th Floor Exhibit Hall				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
8:00 AM	8:55 AM	<i>UV Disinfection, Developing a National Testing Standard</i> Jim Cruver - Salcor	<i>Vacuum Excavation - Do's and Don'ts, Applications</i> Brett Wise Owen Equipment	<i>Gravity Powered Dosing Update</i> John Richardson Premier Plastics	<i>Best Practices for Precast Concrete Tank Inspections</i> Kayla Hanson - NPCA	<i>Your Website: What Do I Get for What I Spend each Month?</i> Mick Credere - AWP
9:05 AM	10:30 AM	<i>Preparing Justification for Variances, Subdivisions, Etc.</i> Bill Creveling - Leroy Surveyors and Engineers	<i>New Technology in Utilities Locating for Installation</i> Mark Burt Kuker-Ranken	<i>The Anatomy of Septic</i> Jeremiah Gunia A Advanced Septic Services	<i>Innovations in Precast Concrete Tank Manufacturing</i> Kayla Hanson - NPCA	<i>Understanding Google Ad Words & Google Q&A</i> Mick Credere - AWP
10:30 AM	12:00 PM	Exhibit Hall Open 5th Floor Exhibit Hall				
12:00 PM	1:00 PM	LUNCH / Exhibit Hall Open - 5th Floor Exhibit Hall Recognition Program & Introduction of 2018 WOSSA Board Steve Wolfe 2018 WOSSA President				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
1:00 PM	2:25 PM	<i>Monitoring & Reporting for LOSS</i> Mike Moren Aqueous Solutions Engineering	<i>There is No One Right Way to Market Your Business</i> Eric Casey Executive Director National Onsite Wastewater Recycling Assn.	<i>Electrical Control Panels</i> Jeremiah Gunia A Advanced Septic Services	<i>The Past and the Future of Treatment Disposal Alternatives - Dave Lowe</i> Lowridge Onsite Technology	<i>NSF Wastewater Treatment Certification Program 101</i> Sharon Steiner - NSF
2:35 PM	4:00 PM		<i>Difficult Jobs, Tough Jobs ... We Love Them All - Case Studies</i> Keith Pelzel Westside Septic Designs	<i>How is Sewer Different then Septic?</i> Jeremiah Gunia A Advanced Septic Services	<i>Lessons in Trenching Safety</i> John Thomas - WOSSA	<i>Cyber Security, Protecting Your Business</i> Brad Stutz AMS Technology
				<i>Problem System Investigation</i> Jim King - Eljen	<i>Line Locating to PinPoint Problems</i> Brett Wise - Owen Equipment	

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to the Registration Desk.

Please See Registration Desk With Any Questions

