

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>11/14/17</b>	<b>11/21/17</b>	<b>11/28/17</b>	<b>12/5/17</b>
Active Single Family Homes	67	61	56	50
LY-Active Sgl Family Homes	80	76	73	67
% Change	-16.3%	-19.7%	-23.3%	-25.4%
Average List Price	\$1,824,731	\$1,901,082	\$1,943,625	\$1,798,180
Price per Sq. Ft.	\$795	\$800	\$814	\$794
Days on Market	64	71	78	81
Contingent & Pending	35	31	30	26
Actives Only	32	30	26	24
TOTAL Cont/Pend/Actives	67	61	56	50
Contingent & Pending/TOTAL	52.24%	50.82%	53.57%	52.00%
Year to Date Sales	278	285	290	294
Last Year's Sales (same time period)	243	246	250	255
% Change	14.4%	15.9%	16.0%	15.3%
List Price	\$1,794,435	\$1,797,028	\$1,790,248	\$1,784,918
Sales Price	\$1,820,536	\$1,823,488	\$1,815,714	\$1,810,245
Sales % vs List Price	101%	101%	101%	101%
\$ per Sq. Ft., Sales Price	\$810	\$813	\$809	\$809
Days on Market	54	54	54	53
Last Year's Sales Price	\$1,741,287	\$1,758,708	\$1,753,521	\$1,751,019
Appreciation	4.6%	3.7%	3.5%	3.4%
<b>CONDOS</b>				
Active Condominiums	10	10	10	9
LY-Active Condominiums	12	12	9	6
% Change	-16.7%	-16.7%	11.1%	50.0%
Average List Price	\$852,050	\$839,050	\$839,050	\$910,722
Price per Sq. Ft.	\$676	\$672	\$672	\$660
Days on Market	58	63	69	81
Contingent & Pending	3	4	5	4
Actives Only	7	6	5	5
TOTAL Cont/Pend/Actives	10	10	10	9
Contingent & Pending/TOTAL	30.00%	40.00%	50.00%	44.44%
Year to Date Sales	62	64	64	66
Last Year's Sales (same time period)	42	42	44	47
% Change	47.62%	52.38%	45.45%	40.43%
List Price	\$927,347	\$937,023	\$937,023	\$928,538
Sales Price	\$940,968	\$951,094	\$951,094	\$942,203
Sales % vs List Price	101.47%	101.50%	101.50%	101.47%
\$ per Sq. Ft., Sales Price	\$697	\$697	\$697	\$697
Days on Market	40	40	40	39
Last Year's Sales Price	\$988,768	\$988,768	\$979,392	\$963,431
Appreciation	-4.8%	-3.8%	-2.9%	-2.2%