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United Nations Institute for Training and Research

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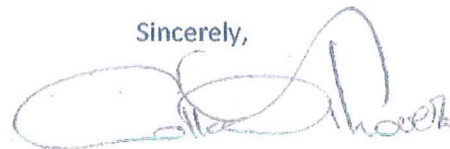
  
Dear Mr. Coburn-Palo,

On behalf of UNITAR, I would like to convey my utmost gratitude for your contribution to the Workshop on Effective Negotiation in Multilateral Conferences, organized jointly by UNITAR and the Olof Palme Memorial Fund of Sweden from 26 to 28 May 2010 in the Permanent Mission of Finland to the United Nations in New York.

Your excellent presentations on the art of negotiation in a multicultural context, building coalitions and preparing for negotiations provided the delegates with a valuable framework for understanding and engaging in negotiations in the United Nations. As evidenced by their positive feedback, the participants appreciated your expertise and the clarity with which you communicated your ideas.

Again, I thank you very much for making this workshop successful and look forward to future opportunities for collaboration.

Sincerely,



Colleen Thouez  
Head, UNITAR New York Office

Mr. Nick Coburn-Palo  
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