



I don't believe in having an assistant. They make mistakes and I can't tolerate mistakes for my clients.

With more than 21 years in Beverly Hills real estate, Mattar has earned a reputation that offers clients calm and assurance that they have made the right decision. By putting her clients first her business stays steady and on track despite a slow down in the real estate market.

"I personally don't pay any attention to bad news. Everything now is bad, bad, bad. I am a positive person and when I speak with my clients I am positive as well," Mattar explained. "I am not in denial, but in any market there is a reason why some people buy or some people sell---it's not just in this market. We live in southern California it is the most desirable place on earth to own a home. People around the world

want to live in Beverly Hills...talk about living in Beverly Hills. Although there has been some movement... for the most part prices in this area remain steady because of the location. People who want to live in a Beverly Hills mansion are prepared for the price tag that is attached."

Professional, integrity, market knowledge, marketing savvy, and effective negotiation skills-- all essential qualities of a top real estate specialist. Would you expect any less from the person who is handling your multi-million dollar sale or buy?

The property shown is listed by the owner, who built the property and designed it for herself. It took about five years to complete. The marble is imported from different parts of the world and there is mahogany wood throughout. The quality of craftsmanship and detail is beyond what most people have

ever seen. The owner has kept the mansion in perfect condition; there is not one scratch or dent or blemish anywhere. The owner is a perfectionist and the entire property is extraordinary. For more information visit: www.beverlyhillspalances.com

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