



# THE HARDWARE HERALD

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## ORCAS CAR TALK

Roughly 1% of cars sold new in the US these days are EV's (full time electric vehicles). While looking through the Autotrader covering the fairly affluent areas in and around Bellingham, WA, I noticed that 10% of the trade-in listings were EV's.

Secondly, Teslas are almost silent and very fast! Recently pulling out of my drive, I looked right, then left, then pulled out without looking twice each way. My bad! I came close to having my dream *Tesla* — in my lap!

## CAN'T AFFORD A NEW BMW?

How about a BMSeat for just 39 butts? Oops, I mean bucks. We have a new seat that can make your throne royal again. It's whisper quiet soft closing system protects you from accidental slamming events. Two effortless twists of a finger and your seat can be off for easy cleaning. These seats are proudly designed and assembled by *Americans for Americans!*

According to Marce, these seats are even dishwasher safe. Ha ha!



## A LITTLE SEED, SUNSHINE, & DIRT, AND, AS ALWAYS, SUNSHINE IS FREE!

Oh man, the challenges we have overcome! This last year and a half has been a time of understanding, frustration, creativity. Have you ever tried to schedule a semi load of "dirt" made in Parker, WA, with an office in Chicago? Oh yeah, let's go ahead and add a trucking shortage, a supply shortage, and a terrible ferry schedule! Easy Peasy. 😊

We have managed to stay fully stocked this season with a little help from our Orgill distributor.

So all you gardeners and canners better get your canning supplies while the supply is here. At this time we have more in stock then our vendor! 😊



## MIND BOGGLING!

Every year *eleven million* ocean-going cargo shipping containers arrive in the USA packed with goods for sale. Each container carries around 30,000 lbs of goods. If we could make just 5% of these products here in the United States, *think of the jobs that would create!* Five percent of the containers would be about 550,000 and @ 30,000 lbs each, that works out to be about 16,500,000,000 lbs of products. That's right! *Sixteen and a half billion.*

We can build the necessary hardware to go to Mars. You'd think we could build our own toasters.

## NOTES FROM A PROUD PARENT

You folks get to visit your hardware seven days a week, year-round (well, except Christmas and a few holidays). I take my old bones down to the desert for about six months for the fall and winter. I do stay in constant contact with the staff, sometimes much to their chagrin.

When I walked into the store for my first visit in 6 months, I was *astounded* by what I saw! In my 28 years, I have never seen our little store so well stocked and displayed. The warehouse and store are literally stocked to the ceiling. Marce and her crew have taken to heart my request that they run the business as if it were their own.

Can you tell how proud I am of all of them? Check out the pictures on the back page. They say it all!

"Counting our blessings is far better than recounting our problems."

~ Russell M. Nelson



