

What is your success rate?

You will often hear firms making claims of their success rate however, these claims are very difficult to quantify or prove. It is impossible for us to unequivocally claim a success rate of sale to valuation ratio based on the many Phase I valuations we have provided, but one thing that we can say is that of all the IRS §1031 Exchanges that have been part of our assignment, we have a 100% success rate of completing “full” tax deferred 1031 exchanges ([see here](#)).